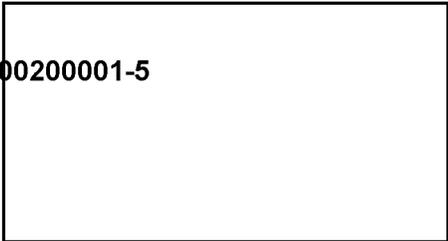


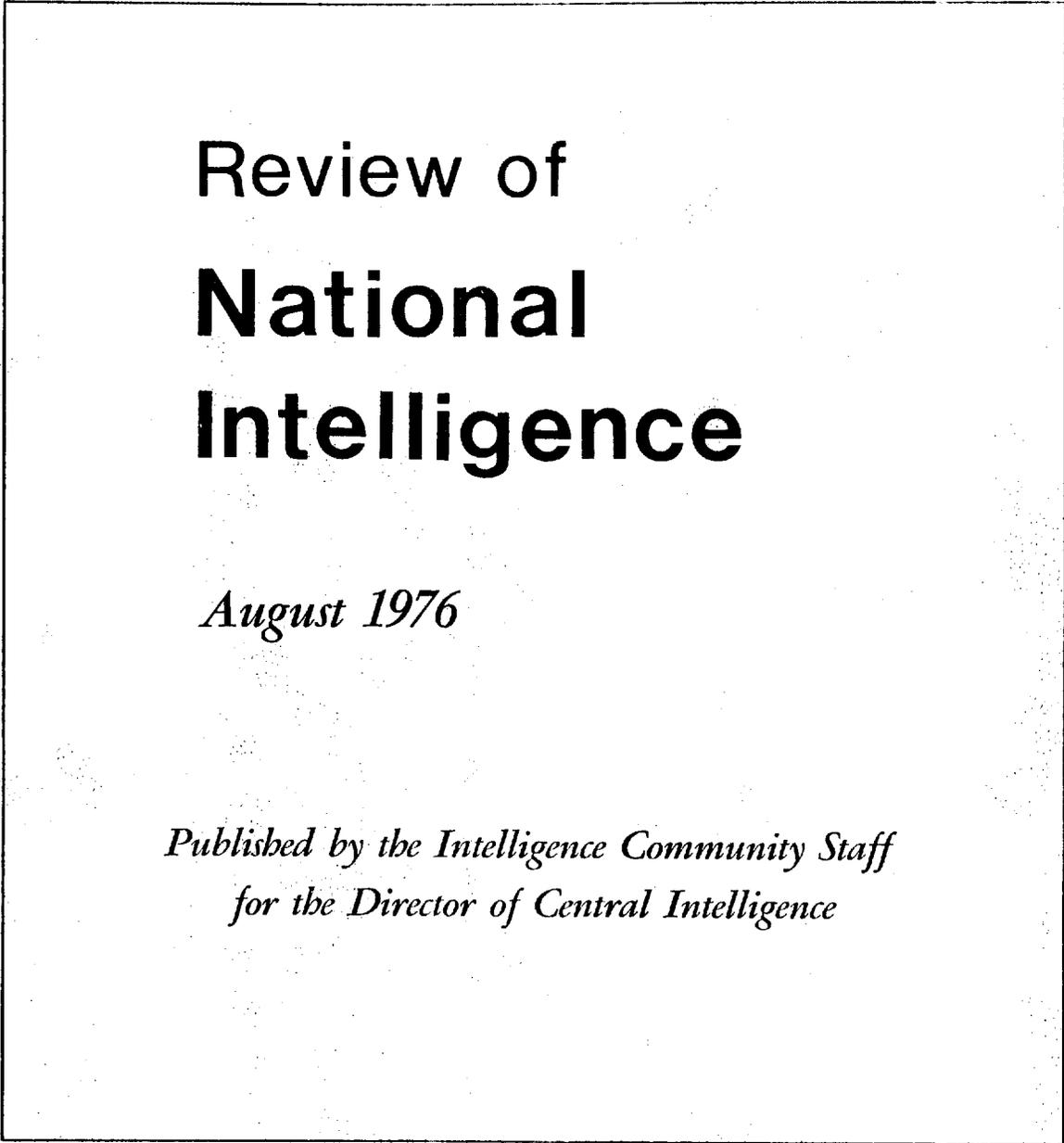
25X1



Review of National Intelligence

August 1976

*Published by the Intelligence Community Staff
for the Director of Central Intelligence*



~~RESTRICTED INFORMATION~~ IC



25X1



Copy N^o 5

25X1

MEMORANDUM FOR

Director, Office of Performance
Evaluation and Improvement/ICS

25X1

25X1

[Redacted]

This is a first-class piece of work in terms of both scholarship and ingenuity. I wish something like it could have been identified with my short tenure on the IC Staff, though I now feel a little better deep down because it was something along this line that I tried very hard to get the old Product Review Group to turn out.

Onward and upward.

25X1

[Redacted]

E. H. Knoche
DDCI

Date 8/23/76

FORM 101 USE PREVIOUS EDITIONS
5-75

[Redacted]

August 1976

*Published by the Intelligence Community Staff
for the Director of Central Intelligence*

IC

Top Secret

[Redacted]

[Redacted]

Copy 10 3

25X1

Approved For Release 2004/01/30 : CIA-RDP86B00269R001200200001-5

Approved For Release 2004/01/30 : CIA-RDP86B00269R001200200001-5

Review of National Intelligence

Vol. 2 No. 1

Prepared by the Product Assessment and Improvement Division,
Intelligence Community Staff, for the
Director of Central Intelligence

PREFACE

This will be the last issue of the RONI. The recent establishment of the Committee on Foreign Intelligence and the steadily increasing emphasis of the Director of Central Intelligence on his Community responsibilities have placed heavy new burdens on the Deputy to the Director of Central Intelligence for the Intelligence Community and upon the Intelligence Community Staff. These burdens are concentrated in supporting the DCI, the D/DCI/IC, and the CFI in identifying, analyzing, and resolving critical issues relating to the allocation and management of resources within the Community.

Assessing the quality and relevance of Intelligence Community production will continue to be a most vital part of this job. It will continue to be performed by the Production Assessment and Improvement Division of the Intelligence Community Staff, now lodged along with divisions concerned with collection, in the Office of Performance Evaluation and Improvement. But we shall have to place greater emphasis on performance assessment that comprehends the entire intelligence process, from program inception through requirements definition, collection, information processing, analysis, and production, to impact on national policy. To do this job well even on selected major issues will be an enormous task. It does not appear that our manpower will allow substantive review of national intelligence for these purposes to be efficiently accomplished and effectively communicated through a journal like the RONI. The reader will note that this issue of the RONI itself displays much more attention to matters of Community activity and process than have previous issues.

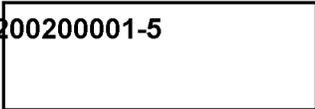
The RONI helped to cultivate a self-critical spirit within the Intelligence Community. Its many authors and contributors are to be commended for their efforts. This office will enlarge on those efforts in future product and performance assessment projects.



*Director, Office of Performance
Evaluation and Improvement,
Intelligence Community Staff*

25X1





CONTENTS

	<i>Page</i>
I. MATTERS OF GENERAL INTEREST	1
Community Principles	1
The Practice of Intelligence Analysis	2
A National Sitrep	2
DIA's Experiment with Uncertainty	3
II. SPECIFIC COMMENTARIES	5
Military Intelligence	5
The Warsaw Pact NIE: Critics, Consumers, and ICS Conclusions	5
<i>The results of a survey of consumer reactions to an important National Intelligence Estimate</i>	
S&T Intelligence	9
Recent Studies from STIC	9
<i>A review of three papers concerning matters of concern in the world of scientific intelligence</i>	
Political Intelligence	12
Presenting Political Research: A Case Study	12
<i>Interesting aspects of a recent paper on nationalism in the Soviet Ukraine, including the readers' response</i>	
	
The Warning Problem	17
Mayaguez Revisited	17
<i>A summary of actions taken by the Community to remedy some of the shortcomings revealed during the Mayaguez incident of May 1975</i>	

25X1



25X1

v

Top Secret



Page



IV. SPECIAL ARTICLE 27

 CIA Intelligence Support for Foreign and National Security
 Policy Making 27

*A synopsis of the findings and principal recommendations
 of a report from CIA's Center for the Study of Intelligence*

V. CORRESPONDENCE 31

*A communication concerning problems associated with
 the production of intelligence on friendly forces*



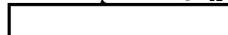
[B @ I N T]

I. Matters of General Interest

Community Principles

The Director of Central Intelligence has set forth a number of principles intended to guide the activities of all elements of the US Foreign Intelligence Community. As presented in a memorandum he sent to the National Foreign Intelligence Board in May, these principles are:

1. Total objectivity is the hallmark of all intelligence reports and estimates.
2. Strongly held dissents and differing judgments within the Intelligence Community will be carefully noted in Community-coordinated products forwarded to policymaking levels of the Government.
3. Representatives of every Community organization must have the right to be heard and to have their ideas and views given serious consideration.
4. The freest possible flow of information, both within and among the organizations of the Community, and with the users of intelligence is the constant goal. To assure that the fullest data is available, cooperative arrangements must be maintained with all Government agencies working in the foreign affairs field.
5. We have an obligation to provide as much information as possible on an unclassified basis, but without derogation of the necessity to protect sensitive sources and methods and to protect information which truly requires sensitive treatment.
6. Dependable intelligence is an essential base for the formulation of national policy so intelligence collection and production must give priority to topics of major policy concern. Our role is to provide information and professional judgments on foreign developments, without coloration by policy considerations.
7. The concept of an Intelligence Community must be strengthened. We will be judged on Community accomplishments and on the effectiveness of our interaction in Community problems as well as on our substantive end products.
8. Continuing attention will be given to improving the interface between national and tactical intelligence capabilities, seeking to capitalize on the potentiality of inputs to national intelligence needs from tactical resources in peacetime and the capabilities of national resources to provide intelligence of import to both peacetime force readiness and wartime operations.
9. The Community must be action oriented and responsive. Papers must move quickly, deadlines must be met, decisions must be reached and results must be demonstrated.
10. The limitations and restrictions on intelligence activities already set by the President will be rigidly observed and have the full support of all intelligence personnel, in spirit as well as act.
11. Improvement of the public perception of U.S. intelligence will be given continuing attention. Intelligence is a profession in which pride can be taken and that pride should be demonstrated. Within the constraints of legitimate security requirements, the Intelligence Community should strive to better public understanding of our mission and of our product.
12. The Intelligence Community should be as responsive as possible to Congressional inquiries. Congressional support is essential to sustain the effectiveness of the US intelligence effort, and our cooperation is essential to such support.



The Practice of Intelligence Analysis

CIA's Center for the Study of Intelligence last year invited intelligence officers to a seminar on the practice of intelligence analysis. This session led to some challenging observations and, at least from the point of view of working analysts, some real wisdom as well. Those at the seminar, for example, generally agreed that:

- The "management" of analysis is a key element in the intelligence process; it needs additional consideration and effort at improvement.
- The Key Intelligence Questions (KIQs) and the KIQ Evaluation Process (KEP) is too cumbersome, static, and time-consuming to be of much help in the effort to improve the analytic product.
- Intelligence analysis has been the stepchild over the years in CIA's budget, but this is now changing.

And one of the principal speakers at the seminar observed that:

- The role of the analyst has important aspects apart from the analytic process itself: living with the bureaucracy, consultation with fellow professionals, and repetitive presentations of analysis in the form of briefings, NSSM inputs, and the like. It is in part the burden imposed by duties such as these that set up a problem facing the analytic staffs: that of providing a suitable environment for analysts, including sufficient working time (away from the meeting and consultation circuit) for the conduct of real analysis.
- In the area of estimative intelligence, analysts in the main proceed by extrapolation from present trends. The trouble with this is not that such extrapolation is mostly wrong. On the contrary, it is mostly right. Analysts thus tend to become its prisoner, and this sometimes leads to gross and damaging misjudgments (cf., those made in September 1973 concerning the likelihood of war in the Middle East). Any really expert analysis must devote a disproportionately large

amount of attention to the prospect for change and to the offbeat theory, so as to maximize the ability to capture discontinuity and change.

For more on the work of the Center for the Study of Intelligence, see the article in Part IV, "Intelligence Support for Foreign and National Security Policy Making," which begins on p. 27.

25X1

A National Sitrep

Representatives of the principal producing agencies in the Community recently agreed on general procedures for the issuance of a *national* intelligence situation report during crises, this to be delivered to very high-level consumers in lieu of the three or four discrete sitreps that reached these consumers in the past. Specifically, under the auspices of the DCI, the Community's principal producing agencies (CIA, DIA, State/INR, and NSA) will, when international events and the needs of the NSC and its staff so demand, cooperate in the preparation of an all-source *national* intelligence sitrep which will reflect Community views and clarify any important Community disagreements over substance.

The DCI will assume responsibility within the Community for deciding when and by whom a national sitrep should be produced. Normally, he will designate one Community component to act as his executive agent and assume primary responsibility for production and, more often than not, this is likely to be CIA. There will be times, however, when the nature of a particular crisis—e.g., the Mayaguez incident—may prompt him to name some other agency, such as DIA.

In any event, each of the major producing agencies will offer various forms of assistance to the task force assembled by the producer: the provision of analysts to be incorporated into the task force and/or officers serving with the task force in a liaison role, the submission of written contributions to the publication itself, and the extension of special support in the area of collection tasking and response.

25X1

DIA's Experiment with Uncertainty

Last January DIA initiated an experiment designed to achieve more precise statements of the confidence and probability of intelligence judgments. This experiment received its initial impulse from high-level DOD consumers—principally Deputy Secretary Ellsworth—who have repeatedly indicated dissatisfaction with vague language of the “it is believed . . .” or “hostilities possibly will . . .” character.

The trial run involved the incorporation of both percentages (e.g., 30%, 50%, 90%) and letters (A, B and C) in the texts of selected Defense Intelligence Notices (DINs) and Defense Intelligence Appraisals. The percentages reflected the probability that a given judgment was valid; the letters represented the analyst's confidence in the source material: A=high confidence; B=medium; C=low.

At the end of the trial period 750 readers of the DINs were asked about the usefulness of the experiment; 128 responses were received from a broad spectrum of DOD consumers. A majority favored the use of quantified expressions of probability, believing that they helped to increase their confidence in the information provided and in DIA's judgment and, in particular, helped to give greater credibility to briefings based on the DIA material.* There was,

*Several analysts involved in the experiment, however, have warned that the statement of percentages could convey to at least some readers a degree of precision not justified by the data at hand or the subjective nature of an analyst's “hunch” regarding future events.

however, little enthusiasm for the alphabetized expressions of confidence in sources. There were a few votes for putting the numerical and alphabetical statements at the end of an article so that the text would read more smoothly. The respondents as a group indicated that the expressions of uncertainty would be most useful in current intelligence, somewhat less so in estimative intelligence, and of least value in basic intelligence.

DIA recently decided on the basis of this survey to quantify the probability (in percentages) of all major judgments and projections in the DINs but to drop the alphabetized evaluation of sources. It also decided to experiment with similar procedures for selected order of battle products and Defense Intelligence Estimates.

Courses for DIA personnel in the assessment and expression of uncertainty are now being initiated by both the Defense Intelligence School and the Intelligence Community's Information Science Center, located in CIA's Office of Training. This training, covering both theory and practice, is intended to provide analysts and supervisors with greater confidence and consistency in the use of expressions of uncertainty.

| B O N I |

II. Specific Commentaries

Military Intelligence

The Warsaw Pact NIE: Critics, Consumers, and ICS Conclusions

There has been considerable discussion generated about the substance and format of National Intelligence Estimate 11-14-75, "Warsaw Pact Forces Opposite NATO," since its publication in September 1975. Several elements in offices of Assistant Secretaries of Defense (OASD) have been the most vocal critics of the NIE. This article will summarize the basic issues involved in the discussion, outline the results of an informal survey of the reactions to the NIE by principal consumers outside of OASD and, finally, discuss some "lessons learned" as they might apply to future military estimates.

Controversy

NIE 11-14-75 concerns itself with the Warsaw Pact forces—primarily ground and tactical air forces—located in the European USSR and Eastern Europe opposite NATO—and updates its predecessor estimate, which was issued in 1971. The criticisms of the current NIE raise issues in four general categories:

- Scope and Format.* Is the Estimate too narrow in scope and too sparing in the detail it provides?
- Omissions.* Does the NIE talk around, or fail completely to address, a number of major issues?
- Evidence and Supporting Rationale.* Are suitable rationales for its principal judgments lacking, and are some judgments offered without any supporting evidence?

With regard to scope and format, it was agreed by the NIO and the other representatives of the agencies participating in the NIE's development that it would highlight those major issues on which either significant new information indicated that previous judgments should be modified or on which substantial new work had been accomplished by the Community, but that the NIE should not devote much space to other issues. Based on a recommendation by the Director, DIA, the decision was also made to limit severely the length of the Estimate and rely on other coordinated intelligence publications (e.g., MC-161-76 and Defense Intelligence Projections for Planning) to provide more comprehensive documentation relevant to the NIE's analyses.* The rationale for producing such a "short and to-the-point" Estimate was that the paper's intended audience was primarily the most senior governmental policymakers.

There has been no argument about the need for detailed force data tables/projections or extensive treatment of such significant topics as Warsaw Pact combat effectiveness, warning (surprise attack) in Europe, the role of tactical air, developments in the Western Military Districts, Warsaw Pact command and control, Pact buildup and logistics capabilities, etc. The question is to what degree these subjects should have been thoroughly examined in the NIE, or Annexes thereto, rather than in other intelligence issuances. From the OASD standpoint, the answer now seems to be: "to the maximum degree."

The second related area of general concern is the question of whether NIE 11-14-75 failed completely to address, or "papered over" a number of major issues. On this point, a comparative reading of the 1971 and 1975

*The current estimate contains, therefore, only four tables of supporting data and nine figures, whereas the 1971 version had over 30 tables, plus numerous figures and maps.

Estimates shows that only two major substantive topics were discussed in 1971 that do not appear in the current paper. (These topics—general purpose naval forces and forces on the Soviet-SINO border—are now the subject of other NIEs and are so referenced in NIE 11-14-75.) As noted earlier, however, the limited treatment some of these subjects receive in this particular NIE is the essential point at issue.

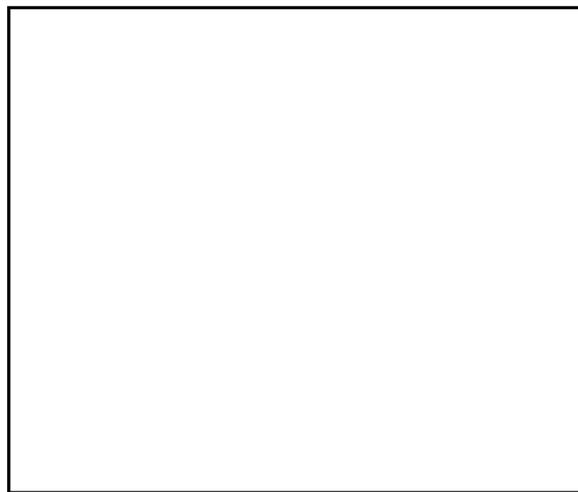
Additionally, the fact that only one major dissenting footnote appears in the document has been used to characterize the NIE as a "consensus" Estimate which has allegedly skirted contentious issues. This has been vigorously denied by the participants, who assert that no serious disagreements were encountered during the preparation of the NIE and in no case were any disagreements papered over.

The third general charge, that the Estimate offers too little in the way of supporting rationales and evidence for its analyses and judgments, turns on the question of how much source information should properly be included in an NIE. In the case of NIE 11-14-75, the level of supporting detail varied because it was determined by considerations of length and, more important, security classification. Certain users—particularly in OASD—strongly believe that all supporting rationale and evidence should be presented in as much detail as possible, particularly when significant new judgments about shifts in Warsaw Pact concepts, plans, and capabilities are being discussed.

A Consumer Survey

These, then, are the basic issues pertaining to NIE 11-14-75 which have developed from the dialogue between the drafters of the Estimate and consumers (and critics) in OASD. In order to assess the reaction to this Estimate of other major consumers, an informal survey was conducted in March 1976 by members of the Intelligence Community Staff. Contact was made with some thirty consumers in the NSC Staff, Department of State, Organization of the Joint Chiefs of Staff (Chairman's Staff Group; Office of Director, Joint Staff; J-5; and SAGA), OMB, DDR&E, and ACDA. Again, in order of the identified issues, the reactions of these readers can be summarized as follows:

- Users at the NSC Staff, State and DDR&E felt that NIE 11-14-75 suffered from insufficient documentation of force data and supporting analyses and considered its predecessor Estimate vastly superior in scope and format. On the other hand, certain consumers in OJCS and OMB found the compactness of the current Estimate to their liking and thought that detailed annexes were neither required nor desired.
- Those contacted were apparently not bothered by the lack of more dissenting footnotes in NIE 11-14-75. There was, however, general agreement among most consumers that the Estimate should have covered in somewhat greater detail (or with more clarity) certain major issues. The three



most frequently named were: force effectiveness, warning, and the Pact tactical air offensive scenario. There was also some expression of the viewpoint that the current Estimate's treatment of force trends was weak and poorly presented.

- The issue of whether the Estimate's principal judgments were suitably supported was not a particularly bothersome one to most of the consumers contacted, with the notable exception of OMB representatives who argued that more evidence should have been cited and discussed.
- The NIE's use of source data and the degree to which it expressed uncertainties did not pose any significant problems or raise any serious questions for most of the consumers contacted, although OMB representatives suggested that a section containing "Comments on Intelligence Sources and Gaps" would have been helpful.
- Some of those interviewed at the NSC Staff and OMB lamented the lack of their organizations' participation in the early stages of an estimate's development. They felt that direct, systematic involvement by more users in the Terms of Reference process would be desirable; they also suggested the creation of regular means for user responses following the estimate's publication.

The reaction to, and use of NIE 11-14-75 in the OJCS arena calls for additional comment. It is clear that the Estimate has received exposure at the most senior military levels (as well as at OSD, State, and the NSC).^{*} It is also apparent that no significant problems were raised at OJCS by the Estimate's scope, format, or whatever. Among those who read it, the NIE was characterized as "good, short, and to the point"; a "useful background document for concepts papers"; a "helpful addition to the general body of knowledge" on the subject; and a "fine starting point for establishing perspectives on future studies."

^{*}On this point, while the Secretary of Defense, Secretary of State, and Chairman, Joint Chiefs of Staff apparently did not read NIE 11-14-75, they were made fully aware of the issues and policy implications therein.

The degree to which the "national intelligence" contained in the Estimate has actually been "used" in the JCS arena is, however, another issue. There is, for example, the nagging question of whether NIE 11-14 would have received high-level exposure at OJCS had it not previously generated controversy among OASD elements. Moreover, several senior officers in the Strategy Division (J-5) stated that the NIE was, in fact, not used at all in their routine business because they had to rely on the Joint Intelligence Estimate for Planning (JIEP)* or used only what DIA provided. Others in pertinent branches of the European Division (J-5) stated that they had not seen the Estimate before they specifically requested it (in response to this survey). As it turned out, several of these officers said the Estimate could have been useful for projects they had earlier completed.

A related factor that affects the degree to which NIE 11-14-75 was exposed and used at OJCS (and elsewhere) is the document's security classification. While this Estimate has been universally complimented for its incorporation of all-source data and its dissemination at a level of classification which permitted wider distribution than certain previous estimates, some consumers urge that the Estimate (or a sanitized supplement, as per NIE 11-14-71) be issued at the SECRET/TOP SECRET level to facilitate its accessibility still further.

Conclusions and Recommendations

What are the principal "lessons learned" from the foregoing as they may apply to future NIEs? The first seems to be to reaffirm that no single NIE can be all things to all people. Certain consumers expect an estimate to serve both the policy maker and his staff by containing (as did NIE 11-14-71) an easy-to-read narrative summary of highlights, plus detailed annexes with force data tables/charts/projections and supporting analyses. These consumers look for a single publication (i.e., a "handbook") that can, to the maximum possible extent, answer all their questions on a given subject, be the agreed

^{*}The JIEP is an annual JCS publication which, insofar as it addresses material presented in NIEs, must agree with the NIEs. It need not, however, cover all the same issues or limit itself to issues raised in the NIEs.

reference for all pertinent force statistics, and, accordingly, minimize the problems involved in acquiring and researching other source documents for related information. On the other hand, some consumers prefer an NIE that is short, to-the-point, deals primarily with significant new issues and limits itself to an exposition of the Community's best judgments on a given subject area (as did NIE 11-14-75). Similarly, with regard to citing evidence and supporting rationales and detailing uncertainties and data limitations in an estimate's judgments, certain consumers expect an exhaustive accounting of these factors, while others seem content simply to receive the judgments themselves.

Based on the consumer reactions to NIE 11-14-75 outlined above, however, the experience with this particular paper did uncover several points of some consequence that could be of relevance to any future military NIE:

—Many consumers outside of the Intelligence Community have, for a variety of reasons, considerable difficulty (and display some reluctance?) in acquiring and using other intelligence source publications to answer questions or gain force data information not answered or reflected in the NIE itself. Hence, if the Estimate is not to be formatted as a full-blown "handbook" of all relevant data and analyses, it perhaps should provide an annotated bibliography of source documents (keyed to the various paragraphs of the NIE) where the consumer could readily find in-depth treatment of the issues in question.

—Moreover, if the Estimate is to include only a minimum amount of force data tables and supporting analyses—relying on the availability of this information in other coordinated intelligence publications—concerted efforts should be made to insure

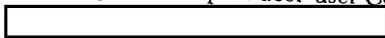
the timely completion by the Community of all such documentation necessary to support fully the Estimate's principal judgments. (Analyses on certain major topics



—A format which incorporated the following two suggestions would, in our view and in the view of several of those we consulted, enhance the value of a military NIE to the principal consumers: (1) A short "Summary and Conclusions" section with each major paragraph annotated with the paragraph number(s) in the main body of the Estimate where the summarized point/issue is discussed; and (2) a well-developed "Force Trends" section that cogently summarizes at the outset of the Estimate "what's new" regarding the pertinent force's doctrine, posture, capabilities, etc. since the preceding Estimate.

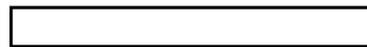
—Consideration should also be given to producing a sanitized supplement to the NIE at the non-codeword security classification level in order to broaden/facilitate consumer access to the Estimate's major themes.

As a final point, we would urge that, following the completion of major military papers, an NIE "Briefing Team" be organized to "get the message" of the Estimate out to as many consumers as possible. Such a procedure might, in addition, stimulate a timely and continuing exchange of informed views on the subject throughout the producer-user Community.



25X1

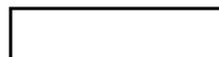
25X1



PAID/ICS

25X1

25X1



S&T Intelligence

Recent Studies from STIC

During 1975, the Scientific and Technical Intelligence Committee (STIC) of USIB published three studies which were particularly well received by a wide range of consumers. These three dealt with issues associated with the transfer of Western technology to the USSR; matters of current priorities for the producers of S&T intelligence; and areas of science and technology which may be of comparable concern in the future. The discussion below suggests why these studies were made, provides a summary of the more important findings, describes the overall reactions of consumers, and, where appropriate, identifies the actions STIC has undertaken in response.

Technology Transfer

Military Implications of Technology Transfer to the Soviet Union examines specific areas of Western technology which, if acquired by the USSR, might benefit Soviet military capabilities.* STIC set up an interagency working group (consisting of members from CIA, DIA, NSA, State, the three Services, ERDA, and Commerce) to draw together and assess information available within the Intelligence Community on this topic. This group focused its attention on four advanced technology areas—transport aircraft, semiconductors, digital computers, and air traffic control systems—of special interest to the Soviets. Unrestricted technology transfer in these particular areas offers the Soviets a potential for significant military gains.

By the end of March 1975, the working group completed its study. The overall conclusion, not surprisingly, was that the cumulative effect of growing technology transfer from the West (US, Canada, Japan, and Western Europe) will result in some selective improvements in the Soviet

**Military Implications of Technology Transfer to the Soviet Union*, SIC-75/1, April 1975, [redacted]

military posture over the next five to ten years. The rate and degree of improvement, however, could not be determined confidently because of the multiplicity of countries which could supply the technology and the uncertainty about Soviet capabilities and intentions to adopt the technology for military purposes.

The main value of the report comes from the side-by-side comparisons of US and Soviet technology in the areas selected for study. For example, in the transport aircraft section of the report, the discussion includes the relative standings of the US and USSR in many aspects of engine, avionics, and airframe production technology; an assessment of Soviet deficiencies and the factors causing them; and Soviet attempts to acquire foreign technology and the potential gains to the Soviet military from such acquisition. This type of discussion, relatively thorough in detail, provides useful insights into Soviet shortcomings in production and management techniques.

The report has been disseminated to a wide audience within the Intelligence Community and to high-level consumers in the Departments of Commerce, State, and Defense, and the National Science Foundation. Comments from many consumers have been uniformly complimentary, attesting to the value of two significant features—the high quality of the report itself and the appetite among certain consumers for technology-by-technology assessments by the Intelligence Community.

STIC has organized a working group to follow up with more of these studies. The four technologies discussed in this paper are being updated to reflect current Soviet capabilities and activities. Also, four additional areas—superconducting technology, signal processing technology, precision machine tools, and micro-circuitry manufacturing and testing technology—are being reviewed for their military implications.

Intelligence Priorities

STIC's second report, *Intelligence Priorities for the Sciences and Technologies*, is a display list which identifies those areas of most significance to national intelligence.* STIC hopes that the highlighting of these areas will be helpful to management in its deliberations over the apportionment of resources for collection and production.

The display itself consists of three priority groupings, each containing a list of S&T areas and sub-areas felt by STIC to be of greatest significance within the groups. A majority of STIC member agencies agreed upon the relative ordering of the priority groups and issues. The selection and ranking criteria attempted to transcend individual organizational interests so that truly national concerns were represented. Various national intelligence guidance documents, including DCID 1/2—US Intelligence Objectives and Priorities—and the KIQ program, were taken into account.

This STIC document, too, was distributed fairly widely, but primarily to various organizations and individuals within the Intelligence Community (or closely related to it). The response has been highly favorable. STIC's identification of areas in S&T intelligence which are of highest significance serves a twofold purpose. First, such a listing gives consumers who do not follow S&T matters daily an idea of what issues currently enjoy national level interest. Second, and more important, the interagency exercise of determining relative priorities—always a fun game—forces S&T intelligence elements to look critically at the balance of effort between national and organizational priorities. This in itself increases communications among the S&T intelligence collectors, producers, and consumers.

As can be expected, there was some dissatisfaction with the final groupings of priorities. Certain agencies felt that particular areas or sub-areas in the lower priority groupings deserved a higher ranking (especially if the agencies concerned were expending considerable

**Intelligence Priorities for the Sciences and Technologies*, STIC 75-3, September 1975.

time and effort on the so-called lower priority items).

When STIC decided to coordinate and publish this study, there was agreement that the priority groupings would be updated when necessary to reflect changes in national S&T priorities. Although the priority areas are not so dynamic as to require an annual revision, the discussion engendered by the publication of this document has pointed out the necessity for a refined priority list. A STIC subcommittee has taken the initial steps to update the priority display. We recommend that the revised display include a short explanation of why particular S&T areas or sub-areas are placed in one or another priority grouping.

Following up on the priorities display, STIC has completed a preliminary study of the relative resource expenditures by various agencies for the production of finished intelligence on the sciences and technologies listed in all three priority groups. Despite serious difficulties attending the effort, STIC found that for the most part those areas enjoying Priority Group I ranking also enjoyed the expenditure of a higher percentage of production effort by the Intelligence Community. STIC is also preparing an analogous study of the utility and adequacy of collection assets being applied to the higher priority groupings.

Emerging Technologies

The publication on the priorities for the sciences and technologies discussed above identified those areas of significance to national intelligence today. A third STIC publication, *Views on Emerging Areas of Science and Technology Potentially Important to National Security*, concerns the early recognition of advances in those sciences and technologies which are now emerging but whose full impact on the military and economic security of the US may not be appreciated for several years.*

Two main factors underline this concern for our ability to identify S&T areas of particular significance in the future. One is that if these

**Views on Emerging Areas of Science and Technology Potentially Important to National Security*, STIC 75-4, December 1975.

[Redacted]

areas are recognized early enough, the Intelligence Community will find it easier to collect and analyze useful information while such information is still relatively easy to obtain. The other simply reflects everyone's awareness of the need to keep a close eye on developments in science and technology which hold the promise of surprising us in the future, if exploited by other countries.

STIC's part in adding to the useful literature on future technologies has been a major project whose goal is to stimulate early planning for future collection and analysis of new and unusual intelligence targets. The "Emerging Areas" report is the result of the first phase of the project. Between 15 and 20 scientists and engineers—all renowned figures in their respective fields, including two Nobel Prize winners and some former and current Defense and Intelligence Community contractors—were interviewed for their views on areas of science and technology particularly important to the military or economic security of the US in the 1980's. Care was taken during the interviews and the interpretations of results to minimize possible biases which could distort the results.

Specific areas which received considerable attention from the respondents included the biological sciences, computer sciences (especially inexpensive, but complex computer systems), novel energy sources, and laser technology. The interviews also revealed a concern for more general threats, such as economic warfare, weather/climate control, and nuclear proliferation. And one of the more fascinating overall results of the study was the weight of opinion that tomorrow's surprises will come in the life sciences, in such areas as genetic engineering and understanding the brain and the nature of thought. The potential importance of

the life sciences to national security apparently transcended the individual specialties of those interviewed, few of whom specialize in any of the biological fields.

This STIC product, too, has been well received by the Intelligence Community and its consumers. Like the report on S&T intelligence priorities, it is both informative and thought-provoking. The results represent the subjective judgments of those interviewed as well as those interpreting the responses. Thus, areas of and opportunities for disagreement abound. Once again, consumer comments have included the general concern that, "Yes, that area is important, but this one can be even more so."

STIC is following up this part of the project with a second set of interviews. During the second phase, additional scientists and engineers, those whose backgrounds represent an even broader spectrum of skills and expertise, are being contacted. The results of both sets of interviews will be combined, and STIC expects to be able to make some additional recommendations which will deserve scrutiny in the future.

The importance of many of these areas of concern is now only beginning to emerge. Persuading the Intelligence Community to expend time, money, and effort on areas which are not of immediate or near-term interest has, historically, been difficult. Some of these concerns may seem to be "way out," the consequence of an overactive scientific imagination. But so were thoughts of ICBMs and lasers not too many years ago.

[Redacted]

[Redacted]

[Redacted]

[Redacted]

25X1

Political Intelligence

Presenting Political Research: A Case Study

CIA's Office of Political Research has produced a study on Ukrainian nationalism which deserves attention both for its format and its substance.

"Nationalism in the Soviet Ukraine"—The Intelligence Contribution

This study was issued in two versions: a [redacted] 45-page, single-space published edition with specific citations to supporting documents; and a much shorter version—a 16-page, double-space executive summary—[redacted]. The former was clearly aimed at those policy staffers and intelligence analysts with time for and interest in the particulars of the subject. The latter was addressed to senior level officials, but presumably would also serve those with only peripheral interest in the subject and those without exotic clearances.

There is no consistent Community policy regarding the use of footnotes in finished intelligence, but there are at least three arguments favoring the practice. First, it helps to maintain substantive continuity and an analytic memory. Second, it reassures readers that there is indeed some basis for the analyst's judgments other than whim or intuition. Some readers, even at the highest levels, occasionally feel the need for that kind of reassurance.**

[redacted] "Nationalism in Soviet Ukraine," OPR III, and PR 75-III, August 1975.

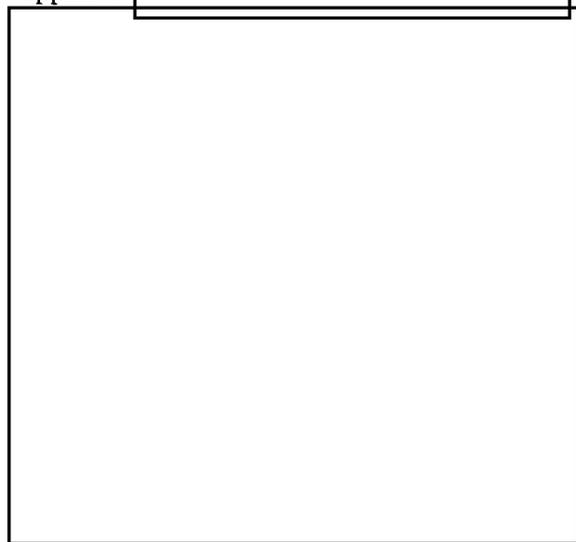
**For example, in the case of a recent joint OPR/OSR/SALT Support Staff paper ("SALT and Soviet Decision-Making: Institutions and Actors," [redacted] December 1975, [redacted] published without footnotes, Secretary of Defense Rumsfeld and Deputy Secretary Ellsworth requested the CIA authors to provide as much as possible of the raw data and other finished intelligence used in preparing the paper. The authors [redacted] accordingly forwarded annotated copies of the study with attachments containing excerpts from the sources used. The requestors formally commended them for their timely and effective response.

25X1 25X1

Another reason for listing source citations is that it helps to measure (and demonstrate) the contribution of intelligence information. A piece of conventional wisdom among critics of the Intelligence Community has it that a clever journalist or a diligent academician can track all important political developments on, say, the Soviet scene as well as or better than an intelligence analyst. But the source citations in this OPR study suggest that the journalist or academician operates at a disadvantage. Of the 137 footnotes to the study, 28 consist of references solely to classified intelligence information [redacted] and another 14 to unclassified information from Intelligence Community sources [redacted]. 12 other footnotes are a mix of intelligence and open (academic or journalistic) sources. The other 83 reflect information presumably available to any academician or journalist—but of course also available to the intelligence analyst.

25X1

Moreover, in the present instance the information collected by the Community imparts a special quality to the study by showing more "cutting edges" to the issue itself, 25X1 Ukrainian nationalism, than would otherwise be apparent. [redacted]



25X1
25X1
25X1
25X1

25X1
25X1

25X1

25X1



25X1

[Redacted]

25X1
25X1

[Redacted]

commented on it. One can speculate about possible reasons for the lack of high level response. First, the study was self-initiated, rather than aimed at meeting a specific request. Second, many high level policy makers feel they do not have the time to read even an executive summary unless the subject is directly and explicitly related to their current concerns. In the case of another recent OPR paper, "Changing Soviet Perceptions of World Politics and the USSR's International Role," also issued in two versions, we have learned that some high-level recipients of both versions did not find time to read either, even though the subject was of great importance and the DCI addressed a cover note to these particular recipients. Perhaps they felt, on the basis of its broad title, that the study was unlikely to serve their immediate needs.*

At the October 1975 meeting of the NSCIC Working Group, one high-level consumer commented on the difficulty of inducing those in his position to read more intelligence products. His remarks were offered in the context of a discussion of two intelligence papers which he had read in preparation for the Working Group meeting and which he described as excellent.** He said he normally preferred to read material rather than have it briefed to him, because he believed he could absorb information about three times as rapidly in this way. But, clearly, many consumers would rather be briefed. He then implied that he expected this circumstance to persist, almost regardless of how concisely and artfully intelligence papers were packaged.

The paper concludes that nationalism in the Ukraine is "growing," or at least becoming "more vocal." Contrary to the initial judgments of the Intelligence Community (but even more contrary to the judgments of Western media), the study indicates that Shelest's Ukrainian nationalism was at least as important a factor in his removal as his opposition to detente. And contrary to what is inferred in open, non-intelligence sources about Shelest's successor, Vladimir Shcherbitsky, who otherwise seems to be a vigorous foe of Ukrainian nationalism, this study indicates that under certain circumstances (but only after Brezhnev's departure), he too might find it desirable or expedient to cater to local interests in an effort to strengthen his own power.*

The author of the study reports that she has received no reaction from policy-level consumers, but that several analysts have

[Redacted]

[Redacted]

*The paper, written by [Redacted] was published in October 1975 as OPR 113, [Redacted] and PR-75-113M (the executive summary), [Redacted] The cover note from the DCI, with the full study attached, was sent to selected recipients on 30 December. The paper was brought up for discussion (and generated some controversy) at USIB in January 1976. At least partly due to the discussion at USIB, the paper attracted numerous comments from other analysts and consumers below the top echelons.

[Redacted]

25X1

25X1
25X1
25X1

25X1

25X1

25X1

[Redacted]

25X1

Approved For Release 2004/01/30 : CIA-RDP86B00269R001200200001-5

Next 2 Page(s) In Document Exempt

Approved For Release 2004/01/30 : CIA-RDP86B00269R001200200001-5

The Warning Problem

Mayaguez Revisited

In its post-mortem examination of the Mayaguez crisis, the Intelligence Community Staff identified certain problems and deficiencies adversely affecting the Community's performance during that crisis and made specific recommendations to correct them.* Actions taken since then—either in direct response to those recommendations or, indirectly, as a result of the impetus provided by the Mayaguez incident—are summarized below.

Post-Mortem Recommendation. The Community should establish effective communications channels with all elements of the Government that are from time to time involved in crisis monitoring and management. Specifically, it should maintain contacts with systems that issue warning to merchant marine vessels and commercial aircraft.

Actions Taken:

—Under the direction of an interagency ad hoc group, a number of special and improved procedures and systems were developed for providing warnings to U.S. flag ships and aircraft. These include the development of a U.S. Flag Merchant Vessel Locator Filing System, maintained by the Naval Ocean Surveillance Information Center, to provide reporting of port arrivals/departures and the at-sea positions of all US flag merchant ships engaged in international trade; and implementation of new procedures to ensure that upon issuance by the Defense Mapping Agency of a special warning to U.S. ships, the Maritime Administration also notifies shipping owners and operators so that these companies may issue alerts on their communications facilities. These and other measures constitute the first effective means

*Post-Mortem Report, "An Examination of the Intelligence Community's Performance Before and During the Mayaguez Incident of May 1975" published August 1975.

of linking the Intelligence Community's warning apparatus with those other U.S. departments and agencies, such as the Coast Guard, the Maritime Administration, the Defense Mapping Agency's Hydrographic Center, and State Department's Office of Maritime Affairs, which share responsibility for air and marine safety.

—At the request of the IC Staff, the NSC Staff asked each government agency to furnish information on the functions of any watch/operations centers it maintains here and abroad. The results of this survey are now being compiled into a directory which should improve communications between all concerned government elements, including those which normally have no need to communicate with each other but which might have to do so under crisis conditions.

Post-Mortem Recommendation. Existing procedures for handling critical intelligence should be revised and clarified so as to ensure appropriate action on the part of the various watch and operations centers, to make certain that individual CRITIC messages are disseminated simultaneously to appropriate addressees, and, in general, to clarify other aspects of the system's procedures.

Actions Taken:

—A revised and expanded version of Director of Central Intelligence Directive (DCID 7/1) concerning the "Handling of Critical Information" was prepared by the Intelligence Community Staff and approved by USIB in December 1975. This Directive defines critical information as information concerning foreign situations or developments which affect the security or national interests of the US to such an extent that it may require the immediate attention of the President or other members of the NSC. The DCID clarified and improved the procedures governing the

recognition of critical developments abroad, the transmission of information on those developments to appropriate operations centers in the Washington area, and the passage of that information to senior officers of the Government.

—A new document—the “Handbook of Standard Operating Procedures for the Reporting of Critical Information”—was developed by the Intelligence Community Staff in conjunction with the Departments of Defense and State and the principal USIB member agencies. This document expands on the material presented in DCID 7/1, spells out in some detail the proper procedures for handling so-called CRITIC messages (those messages which contain critical information and which are handled on a highest-priority basis), and provides guidelines and instructions applicable to all elements of the government concerned. The Handbook was approved by USIB and has been published as an Attachment to DCID 7/1. A condensed, unclassified version of these CRITIC procedures has also been prepared and given wide dissemination throughout the U.S. Government.

Post-Mortem Recommendation. Certain standard operating procedures of the various Washington area watch and operations centers should be revised to establish a set of common Community-wide standards.

Actions Taken:

—USIB has approved revised operating procedures for the National Operations and Intelligence Watch Officers Network (NOIWON), the system designed to provide for simultaneous conferencing and exchange of information among the seven key watch centers in the Washington area. The new procedures now require that the NOIWON be activated upon receipt of a CRITIC or other alert advisory.

—CONTEXT (Conference Text Editing)—a unique computerized system combining secure voice and a visual text capability in a remote conferencing mode—is expected to become operational in 1976 with terminals

at CIA, NSA, DIA, and State. The system will facilitate the analysts' preparation of time-critical intelligence products, such as crisis situation reports, and will also permit emergency meetings (including those at the NFIB, formerly USIB, level) to be convened in a remote conferencing mode. CONTEXT will eventually be enhanced by a remote display capability that will allow presentation of maps and other visual displays at each location.

25X1

Post-Mortem Recommendation.

[Redacted]

Actions Taken:

25X1

—Planning has largely been completed to make maximum use during crises of new technical collection systems. For example, under the direction of the NFIB Committee for Imagery Requirements and Exploitation (COMIREX), a new staff (manned on a 24-hour basis by DOD and CIA personnel) will provide the means

[Redacted]

—The Defense Department's Collection Coordination Facility, which is expected to become operational late this year, will permit consolidation of DOD time-sensitive requirements and more efficient tasking of technical collection systems.

Post-Mortem Recommendation. Contacts between the operational and intelligence communities should become more frequent and open, especially at the working level. The

25X1

25X1

25X1

responsibility for developing a better way of exchanging appropriate information should rest in the first instance with the Intelligence Community, especially the Intelligence Community Staff and the National Intelligence Officers (NIOs).

Actions Taken:

- The Intelligence Community Staff has inaugurated semi-annual conferences of the heads of Community and non-Community operations/intelligence centers to encourage closer cooperation among operational and intelligence elements and to discuss and resolve matters and problems of mutual concern. Three such conferences have been held since the Mayaguez incident and a fourth is planned for late 1976.
- The National Intelligence Officers (NIOs) convene frequent interagency meetings of working-level analysts, collectors, and policy or operationally oriented officers to ensure that they all are familiar with current problems and activities affecting their areas of responsibility. These meetings provide an opportunity for wide-ranging, frank discussions of problems facing the policy maker and the Intelligence Community and serve to improve the Community's posture in times of crisis.
- The Pacific Command has established in Korea an all-source "fusion center"—which seeks to combine both operations and intelligence functions in one location—to provide more effective support to Commander, U.S. Forces, Korea, especially during crises. This center collocates J2 (intelligence) and J3 (operations) personnel and provides for the immediate use of information on US and allied force operational data in the intelligence and warning process.
- Modernization of the National Military Indications Center (NMIC) and the National Military Command Center (NMCC) facilities will, when completed, allow for much closer coordination between the operational and intelligence functions of the military and permit them to provide more effective support to national authorities.

—Other measures—such as the development of the previously mentioned CONTEXT and NOIWON systems—will also contribute to effective exchanges of information between the operational and intelligence communities.

Post-Mortem Recommendation. The way in which the Community issues warnings of impending developments to NSC members and other national consumers should be improved. The Alert Memoranda system should be refined and become the firmly established Community vehicle for alerting top-level consumers to the existence of potentially serious threats (other than strategic threats) to US interests.

Actions Taken:

- At the DCI's request, the Intelligence Community Staff prepared a comprehensive study of intelligence Alert Memoranda, which concluded, inter alia, that these memoranda serve as effective instruments of warning for decision makers.
- Revised procedures defining the responsibilities of the National Intelligence Officers and other elements of the Community for the preparation, coordination, and issuance of intelligence Alert Memoranda were approved by USIB on 15 December 1975.
- The NIOs are reviewing Alert Memoranda procedures to ascertain what improvements are feasible without inhibiting the vehicle's flexibility and capacity for quick response. One improvement (now implemented) provides for the automatic notification of appropriate US Ambassadors that an Alert Memorandum is being prepared and asks for their comments by a stated deadline.
- Within the Defense Department, Alert Memorandum distribution procedures have been revised to ensure more rapid delivery to key policy makers. [redacted]

25X1

25X1
25X1

25X1

25X1

Approved For Release 2004/01/30 : CIA-RDP86B00269R001200200001-5

Next 5 Page(s) In Document Exempt

Approved For Release 2004/01/30 : CIA-RDP86B00269R001200200001-5

| B O I N I |

IV. Special Article

CIA Intelligence Support for Foreign and National Security Policy Making

The following is a synopsis of the findings and principal recommendations of the January 1976 report of the CIA Center for the Study of Intelligence (CSI) concerning intelligence support of foreign policy. The CSI study team perused relevant literature and discussed the subject with numerous CIA and policy officials, but the report is not intended as a definitive statement of the Agency's position. Rather, it is intended to stimulate thought and discussion, both on the conclusions themselves and on their broader implications for the role of intelligence in the policy making process. Though dealing specifically with the CIA's role, the paper's conclusions in many instances apply to the Intelligence Community as a whole. Readers' comments are invited and may be addressed to



I. The dividing line that in traditional theory separates intelligence and policy has become obscure. Intelligence feeds into the policy making process in a wide variety of forms and at many different levels. A significant part of the intelligence message conveyed to top policy makers is unidentifiably imbedded in policy papers or inextricably interwoven in sets of options. The tendency of intelligence and policy to become intertwined early in the decision-making process has intensified in recent years.

Recommendations

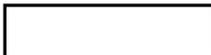
To increase intelligence producers' specific understanding of the policy making process: summaries of theoretical work on decision making, organizational dynamics, and psychological factors should be distributed to analysts and supervisors on a regular basis by an individual with full-time responsibility for that task; Agency training courses should place more

emphasis on the subject; Agency officers should serve in policy-related slots whenever possible and share their perspectives with other intelligence producers in appropriate forums.

II. The widespread use of human filtering mechanisms on the consumer side results in the failure of much written intelligence meant for high-level policy makers to reach them in its original format and in the appropriate context. CIA intelligence sometimes becomes just another anonymous bit of information, and even when particular intelligence documents are forwarded, principals often read only summaries written and attached by their aides. Policy makers, moreover, take aboard copious quantities of so-called unfinished intelligence. They prefer to get raw items of current import immediately, rather than to wait even a few hours for the raw factual report to be accompanied by interpretation. The problem here is that the policy staffers' compilations of such data may not be sound or consistent in their use of intelligence information. And they may not accurately reflect the originator's view of what should be brought to the policy makers' attention.

Recommendations

To increase the impact of the Agency's products and services on the policy making readership: executive summaries should precede all memoranda; a paper should identify the implications of the issue for the US; alternative interpretations should be presented, as should be speculation (clearly labelled as such); a new product should be considered—a "Morning Briefing Notes," electrically disseminated, providing informal, non-coordinated summaries and comments on significant overnight traffic, such as State and Defense cables, DDO reports, intercepts and press, not accounted for in the NID.



III. A great deal of important intelligence is transmitted orally, through both formal, prepared briefings and informal exchanges. Discussions that DDO Division Chiefs have with Assistant Secretaries of State and NSC Staff members should be widely recognized within the CIA as constituting important, though informal, avenues for the passing of substantive intelligence and feedback on policy needs for intelligence. The strong natural linkages between the DDO and certain policy makers probably could be exploited in the overall intelligence support process more effectively than at present.

Recommendation

To improve the substantive analyst's access to informally exchanged intelligence information and to the DDO officer's useful insights on the policy milieu and the policy maker's requirements, there should be regular meetings for this purpose between DDO Division Chiefs, representatives from DDI production offices, and the NIOs.

IV. Policy makers value the Agency's products and services, but they tend to like some kinds of intelligence more than others. They most appreciate receiving unique pieces of information of the kind only intelligence sources can provide. Analysis of unfamiliar or particularly complex material is also coveted; the Agency's work on technical/scientific and military/strategic subjects is highly regarded, and economic analysis is enthusiastically received by those who specialize in the economic field. There is less admiration for the kinds of intelligence that correspond to most policy makers' own expertise, e.g., interpretive reporting on foreign political developments. In the areas of their own competence, policy makers tend to look to intelligence for the "facts," and they profess to regard much of the Agency's interpretive work as of marginal utility. They do, however, appreciate political analysis that answers specific questions or performs a special service by using new techniques, exploiting unfamiliar materials, adopting an imaginative approach, or developing an unusual insight.

Recommendations

To increase the policy maker's receptivity to the Agency's political interpretation and analysis, further study is needed of the efficacy of various methods—e.g., team approaches, cross-disciplinary training, structural reorganizations—which seek to foster truly integrated inter-disciplinary analysis. Political analysts (not just NIOs who specialize in political subjects) should be given the opportunity, encouragement, and incentive to take especially vigorous initiatives to develop and sustain personal relationships with consumers.

V. Policy makers genuinely desire probing, in-depth analysis in all fields, and there is recognition that CIA has been gaining ground on this front. There is, however, little confidence in most predictive intelligence—whether the Agency's own or the formal estimates of the Intelligence Community. Policy makers seem to be less interested in estimative judgments *per se* than in the basis for them; i.e., the laying out of the forces at work, the possible turning points, and the leverage—or lack of it—that the US might have in determining the outcome.

Recommendation

To improve predictive intelligence, there is need for serious study of just what a realistic estimative mission ought to be and of what resources should be devoted to it.

VI. The perennial—and probably interminable—problems of insufficient feedback and secretiveness concerning policy plans hinder intelligence responsiveness and adversely affect intelligence quality. Moreover, while most policy makers are reasonably enthusiastic about receiving intelligence, they are continually distracted from even reading it, let alone commenting on it, by the pressures of day-to-day operational matters and the urgent demands that non-intelligence people, paper, and problems levy upon their time and energy. Since we take as given that these problems will never disappear, initiatives for improved relationships must come

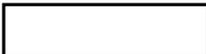


largely from the intelligence side. CIA must improve its capabilities to independently assess the questions the policy makers need answered now and to independently anticipate the problems they are likely to be faced with in the future.

Recommendations

To increase communication with the policy maker: intelligence products should, to the extent feasible, be addressed to intended recipients by name; more products should be especially tailored for the mid-level

consumer—the policy staffer; producers in any case must make a greater effort to determine the intended audience before they begin to produce. Beyond this, consideration should be given to the establishment of broadly-based mechanisms—perhaps computer based—for improving intra-Agency awareness of ongoing policy support activities and for helping to make policy makers more aware of the full range of potentially relevant intelligence products and services; such mechanisms should serve as supplements to, rather than competitors with, the NIO system and the Key Intelligence Questions function.



RONI

V. Correspondence

The following letter was written in response to an item appearing in the RONI of June 1975. It addresses (eloquently, we think) a problem the Community faced in Vietnam—and still faces elsewhere—vis-a-vis the acquisition and production of objective intelligence on friendly forces and governments.

Sirs:

As a more-or-less close observer of the agony of Indochina over the past 25 years, I feel compelled to offer an early comment on the "very preliminary look" at the Community's coverage during the final months in the June RONI (1975). Over the years, the Community generally has done a credible job of analyzing the capabilities, strengths, weaknesses, and likely courses of action of the Communists in Indochina than of the non-Communists. This was true in the French war in the early 50's, as well as in the 60's and 70's. Most of the "shock" developments throughout these three decades have been related to the *unanticipated* failures or deficiencies of the non-Communists—political and military—in coping with *foreseen* levels of Communist capabilities and pressures.

The only "real" surprise of the Diêh Bien Phu campaign was the paralysis of the French command—and its loss of nerve—when confronted with the reality of the onslaught by Viet Minh forces whose strength and preparations had been assessed accurately and in detail by intelligence. The confident "let them come" challenge by the French on the eve of battle was replaced by shock and dismay when their artillery and air support proved ineffective in breaking up the expected Communist assaults.

The late 50's and early 60's were marked by misplaced confidence in the anticipated performance of Vietnamese military and security

forces against the well-defined and clearly growing Viet Cong threat.

The real "shock" of the Tet offensive stemmed primarily from exaggerated perceptions of the cumulative effects of the application of U.S. military power over the preceding two-and-a-half years, rather than from a lack of indications of an impending major enemy offensive.

In the final denouement, the surprise factor—as noted in RONI—was the collapse of ARVN (when the realization hit home at all levels that ARVN would no longer be supported in the manner to which it had become accustomed, i.e., the B-52's would never return), rather than the accurately assessed weight of enemy pressure.

This record clearly highlights a long-standing source of frustration to intelligence analysts and their consumers—that of making *net assessments* in "real-world" situations when inputs on one side of the equation are influenced by the subjective views and judgments of operating officials committed to the successful execution of policies, strategies and programs. Too often is the net judgment subverted or dominated by the overconfident and insistent views of operators and policy-makers concerning the "progress" achieved by friendly activities: The "success" of Operations *Atlante* and the expansion of the Vietnamese Army in 1953-54; the impact of U.S. training for ARVN in 1956-62; the effectiveness of U.S. search and destroy operations in 1965-67; the "success" of Vietnamization in 1973-75, *inter alia*.

Although the intelligence appraisals were often less than perfect, they were generally more pessimistic—or realistic—than the judgments of the operating officials. But the impartial intelligence appraisals were often discounted or ignored, or in some cases simply watered down,



Approved For Release 2004/01/30 : CIA-RDP86B00269R001200200001-5

by the more subjective, optimistic—and influential—views of the operators.

Clearly, one lesson to be learned from our Indochina experience is the need to evolve a mechanism for providing the policy maker with truly objective net assessments in situations where the U.S. is operationally committed—a

mechanism that will effectively blend, if not balance, the voices of the *Pollyannas* with those of the *Cassandras*. The record of Indochina to the end shows that the influence of the *Pollyannas* was unduly prominent, to the detriment of the national interests of the U.S. and of the Vietnamese and American peoples.

25X1



GEORGE W. ALLEN
Director
Imagery Analysis Service
(DDI/CIA)

Top Secret

32



25X1

Approved For Release 2004/01/30 : CIA-RDP86B00269R001200200001-5

25X1

Approved For Release 2004/01/30 : CIA-RDP86B00269R001200200001-5

Approved For Release 2004/01/30 : CIA-RDP86B00269R001200200001-5