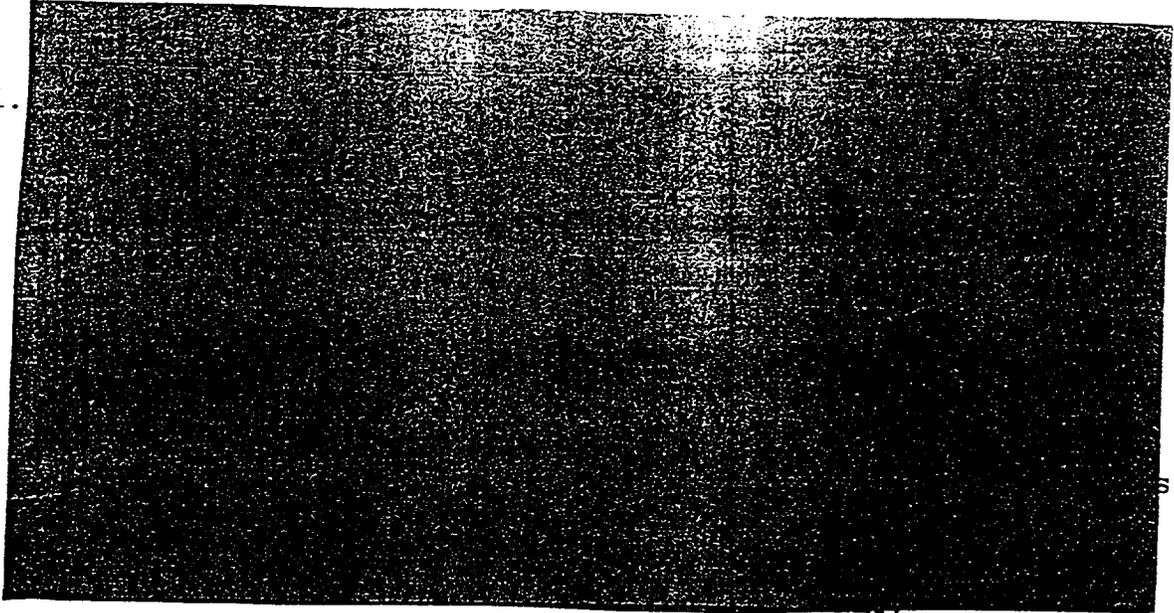


DELETED TEXT
NOT RELEVANT
TO BAY OF PIGS



LATIN AMERICA

2. Cuba Apparently Pressing Trade Deals With UAR: Accord-
ing to [REDACTED] the Castro government has
signed a contract to buy over two million dollars' worth of
cotton yarn from Egypt without firm assurances--which Cuba
had expected--of equal purchases of Cuban commodities. [REDACTED]
[REDACTED] reports that National Bank President
Che Guevara is anxious to make a large sugar sale to Cairo--
at a 3-percent discount--as a political move to reduce the
favorable impact of recent US purchases above the 1959 Cuban
quota. Cuba made a favorable price on a pending coffee sale
contingent upon immediate acceptance of the sugar offer.

The United States has been Cuba's principal source of
cotton. Guevara's urgent desire to conclude the UAR trans-
action is one of many efforts to broaden trade relations with
neutralist countries. He has probably been instrumental in
offering bargains in recent sugar sales to the USSR, Communist
China, and Poland for similar reasons. Although sales of
substantial amounts--even at bargain prices--may improve sugar
prices a little, Guevara's methods put the purchasing country
in a favorable bargaining position. [REDACTED]

CIA DISSEMINATION REVIEW PROGRAM
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1997

