8. NIE 11/12-9-88, May 1988, Soviet Policy Toward Eastern Europe Under Gorbachev

Soviet Policy Toward Eastern Europe Under Gorbachev

National Intelligence Estimate
NIE 11/12-9-88

SOVIET POLICY TOWARD EASTERN EUROPE UNDER GORBACHEV (CONT)

Information available as of 20 May 1988 was used in the preparation of this Estimate, which was approved by the National Foreign Intelligence Board on that date.
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KEY JUDGMENTS

General Secretary Gorbachev's policies have increased the potential for instability in Eastern Europe. But they have also expanded the scope for diversity and experimentation, affording new possibilities for evolutionary reform in the region.

Gorbachev has set an ambitious agenda for Eastern Europe. His aims are to secure East European support for the Soviet modernization drive, promote broader Soviet foreign policy objectives through closer Warsaw Pact coordination, and stimulate a deeper process of economic and political regeneration in the region. Aware of the region's diversity, he has set general guidelines for reform rather than detailed plans. But he faces East European realities—severe economic problems, aging leaderships, and mounting social discontent—that conflict with Soviet objectives.

Soviet policy under Gorbachev has sought to balance the competing objectives of encouraging change and promoting stability. Although Gorbachev has avoided a high-risk strategy of forcing change on these fragile political systems, continuing Soviet pressure, as well as the example of the Soviet reform program, has introduced new tensions into the region.

Growing Diversity, Sharper Conflict

For the next three to five years, Eastern Europe's outlook is for growing diversity—in responding to reform pressures, crafting approaches to the West, and managing relations with Moscow:

— Economically, Eastern Europe cannot deliver what Gorbachev wants. As the gap between goals and results grows more acute, Gorbachev is likely to exert stronger pressure on his allies to forge closer economic ties, upgrade performance, and implement domestic economic reforms.

— While the recent leadership change in Hungary probably comes close to Gorbachev's preferences for Eastern Europe, prospective successions elsewhere are not likely to yield the dynamic, innovative leaders Gorbachev needs to achieve his more ambitious goals in the region. Consequently, his pressures for change will continue to be aimed at regimes ill-equipped and, in some cases, unwilling to respond.
Thus, at best, Gorbachev's approach can achieve only evolutionary progress toward political rejuvenation and improved economic performance in Eastern Europe. Continued, and probably heightened, Soviet pressure will lead to sharper conflicts, both within East European societies and between Moscow and its allies.

Potential Challenges to Soviet Control

Cross-pressures emanating from Moscow, coupled with severe economic and political dilemmas in Eastern Europe, could yield more serious challenges to Soviet interests. Three extreme scenarios are possible:

— Popular upheaval in Poland, Romania, or Hungary, involving a broad-based challenge to party supremacy and ultimately to Soviet control.

— Sweeping reform in Hungary or Poland, going well beyond Gorbachev's agenda and eventually threatening to erode party control.

— Conservative backlash, involving open repudiation of Soviet policies by orthodox leaders in East Germany, Romania, or elsewhere.

Of these, popular upheaval is the most likely contingency. Gorbachev will expect his allies to act decisively to end any political violence or major unrest. Indeed, East European leaders are at least as aware of the need for vigilance as Gorbachev is, and they have at their disposal powerful security forces that have proved effective in containing unrest. Should events spin out of their control and beyond the limits of Soviet tolerance, the ultimate controlling factor on change in Eastern Europe will be Soviet force:

— Gorbachev faces greater constraints than did his predecessors against intervening militarily in Eastern Europe; his foreign policy and arms control agenda, and much of his domestic program as well, would be threatened.

— A Dubcek-like regime would have much greater latitude to pursue reforms now than in 1968, and Soviet intervention to stop it would be more problematic.

— In extremis, however, there is no reason to doubt his willingness to intervene to preserve party rule and decisive Soviet influence in the region.
Implications for the United States

Gorbachev’s sanctioning of diversity and experimentation have expanded the limits of the thinkable in Eastern Europe, presenting new opportunities for US and Western policies:

— Economic dilemmas and high-technology requirements will lend strength to US calls for internal reforms of the kind already legitimized by Moscow.

— Gorbachev’s active European policy and the generally more dynamic period of East-West relations will offer new opportunities for the West to engage even the more conservative East European regimes.

At the same time, Gorbachev’s policies will complicate the coordination of Western policies toward European security. Differing Western approaches will make it harder for Western governments to reach a political consensus on dealing with Moscow and its allies, and harder for NATO to maintain a security consensus.

Gorbachev’s policies also call into question some of the assumptions upon which the US policy of differentiation is based, in that the twin US goals of diversity and liberalization increasingly collide. Those regimes most at odds with Gorbachev’s approach also tend to be the most orthodox and repressive, and the reform-minded Hungarians and Poles are now closely attuned to the Soviet line. In practice, however, our ability to influence the grand alternatives—reform or retrenchment, crisis or stability—will remain limited; we can at best encourage evolutionary movement toward internal liberalization and greater independence from Soviet tutelage.

*This information is Secret-Noform.*
Figure 1
Soviet Forces in Eastern Europe

Legend:
- Artillery division
- Motorized rifle division
- Armored division
- Airborne division
- "New army corps"

Key:
- Ready
- Not ready

Scale:
0 - 200 - 400 Kilometers
0 - 100 - 200 Miles

The United States Government has a policy of recognizing the right of any person to be free from undue influence, manipulation or intimidation, and this policy is not subject to any exception.
DISCUSSION

1. Not since the early Khrushchev years have policy changes in the USSR had so profoundly an impact on Eastern Europe as those now being pushed by General Secretary Mikhail Gorbachev. These new winds blowing from Moscow, as well as serious internal economic and political dilemmas, have ushered in an era of considerable uncertainty—and potentially of significant change—in Eastern Europe. With the impending passing of an entire generation of leaders in the region, Soviet policy over the next three to five years is likely to be decisive in determining the scope and direction of change and, ultimately, the stability of the Soviet empire.¹

2. For Gorbachev as for his predecessors, the importance of Eastern Europe can hardly be exaggerated: it serves as a buffer, military and ideological, between the USSR and the West, a base for projecting Soviet power and influence throughout Europe, a conduit of Western trade and technology, and a key external pillar of the Soviet system itself. The Soviet Union continues to exercise decisive influence over the region through a complex web of political, economic, and military and security ties, and there is no reason to doubt ultimate Soviet willingness to employ armed force to maintain party rule and preserve the Soviet position in the region.²

3. At the same time, however, Eastern Europe is a region of chronic instability, recurrent crises, and growing diversity; the tasks of Soviet alliance management have grown progressively greater. Successive Soviet leaders have sought both cohesion and viability in Eastern Europe; they have failed to achieve them simultaneously. Gorbachev, while mindful of the need for stability, has tilted the balance toward an agenda of change and reform in the interest of regime viability. Some veteran East European officials liken the current situation to Khrushchev’s de-Stalinization campaign and the subsequent upheavals in Hungary and Poland in 1956; they fear that the Soviet reform drive will unleash potentially uncontrollable pressures for change in Eastern Europe.³

Eastern Europe in the Mid-1980s

4. The new Soviet leadership under Gorbachev inherited an Eastern Europe whose seeming quiescence was belied by serious problems just beneath the surface. To be sure, the challenge posed by Solidarity in Poland had been successfully contained with the imposition of martial law in December 1981, and the Jaruzelski regime had made some progress toward restoring party control and neutralizing its domestic opposition. Yet, throughout Eastern Europe, severe economic problems, rising social discontent, and political stagnation among the aging party leaderships created an unstable situation.⁴

5. Economies in Decline. When Gorbachev assumed power in 1985, Eastern Europe had endured nearly a decade of economic decline and stagnation. Most obviously, the region-wide financial crisis of the early 1980s contributed to the end of an era of East-West economic détente; trade with the West declined sharply, new credits were scarce, and several of the East European regimes were compelled to enter into extensive refinancing negotiations with Western creditors. Trade relations with the USSR fared little better, as Soviet oil prices reached a new peak in 1982-83, belatedly reflecting the full brunt of the 1978-79 increases in the world market (as the five-year averaging mechanism for Soviet oil deliveries caught up with prevailing world rates).⁵

6. These reversals took a heavy toll on standards of living, as the East Europeans struggled with large foreign debts and deteriorating economic performance. In Romania and Poland, shortages of energy and basic foodstuffs raised the prospect of economically induced political instability; elsewhere, problems were less disastrous but still acute. Failure to deliver the promised improvements in living standards—the linchpin of regime strategies in the 1970s—further undermined political legitimacy and deepened societal alienation. Reduced investments and growing lags in the scientific-technological revolution had also weakened East European competitiveness on world markets, further mortgaging the region’s economic future.

¹ This Estimate examines relations between the Soviet Union and its six Warsaw Pact allies—East Germany, Poland, Czechoslovakia, Hungary, Romania, and Bulgaria—over the next three to five years. It focuses on the impact and implications of Soviet policies in the region as a whole rather than offering detailed assessments of individual countries.²

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158
7. Aging Leadership. Adding to Eastern Europe's decline was the stagnation and immobility of its aging party leaderships. By 1987, the average age of the six top party leaders was over 70, their average tenure in office more than two decades. Only Poland's General Jaruzelski, a relative youngster at 64, and East German party leader Erich Honecker, still spry at 75, seemed capable of energetic leadership; most of the others were in poor health, presiding over lethal parties bereft of new ideas. These were hardly the men to grapple with the difficult policy issues of the 1980s.

8. Political malaise in Eastern Europe had been accentuated by a long period of enfeeblement in Moscow, stretching from the latter years of the Brezhnev era through the interregna of Yuri Andropov and Konstantin Chernenko. Three Soviet victories in the space of as many years, coupled with mixed policy signals, heightened uncertainties and complicated succession dilemmas in Eastern Europe. The absence of clear and decisive Soviet leadership also contributed to a period of drift in Eastern Europe, as each regime began to ad-lib its own approaches, even on some sensitive foreign policy issues.

9. Challenges to Soviet Authority. Ideological erosion in Eastern Europe—accelerated by the crushing of Solidarity in Poland—gave rise to new independent social groups and, above all, to a resurgence of national consciousness throughout the region. In some cases, the regimes responded by attempting to co-opt nationalist sentiments, as in the Honecker regime's appropriation of Martin Luther, Frederick the Great, and others as precursors of the East German state. In others, official policy played on exclusivist, chauvinistic nationalism: the Bulgarian regime mounted a brutal assimilation campaign against its Turkish minority, and Romania's President Ceausescu increased repression against the Hungarian minority in Transylvania.

10. More worrisome from Moscow's perspective were new signs of national self-assentiveness among its allies, particularly in the aftermath of INF (intermediate-range nuclear force) deployments in Western Europe in late 1983 and 1984. East European concern about the Soviet buildup from the Geneva disarmament talks in late 1983 betrayed deeper anxieties over the erosion of European detente. During the fall of 1984, there was an unprecedented, semipublic display of Warsaw Pact disunity—the Soviet and Czechoslovak regimes called for a tougher line and closed ranks, while the East Germans, Hungarians, and Romanians pressed for improved East-West relations and stressed the special role of small states in promoting detente.

11. For most of the East European regimes, the preservation of European detente was no longer just desirable; it had become an essential ingredient of their economic and political strategies. It also corresponded to rising pressures from below for national self-expression and self-assertion and for affirming the "Europeanness" of the East European states. Unlike the upheavals of 1956, 1968, and 1980-81, these trends did not directly threaten Soviet primacy in the region but were aimed at achieving greater scope for diversity in the interest of economic and political stability. Together with mounting internal problems, they added up to considerable disarray in Moscow's East European empire.

Gorbatchev's Policies Toward Eastern Europe

12. In Eastern Europe as elsewhere, Gorbatchev's initial approaches were extensions of his broader domestic and arms control agenda:

— Domestically, Gorbatchev was seeking to revitalize Soviet power and prestige through economic "restructuring" (perestroika) and a carefully regulated campaign of "openness" (glasnost), designed to strengthen a lagging economy, overcome bureaucratic resistance, and breathe new life into society at large.

— Externally, Gorbatchev needed a respite from East-West tension and the debilitating arms race with the United States. He also sought to replace the rigid, ideological world view of his predecessors with a more sophisticated pursuit of Soviet regional interests, particularly in Western Europe and East Asia.

13. As for Eastern Europe, Gorbatchev probably did not have a fully developed conception of its problems and, as at home, lacked a clear and detailed plan of action. Improved economic performance was a high priority—to transform Eastern Europe from a drain on Soviet resources to an asset in the Soviet modernization drive and to promote economic and political viability. Gorbatchev viewed with obvious disdain the hidebound leaderships in Prague, Sofia, and Bucharest, which reflected the corruption, inefficiency, and dogmatism of Brezhnev's latter years. Given his ambitious foreign policy program, he also required renewed discipline and greater coordination among the East Europeans:

— In pursuit of these objectives, Gorbatchev needed to press change on the East Europeans, particularly in economic policy. But he also needed
stability in the region, so as not to jeopardize his more urgent priorities at home.

— Although Gorbachev was not inclined to embark on a high-risk strategy, he also saw dangers in continued stagnation and hence was more ready than any Soviet leader since Khrushchev to encourage diversity and experimentation as the keys to long-term viability in the region.

— And, of course, Soviet approaches to Eastern Europe were not Gorbachev’s alone. As on domestic policy, Gorbachev also had to take into account the views of other key Soviet officials. (See annex.)

14. Foreign and Security Policy Coordination. Gorbachev’s first task was to reassert firm leadership over Warsaw Pact foreign policy and improve coordination to support his far-reaching arms control agenda. This he achieved through a series of Warsaw Pact summits—six in his first two years—and the adoption of something approaching a conciliatory system, whereby the East Europeans were briefed before and after major Soviet foreign policy initiatives. More important, the Soviet shift from confrontation to dialogue on arms control issues helped allay East European concerns of being caught in the middle of rising tensions, facilitating a natural convergence of Soviet and East European approaches on East-West issues.

15. Gorbachev’s ambitious foreign agenda also entailed a much greater role for the East Europeans. Jaruzelski and Honecker paid early visits to China aimed at restoring normal interstate and interparty ties, and several East European governments began exploring the prospects for normalizing relations with Israel. Some—notably the Poles and East Germans—floated new arms control and other security proposals. And Honecker’s visit to Bonn exemplified a more active Western policy by the GDR.

16. In light of growing East European diplomatic activity, it should not be surprising that Gorbachev laid great stress on coordination and discipline in Warsaw Pact councils. The renewal of the Pact itself was instructive. With its initial term due to expire in May 1985, the Romanians and others hinted that they favored certain changes in the text—a watering down of mutual defense obligations and more precise provisions for the Pact’s eventual dissolution—and that they wanted only a 10-year extension. In the event, the Pact was renewed without a single change; and Gorbachev, then only two months on the job, had achieved an impressive show of unity. Gorbachev reportedly hammered out this agreement at the time of Chernenko’s funeral—literally his first day in office—but only at the price of offering new Soviet energy deliveries in return for Ceausescu’s agreement. Gorbachev also has moved to expand the infrastructure of the Warsaw Pact. In May 1987, two new Pact bodies were created to facilitate ongoing coordination of Soviet and East

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<td>March 1985</td>
<td>Moscow</td>
<td>Chernenko funeral</td>
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<td>May 1985</td>
<td>Warsaw</td>
<td>Warsaw Pact 50th anniversary</td>
<td>Renewal of Warsaw Pact</td>
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<td>October 1985</td>
<td>Sofia</td>
<td>Warsaw Pact Political Consultative Committee (PCC) meeting</td>
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<td>November 1985</td>
<td>Prague</td>
<td>Ad hoc</td>
<td>Informal de-briefing on US-Soviet summit at Geneva</td>
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<td>June 1986</td>
<td>Budapest</td>
<td>PCC</td>
<td>&quot;Budapest appeal&quot; for conventional and tactical nuclear force reductions</td>
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<td>November 1986</td>
<td>Moscow</td>
<td>Ad hoc meeting of CEMA (Council for Economic Mutual Assistance) party leaders</td>
<td>&quot;CEMA 2000&quot; program for scientific-technological cooperation</td>
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<tr>
<td>May 1987</td>
<td>East Berlin</td>
<td>PCC</td>
<td>Conventional force reductions; military doctrine; &quot;new international economic order&quot;</td>
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Unclassified
European arms control positions and supervision of East European foreign visits and contacts.  

17. At the same time, however, Gorbachev has used the bloc’s consultative bodies for substantive policy discussions rather than ritualistic endorsement of pre-cooked resolutions. Soviet influence remains paramount, but Gorbachev’s new stress on consultation and consensus-building reflects his understanding that the East Europeans have extensive and useful foreign ties of their own and that an effective Soviet approach to the West must take these realities into account. Once a common position is reached, Gorbachev has insisted on closed ranks and alliance discipline, and even the loyal Bulgarians have been called to task for failing to endorse Soviet arms control initiatives with sufficient enthusiasm. Gorbachev also instructed the Poles to redraft the “Jaruzelski Plan” for arms reductions in Central Europe, and he played a key role in controlling the pace and timing of inter-German relations.

18. Economic Pressures. The second major item on Gorbachev’s agenda was to link the East European economies to the Soviet modernization drive. Both bilaterally and through CEMA (the Council for Economic Mutual Assistance), Gorbachev moved to redress the trade deficits the East Europeans ran up in the 1970s, maintaining a freeze on Soviet oil deliveries at their early 1980s level and demanding increased imports of higher quality East European goods, particularly consumer items and high-technology machinery and equipment. The heavily indebted Poles, Romanians, and Hungarians were enjoined to reduce their economic dependence on the West; the Bulgarian and Czechoslovak regimes were exhorted to revive their stagnant economies and upgrade performance. And all were pressed to join the Soviet-led “Comprehensive Program” for scientific-technical cooperation through the year 2000—CEMA 2000,” for short—through joint ventures and coordinated production in key high-technology areas:

- To enforce these strictures, Gorbachev created new quality-control inspections and delivered blunt messages to several East European leaders.
- Gorbachev lobbied personally for the swift implementation of the CEMA 2000 program in late 1985 and, in doing so, moved CEMA toward a new agenda.

He also pushed through new bilateral agreements on scientific-technical cooperation and secured new legislation in the East European countries to facilitate coproduction and joint ventures.

19. The actual conduct of Soviet-East European economic relations in Gorbachev’s first two years revealed less change than the early rhetoric seemed to promise. Indeed, the East European trade deficit with Moscow rose sharply in 1986 to 2.6 billion rubles—the largest annual trade gap since 1981. Although trade for 1987 was nearly balanced, the favorable trends were due chiefly to a decline in the value of Soviet oil rather than increased East European deliveries. In export performance, as well as domestic “restructuring,” the veteran East European leaders temporized with the familiar foot-dragging that has frustrated Soviet leaders from Khrushchev on.

20. The East Europeans were particularly wary of being drawn into Soviet-sponsored (and Soviet-dominated) joint ventures in high-technology areas, and resistance was evident in the elaboration of the CEMA 2000 program. Owing to its industrial power and unique access to Western technology via “inner-German” trade, the GDR was the key East European participant; but the East Germans, like the Hungarians and Romanians, were reluctant to jeopardize their own carefully cultivated trade relations with the West in support of Gorbachev’s domestic agenda. Soviet-East European differences were evident at the hastily convened November 1986 Moscow summit on CEMA integration, which yielded only minimal consensus on the next stage of scientific-technical cooperation. Even Soviet planners now concede CEMA 2000 goals are too optimistic.

21. Succession Dilemmas. These frustrations pointed to Gorbachev’s more basic dilemma: how to impart some of his own dynamism to Eastern Europe without a wholesale shakeup of the ossified party leaderships in Prague, Sofia, and elsewhere. Gorbachev evidently recognized, however, that any direct attempt to instigate an East European succession would entail great risks. Consequently, Soviet efforts have been largely indirect, aimed at shaking up the ruling establishments by projecting reformist ideas and the example of Moscow’s own domestic innovations. These efforts also aimed at shifting the internal party debates in those countries toward the preferred Gorbachev agenda, and in so doing altering the context and accelerating the pace of presuccession maneuvering.
22. Such pressure was evident in May 1987, when Soviet Foreign Minister Shevardnadze visited Budapest to convey Gorbachev’s dissatisfaction with the Hungarian leadership’s procrastination on further economic reform. A month later, Karoly Grosz, reputed to be an able and energetic administrator, was named Hungarian Prime Minister. And in July, after a quick visit to Moscow by Grosz, the Hungarian leadership unveiled a long-discussed, long-postponed set of economic reform (and austerity) measures. A year later, the succession process took a much more decisive turn:

— At a special party conference in May 1988, Grosz was named party General Secretary, forcing out Janos Kadar, who had served in the top party post since 1956.

— Most of Kadar’s proteges were also dramatically removed from the top leadership, replaced by a strongly reformist group of younger officials.

Although the initiative for these decisions was probably Hungarian, Soviet pressure clearly forced the pace and direction of change.

23. Even without direct Soviet calls for change in Eastern Europe, the demonstration effect of Gorbachev’s domestic departures was unsettling. The very existence of a reform-minded Soviet leader, coupled with his critique of Brezhnev-era mismanagement, served to undermine the authority and cohesion of the more orthodox East European regimes. And the new legitimacy accorded to economic “restructuring” and political “openness” threatened to unleash widespread public expectations for rapid change. Nowhere were these trends more evident than in Czechoslovakia, where the seeming vindication of reformist and even dissident ideas sent shock waves through the divided party leadership. These pressures, combined with the declining health of party leader Gustav Husak, led to his abrupt resignation in December 1987. (See inset, page 10.)

24. The Czechoslovak succession confirmed Gorbachev’s determination to promote change without threatening stability. Through strong, if largely indirect, pressure on the divided Prague leadership, Gorbachev helped secure the removal of Husak, the personification of Brezhnev-era conservatism—only to accept a safe, almost Chernenko-like successor in Milos Jakes. Indeed, Soviet pressure for change probably could not have succeeded had Gorbachev attempted to push a reformist successor on a still-conservative Czechoslovak leadership. Jakes, then, was probably a compromise choice for Moscow as well as Prague; the
The Czechoslovak Succession

Gustav Husak's December 1987 resignation as Czechoslovak party leader (while retaining the largely honorific state presidency) came in the wake of a long Soviet campaign to push the Gorbachev agenda in Prague; the resulting pressures undoubtedly encouraged the Czechoslovak leadership to move against Husak. His successor, Milos Jakes, brought to the party leadership a mixed bag of credentials:

— Jakes carried the baggage of post-1968 "normalization," having been among the anti-Dubcek conspirators and having directed the 1969-70 purge of party members associated with the Prague Spring.

— He had served since 1981 as party secretary for economic affairs and recently seemed to have sided with pragmatic elements in the party favoring cautious economic reform—deregulating, however, that economic change must take place under strict party control. (s w)

Though hardly a green light for reform, Jakes' elevation will help move the regime toward long overdue economic change and political rejuvenation, already hinted at by the April 1988 changes to the Central Committee secretariat. And Jakes, a firm Moscow loyalist, will be more receptive to Soviet calls for improved economic performance, closer cooperation in Soviet-sponsored joint ventures in high-technology areas, and domestic "restructuring." He is also likely to oversee further changes in the party leadership, still dominated by holdovers from the 1969-70 "normalization" period and now thrown into ethnic imbalance by the overrepresentation of Czechs in top regime positions. (s w)

These changes are not likely to spark social upheaval, nor will they lead to significant liberalizing reform in Czechoslovakia. But they may herald a long-awaited change in economic policy and encourage opposition groups to become more active, if only to test the limits of tolerance under the Jakes regime. (s w)

Czechoslovak succession underscored the limits of the achievable in Soviet policy in dealing with the more conservative regimes in Eastern Europe.

25. The gap between Gorbachev's ultimate objectives, as outlined in numerous speeches and documents, and the actual policies he has pursued reflects the fundamental contradiction between his desire for change and the imperatives of party control in Eastern Europe:

— Gorbachev has set an ambitious agenda for Eastern Europe that addresses many of the region's problems, but it is neither broad nor deep enough to remedy underlying systemic weaknesses.

— He has expanded the scope of permissible experimentation for reformist regimes, such as Hungary, and has succeeded in pushing some of the more conservative East European regimes toward long overdue, though still timid, reforms.

— In the process, he has accentuated divisions within the East European leaderships and awakened a combination of popular hopes and anxieties about impending change. These trends, coupled with severe economic problems, have heightened uncertainties in the region and increased the potential for crisis.
Outlook: Growing Diversity, Sharp Conflict

26. Soviet policy toward Eastern Europe is likely to continue along the lines already established under Gorbachev. Its key elements will be:

- Within the framework of firm party control, sanctioning of diversity and experimentation as the keys to economic and political viability.

- Continued pressure for reform without dictating specific measures or demanding slavish emulation of Soviet practices.

- Insistence on foreign policy coordination, whereby the East Europeans are afforded greater room for tactical maneuver but are expected to move closely to the broad lines set in Moscow.

- Mounting pressure for improved East European economic performance and increased cooperation in high-technology areas.

- Longer term efforts toward strengthened institutional ties, coupled with alliance management techniques that facilitate Soviet control and influence through a more participatory system of give-and-take.

27. These broad contours of Soviet policy will remain in place so long as Gorbachev’s domestic position is secure and Eastern Europe remains quiescent. A major change in Moscow would obviously alter the equation:

- Gorbachev’s ouster would curtail the Soviet reform drive and heighten uncertainties in Eastern Europe as the new regime sorted itself out. His removal on political grounds would send another new signal to the divided East European regimes—this time a sharply anti-reformist one—and undercut Soviet authority, at least temporarily.

- Retrenchment in Moscow (with Gorbachev still in office) would strengthen the existing orthodox leaders in Eastern Europe without fully arresting the pressures for change. Perceived lack of unity in the Kremlin would further polarize Eastern Europe, with conservatives seeking to restore the status quo ante and reformists continuing to push for change.

- More daring Soviet reforms—a result, perhaps, of Gorbachev’s need to overcome bureaucratic resistance through radical policy and personnel changes—would further destabilize Eastern Europe and strain relations with Moscow. Rising pressures within the East European regimes might prompt some of them to implement sweeping reforms or force out existing leaders.

28. Gorbachev has played a skillful political game so far, pulling back when necessary while gathering support for the next push forward. Although the chances of a domestic showdown have increased, Gorbachev seems to have the upper hand and appears inclined to push his reform agenda further and more forcefully.

29. Growing Diversity. For the next three to five years, the outlook in Eastern Europe is for growing diversity—in responding to reform pressures, crafting approaches to the West, and managing relations with Moscow. Diverse East European arms control proposals and economic approaches to the West will facilitate some Soviet objectives, but they will also complicate the tasks of alliance management and run counter to the joint action needed for scientific-technological cooperation. In Gorbachev’s broader view, moreover, diversity is no end in itself but rather a vehicle for economic and political regeneration. These goals are nowhere in sight in Eastern Europe. Except perhaps in Hungary, they are not likely even to be seriously pursued.

30. Glasnost and perestroika will continue to yield mixed results. Barring leadership changes, Romania and East Germany will continue to resist reform pressures; Bulgaria will continue to experiment at the margins but will proceed only haltingly toward real “restructuring.” The new Czechoslovak leadership under Jakes will push more forcefully for economic change, but serious movement toward economic and political reform remains a distant prospect. Hungary and Poland could be more interesting:

- The appointment of Kardy Grosz—a tough, self-confident risk taker in the Gorbachev mold—as General Secretary of the Hungarian party and the promotion into the leadership of outspoken reform advocates marks an important turning point. The new leadership is likely to be much more aggressive in pressing economic and political reforms, but it faces severe problems—including workers unhappy with austerity, intellectuals demanding more freedom, and an economy that is stagnating and burdened with a heavy foreign debt. Failure to develop a more radical
and effective reform program would further contribute to a rise in tensions.

- Evidently with Soviet blessings, General Jaruzelski has already consolidated a rather unorthodox pattern of party-military rule, moved toward granting the Catholic Church its legal status, and proposed economic reforms that, on paper at least, go well beyond Moscow’s. The disastrous economic situation and social discontent—as shown by the recent wave of strikes—make successful realization of the reforms unlikely, but the urgent need of domestic problems may also push the regime toward the social dialogue it has rejected up to now.

31. In foreign policy, the East European regimes have reason to be satisfied with Gorbachev’s skillful engagement of the West and their own increased room for maneuver. So long as Moscow maintains a conciliatory approach to the West, Soviet and East European policies will remain generally congruent. At the same time, Gorbachev’s encouragement of a more active role for the East Europeans will increase the chances for open conflicts of interest at CSCE (Conference on Security and Cooperation in Europe) talks and in other Pan-European forums. There will also be increased risk of further embarrassments to Moscow arising from Hungarian-Romanian polemics or public airing of East European human rights violations. Hence, foreign policy coordination will require more skillful management, and Gorbachev will need to prod the Czechoslovak and Bulgarian regimes toward more active diplomacy while restraining the occasional independent-mindedness of the Romanians, Hungarians, Poles, and East Germans.

32. At the same time, East European realities will limit the parameters of possible Soviet initiatives. Not only must Gorbachev weigh the consequences of Soviet policies on political stability in Eastern Europe, but he must also take into account the perceptions and likely reactions of East European leaders. Their views are not likely to deter him from policies he considers vital to Soviet interests; but, on matters as potentially destabilizing as inter-German relations, his options are limited. Indeed, Gorbachev’s campaign for a common “European house” of growing intra-European cooperation implies a degree of national autonomy in Eastern Europe far beyond what he or any other Soviet leader would countenance. Moscow will find it increasingly difficult to promote this line in the West without introducing new divisions into Eastern Europe as well. (The Berlin Wall will stay, whatever tactical advantages Gorbachev might see in its removal.)

### Table 1

<table>
<thead>
<tr>
<th>Eastern Europe: Projected Debt Figures, 1987-90</th>
<th>Million US $</th>
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<tbody>
<tr>
<td><strong>Bulgaria</strong></td>
<td></td>
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<tr>
<td>Gross debt</td>
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<tr>
<td>Net debt</td>
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<tr>
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<tr>
<td>Debt service ratio (percent)</td>
<td>34.5</td>
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</table>


* The debt service ratio is calculated using the following formula: Interest payments + medium- and long-term principal repayments/total exports + invisible receipts. The debt service ratio for Poland is calculated using the amount of interest owed, not the amount paid.

This table is Confidential/Normal.
Table 2
Eastern Europe’s Economic Outlook: Average Annual Growth by Five-Year Plan Period

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>Bulgaria</td>
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</tr>
<tr>
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<td>1.0</td>
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</tr>
<tr>
<td>Personal consumption</td>
<td>3.9</td>
<td>1.6</td>
<td>2.1</td>
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</tr>
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<td>Czechoslovakia</td>
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<td>Personal consumption</td>
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<tr>
<td>East Germany</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Total GNP</td>
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<tr>
<td>Personal consumption</td>
<td>3.8</td>
<td>2.0</td>
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<td>1.5</td>
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<tr>
<td>Hungary</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total GNP</td>
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<td>2.0</td>
<td>0.7</td>
<td>1.0</td>
</tr>
<tr>
<td>Gross fixed investment</td>
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<tr>
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<td>2.2</td>
<td>0.4</td>
<td>0.5</td>
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<tr>
<td>Poland</td>
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<td></td>
</tr>
<tr>
<td>Total GNP</td>
<td>6.9</td>
<td>0.7</td>
<td>0.6</td>
<td>2.0</td>
</tr>
<tr>
<td>Gross fixed investment</td>
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<tr>
<td>Personal consumption</td>
<td>5.6</td>
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<tr>
<td>Romania</td>
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<td></td>
<td></td>
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<tr>
<td>Total GNP</td>
<td>6.7</td>
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<td>5.1</td>
<td>4.7</td>
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<td>1.0</td>
</tr>
</tbody>
</table>

* Projections for 1986-90 were based on analysis of current trends, results of econometric models, and consultations with country experts.

33. Strained Economic Relations. Eastern Europe cannot deliver what Gorbachev wants: significant improvements in trade performance, particularly in high-technology areas. Poland and Hungary will remain saddled with enormous debts for the foreseeable future, with East Germany and Bulgaria also facing debt problems. The Romanian economy,葆辱 to repay Western creditors, wil remain devastated for years to come, and Czechoslovakia’s industrial and technological base has been rendered obsolete by years of neglect. Throughout the region, projected growth rates and shares devoted to investment will remain suppressed, leaving the East European economies with only limited capacity to assist in the Soviet modernization drive. Nor are the East Europeans likely to jeopardize economic relations with the West or risk further reductions in domestic living standards for the sake of Gorbachev’s economic agenda. (§ 97)

34. So far, Gorbachev’s economic pressures—like those of Soviet leaders before him—have yielded few tangible results aside from improved deliveries in some areas like machine tools. Foreign trade plans for 1986-90 are inconsistent with Gorbachev’s main goal, calling for an average annual growth of only 5 percent in Soviet-East European trade—the slowest growth in planned trade in the last 15 years. Similarly, most of the CEMA 2000 technical goals appear unattainable—only a handful of joint ventures have been created, and the push for “direct links” between enterprises remains hamstrung by economic and bureaucratic

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impediments that have frustrated Soviet planners from the beginning. Moreover, Soviet-East European terms of trade have begun to shift against Moscow, as the five-year averaging mechanism for Soviet oil prices has caught up with declining prices on the world market. If world oil prices hold roughly steady for the next few years—or even if they increase somewhat—the East European ruble debt will begin to disappear, further weakening Moscow’s economic bargaining power.

35. Gorbachev will face a growing gap between his economic goals and results over the next three to five years, at the very time that his domestic modernization plans call for a significant increase in East European inputs and tangible progress in the CEMA 2000 program. Following the pattern of his domestic policies, Gorbachev has come to realize that his goals in Soviet-East European economic relations cannot be met without systemic economic and institutional reform. At the October 1987 meeting of the CEMA prime ministers, the Soviets reopened some of the fundamental problems raised earlier by the East Europeans themselves: lack of convertible currency, inadequacy of direct links among firms, and absence of a rational pricing mechanism. And Gorbachev will soon learn, if he has not learned already, that reforming intra-CEMA trading procedures is futile without deep structural reforms in the domestic economic systems.

36. Thus, the dilemma of promoting change without provoking instability in Eastern Europe will grow more acute. Faced with an almost certain need to increase the pace of reform at home, Gorbachev is likely to step up pressure on the East Europeans to introduce perestroika and economic reform, albeit not with the same intensity or impact as in the USSR.

37. Succession Scenarios. Leadership changes in Eastern Europe present both risks and opportunities for Gorbachev. On the one hand, it is increasingly clear that change of the kind Gorbachev wants will not take place under the current crop of leaders. The prospective departure of several veteran leaders gives Gorbachev an unparalleled opportunity to influence the selection of more energetic and innovative party leaderships. On the other hand, several East European successions—some already under way—pose risks for political stability and hence for Gorbachev’s broader agenda.

38. The Hungarian succession of May 1988 dramatically altered the top leadership and raised popular expectations for reform, but the attendant austerity measures are likely to heighten domestic tensions. Nor is the succession process complete; further leadership changes, including the naming of a new prime minister, are still ahead. In Czechoslovakia as well, Husak’s replacement by Jakes is just the beginning of a turnover of the entire post-1968 leadership, with the need for Czech-Slovak proportionality adding to the disruption. Elsewhere, impending successions promise to be similarly unsettling:

—Zhivkov has been in power for more than three decades; his departure will reverberate throughout the Bulgarian apparatus.

—With seven Politburo members over 70, the East German party faces a major turnover of the remaining leaders of the wartime generation.

—The post-Ceausescu succession in Romania will introduce considerable uncertainties into that highly personalized leadership and may invite East-West rivalry as Moscow attempts to assert influence with a successor regime.

39. Gorbachev’s task will be to manage several leadership transitions, perhaps simultaneously, to assure that preferred, or at least acceptable, successors are named and that regime authority is preserved in the process. His ability to do so will depend on his success in defeating conservative forces in his own leadership. The options and constraints confronting him in Eastern Europe are fairly clear:

— He will need to work with the existing top leaderships; Soviet preferences will be important but not decisive.

— There will be a short list of three to five figures in each party whose seniority gives them some claim to the job.

— Excluding the Ceausescu clan, nearly all these figures meet the minimum qualifications of experience and reliability.

— Except in Hungary, none has demonstrated the kind of dynamism Gorbachev wants, though a few have reformist credentials.

While the Hungarian succession probably comes close to Gorbachev’s preferences for Eastern Europe, prospective leadership changes elsewhere are not likely to yield the dynamic, innovative leaders Gorbachev needs to achieve his more ambitious goals in the region as a whole. He will probably have to settle for a series of transitional leaderships and then work to ensure that a new generation of reform-minded leaders is groomed.
40. This cautious and gradualist approach has the advantage of minimizing the disruption inherent in East European successions. If carefully managed, it may also facilitate the eventual transfer of power to a new and more forward-looking generation of leaders. But it will not soon yield the dynamic, innovative leaderships Gorbachev needs to achieve his more ambitious economic and political goals in Eastern Europe. It also means that Gorbachev’s reform pressures will continue to be aimed at leaderships ill equipped and, in some cases, unwilling to respond.

41. Sharp Conflict. Thus, at best, Gorbachev can achieve only evolutionary progress toward political reorientation and improved economic performance in Eastern Europe. And currently contemplated reforms will not solve deep-seated political and economic problems. As the gap between objectives and results becomes more evident, Gorbachev will be inclined to push more aggressively for deeper changes as the necessary preconditions to economic and political revitalization. To do so will require a careful calibration of Soviet policy: he will need to push hard enough to achieve tangible results but not so hard as to provoke system-threatening instability. The danger of miscalculation will increase.

42. Already Gorbachev has introduced new destabilizing tendencies into Eastern Europe through his open critique of past failures of socialism, heightened economic pressure on his allies, and, above all, the demonstrative effect of his domestic reform program. Sharp conflict is likely even if Gorbachev does not increase the pressure on his allies. The longer the Soviet reform dynamic continues, the stronger will be the internal pressures for change on the East European regimes.

43. These cross-presures, coupled with severe economic problems and leadership uncertainties, will heighten popular unrest in Eastern Europe. In Poland, newly implemented austerity measures have led already to widespread strikes, protests, and demonstrations; Hungary and Romania also face growing unrest. There will be a general increase of anti-regime activism, owing to the climate of "openness" and greater willingness to test the limits of regime tolerance. Human rights, religious, pacifist, environmentalist, and other groups—already active in most of Eastern Europe—will grow more assertive. The pattern of cooperation among Hungarian, Czech, and Polish dissidents is also likely to expand.

44. These developments alone will not threaten party rule, but collectively they will:

— Weaken regime authority.
— Undermine economic recovery prospects.
— Lay the groundwork for more serious challenges.

Potential Challenges to Soviet Control

45. There are at least three more extreme scenarios that could lead to serious challenges to Soviet control over Eastern Europe.

46. The Hungarian Revolution of 1956, the 1968 Prague Spring, and the Polish social revolution of 1980-81 (along with numerous lesser upheavals) provide ample evidence of the inherent instability of Moscow’s East European empire. Each of these had its own dynamic, but each led ultimately to a broad-based challenge to party supremacy and Soviet control in the region. And each led to crisis—meaning in the East European context the actuality or imminent likelihood of Soviet military intervention.

47. However, Gorbachev’s sanctioning of reform and experimentation implies a more liberal Soviet definition of "crisis." Liberalizing reform (of the kind espoused by the 1968 Czechoslovak leadership) may no longer lead so swiftly and automatically to a "crisis situation" in Moscow’s eyes.

48. Popular Upheaval. Several of the usual instability indicators—discontent over living standards, weak and divided leadership, social unrest—are evident in several countries, and all face pressures emanating from Moscow. New shocks—severe austerity measures, the death or ouster of a top party leader, or the emergence of an organized and emboldened opposition—could bring about serious instability almost anywhere, with Poland, Romania, and Hungary the most likely candidates for trouble:

— The likelihood of multiple, simultaneous upheavals is higher than it has been in more than 30 years. In the late 1980s and into the early 1990s, virtually all the East European countries face
Romania: Impending Crisis?

The potential for regime-threatening crisis is growing in Romania, the country least affected by Gorbachev’s policies and most defiant of Soviet strictures. Romania’s problems are homegrown, owing to the Ceausescu regime’s severe austerity measures and draconian domestic policies.

A major riot involving an estimated 5,000 to 10,000 protesters in Brasov in November 1987 was the most visible manifestation of growing public unrest, which has given rise to scattered strikes, demonstrations, and acts of sabotage. So far, unrest has remained isolated and localized; there is no organized opposition, and security forces are well equipped to quell protests—with stocks of foodstuffs as well as truncheons.

Evidence is also growing of ferment within the party hierarchy itself. Disenchantment within the rank and file, fueled by popular protests and Ceausescu’s reapportioning of the party for his economic failures, has left him isolated. Gorbachev’s public criticism of Ceausescu’s ruling style and widespread knowledge of Ceausescu’s medical problems are accelerating this trend, as officials throughout the system try to distance themselves from him to avoid being caught up in a post-Ceausescu housecleaning. Discontent within the party has been diffuse up to now, and Ceausescu’s shuffling of key leaders has precluded the emergence of an oppositionist faction.

These economic and political pressures add up to an increasingly volatile internal situation, however, and several possible scenarios could bring about a full-scale upheaval:

— Ceausescu’s death or incapacitation. Ceausescu suffers from prostate cancer and has visibly weakened in the past year (although he maintains a vigorous schedule). If he were to die in office, he would probably be replaced by a collective including his wife Elena and other loyalists, such a regime would probably be embroiled quickly in a broader succession struggle.

— A palace coup. The most likely crisis scenario would have growing popular unrest, stimulating still more dissatisfaction within the party and setting the stage for Ceausescu’s ouster. He would probably be succeeded by a collective of figures currently within the party leadership, Elena and the rest of the clan would be swept away along with Ceausescu himself.

— A brushfire of popular unrest. Simultaneous outbursts of protest could spark a more widespread uprising, overwhelming Securitate resources and leading to a breakdown of public order. The resulting near-anarchy could lead to a seizure of power by the military.

Soviet Attitudes

So long as Romania did not descend into complete disorder, Moscow would probably have more to gain than lose in a crisis scenario. A post-Ceausescu leadership would offer opportunities for restoring lost influence and Romania’s geopolitical and economic realities would remain severe constraints on any successor regime in Bucharest.

Military intervention would not even be a plausible contingency unless there were incipient anarchy in Romania or the advent of a successor leadership that threatened to remove Romania from the Warsaw Pact. Neither is likely.

Spillover in Eastern Europe

Short of a Soviet invasion, events in Romania would not have wide repercussions elsewhere. Nor would they impinge on Gorbachev’s broader agenda, in that a Romanian crisis would not be linked to Soviet policies or pressure tactics; indeed, a crisis provoked by Ceausescu’s mortality would strengthen Gorbachev’s argument that stability demands economic and political rejuvenation. However:

— Hungarian-Romanian relations would be severely strained if domestic violence in Romania were to turn into ethnic violence directed at the Hungarian minority in Transylvania.

— And Yugoslavia would be involved if bloodshed or chaos in Romania precipitated an exodus of Romanians seeking refuge abroad via Yugoslavia.

Analogous sets of problems: stagnant economies, leadership successions, and reformist pressures from Moscow.

As in the past, however, possible scenarios would be highly country-specific. Only in Romania is there a significant possibility of widespread violence, elsewhere, the greater likelihood would be a broad-based, organized challenge to regime authority. (In Poland, however, this latter scenario could also lead to a cycle of repression and violence.)

49. For Gorbachev, a possible upheaval in Eastern Europe constitutes the greatest external threat to the Soviet reform program and his own continued tenure.
Despite the greater tolerance he has shown for experimentation, he will expect his allies to take swift, decisive action to end any political violence or major unrest. Indeed, the East European leaderships are at least as aware as Gorbachev is of the need for vigilance, and they have at their disposal large security forces that have been effective thus far in containing disturbances. Should events overwhelm the capacity of local leaders, there is no reason to doubt that he would take whatever action was required, including military intervention, to preserve party rule and Soviet authority in the region. Like his predecessors, Gorbachev would exhaust all other options before undertaking Soviet military intervention. Indeed, he faces even greater constraints:

- A Soviet invasion of an allied country would do irreparable damage to his image in the West and undermine the entire edifice of his foreign policy.
- An upheaval in Eastern Europe, particularly one attributable to Gorbachev’s reform pressures, could also threaten his domestic standing. It would add to domestic political pressures for his removal from power and the curtailment of his reform program.

50. Sweeping Reform. Gorbachev has expanded the limits of acceptable reform. In Hungary and Poland particularly, reform blueprints are being circulated that go well beyond anything now on the agenda in Moscow. And now the Hungarians have put in place a leadership team containing radical reformers, such as Imre Pozsgay, head of Hungary’s Patriotic People’s Front. Although Grosz has more conservative leanings than the newcomers, he is action-oriented and willing to take some chances to get the party out in front of the reform process. In light of the looming economic decline and coalescence of dissident and establishment pressures around a reform package, he could be pulled by his new Politburo toward more radical solutions to Hungary’s problems. Given the fate of previous reform movements, there would be strong elite and popular inhibitions against direct challenges to party supremacy and the Soviet alliance system. If Eastern Europe’s past is any guide, however, a genuine reform movement in Hungary or elsewhere would tend inevitably toward national self-determination and autonomy.

51. Such a scenario would be the most hopeful for Eastern Europe and the most problematic for Moscow, particularly if public discipline were maintained. There would be no incipient anarchy to facilitate Soviet suppression, few pro-Soviet collaborators to call on, and no cataclysmic event to spur Moscow to take early and decisive action. By the time Gorbachev had decided that the course of events had gone too far, he could be faced with a relatively unified reform leadership and a disciplined and determined population; the costs of intervention would be much higher than under a scenario of serious internal instability. Gorbachev would have to choose between suppressing a genuine reform movement—inspired by his own calls for glasnost and perestroika—or countenancing at least a partial erosion of Soviet control. His choice—by no means a foregone conclusion—would hinge on the scope of change and the perceived challenge to Soviet influence in the region.

52. Conservative Backlash. Gorbachev’s pressure for reform could lead to stronger and more open defiance on the part of orthodox leaders in East Berlin, Bucharest, or elsewhere. Prague’s chief ideologist Vasil Bilak has publicly rejected the applicability of Gorbachev’s reforms to Czechoslovakia, and the East German official press regularly, if indirectly, dismisses the Soviet reform program. If further Soviet pressures create new cleavages that impinge more directly on the job security of the conservative East European leaderships, and if future Yeltsin affairs strengthen perceptions in Eastern Europe that Gorbachev is faltering, hardliners there might become much more openly confrontational.

53. If, for example, perceived divisions in the Kremlin emboldened some East European leaders to adopt explicitly antireformist platforms, the damage to Gorbachev’s authority would be magnified. He would probably have the clout to silence Zhivkov and Jakes, but his capacity to ward off a conservative backlash led by Honecker or Ceausescu would be less certain, particularly if they and other recalcitrants joined forces in an informal reactionist front (indeed, Gorbachev is already reported to have criticized Ceausescu for trying to form an “antireform alliance” with Honecker):

- Such a scenario would be interactive—it would require the tacit approval of Gorbachev’s domestic opponents, who in turn would be strengthened by an East European backlash.
- While a less threatening—and less likely—contingency, it would nonetheless represent a major challenge to Gorbachev’s authority and policies in the Bloc. To avert irreparable damage to
8. (Continued)

both, he might have to force a showdown in Eastern Europe—perhaps by demanding the resignation of his most strident critics.

54. Prospects and Variations. None of these more extreme scenarios is likely to be played out in the near future, but their probability will increase over the next three to five years. Moreover, these evolutions need not be manifest in their pure forms, nor are they mutually exclusive. Short of these extreme scenarios, it is a virtual certainty that somewhere in Eastern Europe there will be new movement toward more daring reform, a new outburst of public unrest, or more open resistance to Moscow's reform agenda. We could see all three at once. (cont.)

Implications for the United States

55. Eastern Europe is entering a period of flux. Change is facing more countries—and across more
dimensions—than at any time since the immediate post-Stalin period. Developments over the next three to five years are likely to determine the key contours of political life in the region for a generation to come:

— Within the timeframe of this Estimate, these developments will not lead to the unraveling of Moscow's East European empire, nor will they by themselves diminish the military threat posed by the Warsaw Pact.

— A crisis in Eastern Europe would undermine Pact cohesion, at least temporarily, but it would almost certainly lead to a crackdown (with or without Soviet intervention), rolling back whatever concessions had been wrested from the regime.

— Short of such an extreme evolution, however, the scope of conceivable change in the region has expanded considerably. And the likelihood of growing diversity and sharper conflict will create new opportunities for Western engagement in Eastern Europe.

56. Gorbachev's agenda of reform, openness, and experimentation is congruent with US goals of promoting pluralism in Eastern Europe and greater independence from Moscow. This endgame is not what Gorbachev has in mind, of course; but, in encouraging change as the key to dynamism and ultimately to greater viability, he has sanctioned diversity and expanded the limits of the thinkable in Eastern Europe.

57. Gorbachev's policies also call into question some of the assumptions upon which the US policy of differentiation is based, in that the twin aims of liberalization and independence from Moscow increasingly collide in Eastern Europe. Those regimes most at odds with Gorbachev's approach also tend to be the most conservative and repressive. Conversely, relatively open countries like Poland and Hungary, which have received favored US treatment, are now closely attuned with Moscow.

58. These contradictions in US policy will grow more acute the longer Gorbachev remains in power and the Soviet reform dynamic continues. However, our ability to influence the grand alternatives—reform or retribution, crisis or stability—will remain limited indeed; we can at best promote favorable change on the margins.

— Gorbachev's policies have created new opportunities for Western encouragement of liberalizing reform on the part of regimes so inclined, like the Hungarian and the Polish. For the others, the United States also may have new leverage to promote diversity, even if reform prospects are remote.
US policy faces the dilemma that large segments of the East European societies are not willing to accept the austerity that implementation of economic reforms would entail. And the regimes are loath to risk the political reforms needed to win public acceptance of painful economic measures.

59. Gorbachev's policies will complicate the coordination of Western approaches to European security. For Bonn, the prospect of closer relations with its eastern neighbors has revived old ambitions for a greater central European role. The French, worried about Bonn's eastward drift and suspicions of Gorbachev's ultimate aims, have taken the lead in resisting a new wave of European détente:

- These differences will make it harder for Western governments to reach a political consensus on dealing with Moscow and its allies, and harder for NATO to maintain a security consensus.

- However, differing Western policies toward Eastern Europe create crosspressures that promote diversity, inhibit CEMA integration, and erode Warsaw Pact foreign policy discipline.

60. Influencing Eastern Europe. The United States has always pursued a two-track policy in Eastern Europe, communicating directly with East European populates as well as with their governments. These direct channels of communication will be particularly important as new ideas circulate and new opportunities emerge:

- International broadcasting—particularly via Radio Free Europe, but also from other Western radio—and be an important vehicle for informing East European publics on Soviet reforms and exerting indirect pressure on the East European regimes.

- There will be greater opportunity for developing East-West contacts: those regimes that already pursue relatively open policies will have greater latitude to expand them; the others will come under pressure from both Moscow and their own populates to do likewise. Such contacts—ranging from scientific exchanges to scholarly dialogues and people-to-people programs—will serve to push forward the limits of diversity, strengthen public and elite pressure for internal reform, and help cultivate second-level officials who may play key roles in successor regimes.

61. There will also be new opportunities for Western engagement of the East European regimes, owing to:

- Economic dilemmas that virtually compel several East European governments to accept previously unpalatable conditions in exchange for Western credits.

- High-technology requirements, pushing the East Europeans to facilitate direct contacts with Western firms and international economic organizations.

- Gorbachev's campaign for a "European house," which impulses the East Europeans toward more active diplomacy and also heightens their sensitivity to changes of human rights violations.

- The general climate of reform and "openness," which offers opportunities for engaging Eastern Europe on formerly taboo subjects and pressing more directly for internal reforms of the kind already legitimized by Moscow.

62. The East European regimes will continue to be wary of any Western proposals that impinge on regime control or Soviet prerogatives on foreign and security policy. They are likely, however, to be more receptive than in the past to US proposals for counterterrorism and counternarcotics cooperation, expanded East-West contacts, and even improvements in the area of human rights:

- The CSCE process offers new forums for separate, if not fully independent, East European diplomatic activity—as in Hungary's cooperation with Canada on a proposal on national minorities. Such developments suggest there is greater scope for Western engagement of Eastern Europe on key East-West issues, and in so doing for promoting greater diversity and independence in the region.

- A prospective umbrella agreement between the European Community and CEMA, along with a possible CSCE follow-on conference on EastWest economic relations, would complicate US efforts to control technology transfer, but they would also offer new venues for engaging Eastern Europe on foreign trade policy and domestic reform.

- New opportunities also may develop for a more genuine security dialogue, particularly if a new round of talks on conventional force reductions affords greater scope for East European diplomacy.
On matters of internal liberalization, the ironic convergence of US and Soviet calls for economic and political reform will lend strength to the conditions the United States attaches to expanded economic cooperation.

66. **Influencing Soviet Behavior.** Should the trends Gorbachev himself has set in motion lead to upheaval or sweeping reform in Eastern Europe, the ultimate controlling factor will be the limits of Soviet tolerance. Gorbachev has strong disincentives to intervening in Eastern Europe, particularly for the purpose of suppressing a genuine reform movement. He and his Politburo are not likely to be deterred from actions they deem vital to Soviet interests, but the United States and its allies may be able to alter at the margin the Soviet risk calculus by maximizing the price Moscow would have to pay. The extent of direct, heavyhanded Soviet interference would be influenced marginally by the ability of the United States to convey clearly how such Soviet behavior would affect the broader US-Soviet agenda.
ANNEX

KEY SOVIET OFFICIALS RESPONSIBLE FOR EASTERN EUROPE

Interparty Relations

Mikhail Gorbachev
CPSU General Secretary (since March 1985)

By the time he became General Secretary in March 1985, Gorbachev had already met all East European party leaders and had spoken with some of their principal lieutenants as well. In November 1969 he was part of a low-level delegation to Czechoslovakia. After becoming CPSU secretary for agriculture in 1978, he returned to Czechoslovakia (April 1979). Gorbachev visited Hungary in October 1983 and Bulgaria in September 1984, and he almost certainly met in Moscow with these leaders and others during the annual CEMA gathering each June, as well as at other summits. He also was involved in hosting visits of each of the East European party leaders in the early 1980s.

At Chernenko's funeral in March 1985, the party leaders of the Warsaw Pact states were the first foreign dignitaries with whom Gorbachev met. Since that time, he has visited every East European country (except Albania) at least once. He has also met in Moscow with East European officials on 39 occasions.

Yegor Ligachev
Politburo member and secretary, Central Committee (since 1985)

As unofficial "second secretary," Ligachev, 67, is involved in general oversight of foreign policy; he currently chairs the Supreme Soviet Commission on Foreign Affairs. He has not frequently visited East European countries, but, in 1987, he traveled twice to Hungary. He also visited Poland in 1984. Despite his reputation as the leading conservative in the Soviet Politburo, Ligachev has praised Hungary's economic reforms, strongly suggesting that Budapest need not imitate Soviet economic policies and structures. His cautious approach to domestic reform in the Soviet Union, however, suggests he would be similarly cautious about major change in Eastern Europe.

Aleksandr Yakovlev
Politburo member (since June 1987) and secretary, Central Committee (since March 1988)

Yakovlev, 64, is one of Gorbachev's closest advisers on foreign affairs and an influential figure in Soviet policymaking toward Eastern Europe. He led the Soviet delegation to the January 1987 Socialist Bloc Ideological/International Secretaries meeting in Warsaw, where he advocated new media techniques to aggressively promote a socialist concept of democratization and human rights. A leading reform proponent, Yakovlev has also pushed for a more sophisticated European policy and has stressed the need for more flexibility in socialist development, which suggests that he is relatively open to internal diversity in the Bloc countries. He has met frequently in Moscow with visiting East European delegations and in 1987 traveled to Poland and East Germany.
Vadim Medvedev
Chief, Liaison With Communist and Workers' Parties of Socialist Countries ("Bloc Relations") Department; and secretary, Central Committee (since March 1986)

Although Medvedev, a proponent of economic reform, has not worked on East European matters, his writings have stressed that socialist economic theory should draw both on the Soviet model and on the experiences of other Bloc countries. Medvedev, 59, has headed several delegations to Soviet Bloc countries and accompanied Gorbachev on a trip to Hungary in June 1986. He advocates diversity for the economic and political policies of East European regimes, with the caveat that Soviet tolerance will depend on their ability to contribute to Soviet economic modernization.

Diplomatic Relations

Eduard Shevardnadze
Foreign Minister

Since becoming Foreign Minister in June 1985, Shevardnadze, 60, has frequently traveled to Eastern Europe, visiting all East European foreign ministers in their capitals and attending regular Warsaw Pact foreign minister meetings. The past year has clearly been Shevardnadze's most active, with nearly half of his 20 trips abroad made to Eastern Europe. During a June 1987 visit to Budapest, he reportedly pressed the Hungarians to move economic reform forward, expressing dissatisfaction with bilateral economic, scientific, and technical relations. In 1986, Shevardnadze visited Romania in October and Poland in March. He has been an increasingly outspoken advocate of reform and foreign policy "new thinking."

Economic Relations

Nikolay Ryzhkov
Chairman, USSR Council of Ministers; Politburo member (since 1985)

Premier Ryzhkov, 58, coordinates government-to-government economic ties between the Soviet Union and Eastern Europe. A strong supporter of domestic economic reform, he has also encouraged CEMA premiers to endorse changes in CEMA operations and trade. During a meeting with his East European counterparts in 1987, Ryzhkov recommended intra-CEMA currency reforms, direct enterprise contacts, joint ventures, and a new CEMA organizational structure. In response to the opposition of several East European leaders to this limited decentralization of planned management, Ryzhkov warned that those countries unwilling to participate in these changes should not hinder those who do.
Military Relations

Viktor Kulikov
First Deputy Minister of Defense (since 1971); Commander in Chief of the Warsaw Pact Forces (since January 1977)

An able field commander, Marshal Kulikov, 57, is the third-ranking official in the Soviet military hierarchy. He wields considerable political clout throughout Eastern Europe and, through a combination of persuasion and bullying, has reportedly won compliance with Moscow's policies, especially in operational matters and in planning for the imposition of martial law in Poland in 1981. Although US officials have consistently been impressed by Kulikov, [REDACTED] has indicated that he will soon be retired. Kremlin leaders may view Kulikov, who only cautiously supports Gorbachev's program of sufficiency and doctrinal revision, as an impediment to significant change in the defense sector.

This annex is [REDACTED].