

# Taxonomy of Intelligence Analysis Variables

## Systemic Variables

Organization  
 Internal  
 Structure  
 Leadership  
 Culture  
 History  
 Traditions  
 Social Practice  
 Taboo  
 Group Characteristics  
 Hierarchy  
 Resources & Incentives  
 Manpower  
 Budget  
 Technology  
 Assets  
 R&D  
 Facilities  
 Work Groups-Teams  
 External  
 Consumer Needs  
 Time and Imperatives  
 Consumer Use  
 Consumer Structure  
 Consumer Hierarchy  
 Consumer Reporting  
 Politics  
 Internal-Organization  
 Policy  
 Tradition  
 Taboo  
 Security/Access  
 External-National  
 Law  
 Policy  
 External-International  
 Security  
 Denial  
 Deception  
 Policy

## Systematic Variables

User Requirements  
 Operations  
 Information Acquisition  
 Collection Methods  
 Overt  
 Covert  
 Information Reliability  
 Reproducible  
 Consistent  
 Information Validity  
 Historical  
 Single Source  
 Dual Source  
 Triangulation  
 Information Archive  
 Storage  
 Access  
 Correlation  
 Retrieval  
 Analytical Methodology  
 Approach  
 Intuitive  
 Structured  
 Semi-structured  
 Information Processing  
 Historical Information  
 Current Information  
 Decision Strategies  
 Estimative  
 Predictive  
 Reporting  
 Verbal Methods  
 Written Methods

## Idiosyncratic Variables

Weltanschauung  
 (worldview)  
 Affiliation  
 Familial  
 Cultural  
 Ethnic  
 Religious  
 Social  
 Linguistic  
 Political  
 Psychology  
 Bias  
 Personality Profile  
 Security Trust  
 Cognitive Processing  
 Learning Style  
 Information Acquisition  
 Information Processing  
 Expertise  
 Problem-solving  
 Decisionmaking  
 Cognitive Load  
 Speed/Accuracy  
 Stress Effects  
 Education  
 Domain  
 Location  
 Mentor  
 Training  
 Organizational  
 Domain  
 Procedural  
 Readiness  
 Resources  
 Facilities

## Communicative Variables

Formal  
 Inter-organization  
 Hierarchical  
 Inter-division  
 Inter-group  
 Intra-organization  
 Hierarchical  
 Intra-division  
 Intra-group  
 Individual  
 Hierarchical  
 Inter-division  
 Intra-group  
 Informal  
 Inter-organization  
 Hierarchical  
 Inter-division  
 Inter-group  
 Intra-organization  
 Hierarchical  
 Intra-division  
 Intra-group  
 Individual  
 Hierarchical  
 Inter-group  
 Intra-group  
 Technology  
 Networked Analysis  
 Collaboration