

Central Intelligence Agency

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APPROVED FOR RELEASE DATE:
07-26-2011



Washington, D.C. 20505

OCA 01-01168/2
30 October 2001

The Honorable Carolyn B. Maloney
U.S. House of Representatives
1651 Third Avenue, Suite 311
New York, New York 10128-3679

Attention: Minna Elias

Dear Mrs. Maloney:

This is a follow-up response to your letter of July 31, 2001, which forwarded correspondence from your constituent, [redacted]. [redacted], President of Georal, contacted your office for assistance with respect to his interest in marketing the GIL-2001 system, a patented entrance security system, to the Central Intelligence Agency (CIA). [redacted] has now contacted this office in this regard.

According to a representative of Georal, one of the company's security door systems is currently being tested and certified for use by the Department of State. Because of the CIA's interest in keeping abreast of current developments with respect to both existing and emerging security products, we have asked that Georal advise the Agency once the report of the final test results has been completed. CIA will then request a copy of that report from Georal or the Department of State, as appropriate.

Because this office does not correspond directly with constituents, I am taking the liberty of asking you to forward this response to [redacted]. Please feel free to contact me if I can be of further assistance.

Sincerely,

[redacted signature box]

Stanley M. Moskowitz
Director of Congressional Affairs

cc: OCA Records
DAC
c/DC Liaison



CONGRESSIONAL CORRESPONDENCE ACTION PLAN

Date / Time Received 10/23/01	Suspense Date	Control Number
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ACTION: Please forward response as indicated below to OCA for coordination and transmittal.

Prepare a response for DCI signature.

Lead Action Office:

Information Copies:

Prepare a response for D/OCA signature.

Lead Action Office:

OCA Liaison |

Information Copies:

NO WRITTEN RESPONSE NECESSARY

Lead Office:

Follow-Up Action:

Information Copies:

OCA ACTION OFFICER:



Advance Copies Provided To:

Comments:

NO FURTHER
DISSEMINATION WITHOUT
PRIOR OCA APPROVAL.



GEORAL INTERNATIONAL OF NEW YORK INC.

The Entrance Systems Specialists

October 18, 2001

Mr. John Moseman
Director of Congressional Affairs
Central Intelligence Agency

Washington, DC 20505

Re: GIL 2001 - Security Door System

Dear Mr. Moseman,

On February 22, 2001 I sent a letter to Mr. George Tenent - Director of the CIA regarding our door system. (Copy enclosed A)

On May 3, 2001 Georal did a formal presentation to the CIA staff including and CIA consultants. This meeting went extremely well especially with regards to our ballistics and forced-entry capabilities.

Georal was told that a laundry list would be sent to us with additional CIA specific needs - Today 6 months later we have had no response from the CIA.

Please find enclosed a response from the CIA Consultants. (Copy enclosed B)

On July 31, 2001 Congresswomen Carolyn Maloney sent correspondence asking about our situation. Again we have received no response.

Our product will solve a great deal of security needs especially in today's environment. Our U.S. Airports, Federal Buildings, Courthouses, etc. will be a 1000 times safer with our door.

If your agency has changed its mind, please tell us.

Thank you for your valued time,

President

Im
Encl.

150-38 12th Avenue • Whitestone, NY 11357 • Telephone (718) 767-7900 • Fax (718) 767-7909
NEW YORK • LOS ANGELES • ITALY
Website: <http://www.georal.com/> • Email: arisi@georal.com

February 22, 2001

A

Honorable George J. Tenet
Director of Central Intelligence
Central Intelligence Agency
Washington, DC 20505

Re: Request for Meeting regarding the GIL-2001 Security Door System

Dear Mr. Tenet,

Our company is the premier manufacturer of a patented entrance security system. One of the most important and unique features of our system is that it is non-confrontational. We have been in business since 1982 providing secure access for government and commercial facilities not only in the United States, but also abroad.

Of potential interest to you is that we have a GSA number (#GS-07F-0433K) and a patent pending (#60/104, 874) with an international patent application (#US 99/03218) for our product. The door is the only security door approved by the FAA for egress and the U.S. State Department for domestic use. In order to certify the doors for international use by their agency the U.S. State Department has scheduled two additional tests for next month.

Attached for your convenience is a brief product statement. Presently we are under contract with the City of New York for 44 doors at various facilities. In addition we have installed doors at the main finance facility at Citibank, at O'Hare Airport, at Newark Airport and at Dallas-Fort Worth International Airport, just to name a few. Besides the United States we have also installed the Georal 2001 system at various locations in Europe and Australia.

We would like the opportunity to present the GIL-2001 system to the person in charge of this area. Georal currently has a system installed in Virginia for the data center of a large communications company. Arrangements can be made for a site visit to this facility at your convenience.

Thank you in advance.

Best regards,

Im
Encl

President

Reply-to: [redacted]

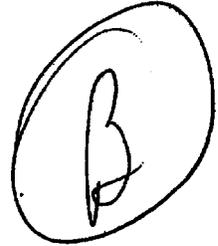
From: [redacted] | [Block Address](#) | [Add to Address Book](#)

To: [redacted]@georal.com>

CC: [redacted]

Subject: Your call to [redacted]

Date: Thu, 13 Sep 2001 17:19:04 -0400

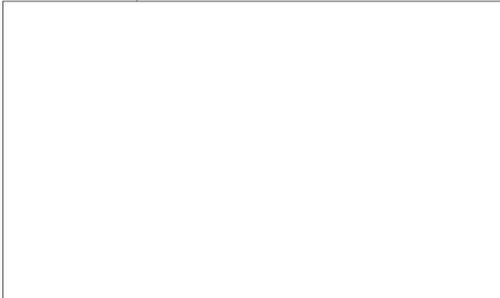


I tried to call you back but kept getting a circuit busy message. I assume the phone lines are a little busy up there.

There has been no change in the project. The customer has not done anything about funding the requirement or looking at options. They are waiting for the tenant to come up with money for the architectural review before anything goes forward.

As I mentioned before, we have been asked not to do anything about generating lists of requirements until the customer figures out what they want and intend to pay for it. We will give you a call when that happens.

Thanks.





GEORAL INTERNATIONAL NEW YORK INC.

The Entrance Systems Specialists

October 18, 2001

Mr. John Moseman
Director of Congressional Affairs
Central Intelligence Agency

Washington, DC 20505

Re: GIL 2001 - Security Door System

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If your agency has changed its mind, please tell us.

Thank you for your valued time,

President

:lm
Encl.

OCA 01-01168

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 1651 THIRD AVENUE
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DAC 01-03866
 28-11 ASTORIA BOULEVARD
ASTORIA, NY 11102
(718) 932-1804

CAROLYN B. MALONEY
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2430 RAYBURN BUILDING
WASHINGTON, DC 20515-3214
(202) 225-7844
COMMITTEES:
BANKING AND FINANCIAL
SERVICES
GOVERNMENT REFORM
JOINT ECONOMIC COMMITTEE



Congress of the United States
House of Representatives
Washington, DC 20515-3214

July 31, 2001

Mr. John Moseman
Director of Congressional Affairs
Central Intelligence Agency
[redacted]
Washington, DC 20505

Re: Georal International, Ltd.

Dear Mr. Moseman:

I am writing on behalf of [redacted] who resides in the 14th Congressional District, which I represent. [redacted] contacted me regarding Georal International, Ltd .

As stated in the enclosed correspondence, [redacted] advises that his company, Georal International, Ltd. makes a product, the GIL-2001 system, which he believes might be of interest to the Central Intelligence Agency. According to [redacted] his company has a GSA number, a patent pending, and an international patent application for their product. He also advises that this security door is the only security door approved by the FAA for egress and the U. S. State Department for domestic use. [redacted] states that he contacted the Central Intelligence Agency in February 2001 to request an opportunity to present the GIL-2001 system to the appropriate personnel. [redacted] further states that to date he has received no response. Please advise me as the status of [redacted] request to present the GIL-2001 system.

At this time, I request that [redacted] request receive prompt review and every possible consideration, consistent with all applicable rules and regulations. Thank you for your attention to this matter. If you have any questions, please do not hesitate to contact Minna Elias in my district office at (212) 860-0606.

Sincerely,
Carolyn B. Maloney
CAROLYN B. MALONEY
Member of Congress

CBM/ag
cc: Honorable George Tenet, Director of Central Intelligence Agency
[redacted]

Please Reply To: 1651 Third Avenue, Suite 311, New York, NY 10128-3679



[redacted]
CONSTITUENT

Central Intelligence Agency



Washington, D.C. 20505

OCA 01-01168

27 August 2001

The Honorable Carolyn B. Maloney
U.S. House of Representatives
1651 Third Avenue, Suite 311
New York, New York 10128-3679

Attention: Minna Elias

Dear Mrs. Maloney:

This is in response to your letter of July 31, 2001, forwarding correspondence from your constituent, [redacted] [redacted] contacted your office for assistance with respect to his interest in marketing the GIL-2001 system, a patented entrance security system, to the Central Intelligence Agency (CIA).

In response to your inquiry, I have forwarded your letter and [redacted] correspondence to the CIA's Office of the Procurement Executive. That office will send your constituent a Bidder's Package which he can complete and return so that his program can be included on the Agency's Bidder's List.

I trust this information will assist you in responding to your constituent. Thank you for writing on his behalf.

Sincerely,

[redacted signature box]

Stanley M. Moskowitz
Director of Congressional Affairs

~~ADMINISTRATIVE - INTERNAL USE ONLY~~

TO: [redacted]@DCI
FROM: [redacted]@DA
OFFICE: OS/[redacted]
DATE: 10/29/2001 12:32:32 PM
SUBJECT: Re: Coordination of Response re Georal, continued

Hi [redacted]

I have coordinated the memo within PPG and it has been approved. Please let me know if you need additional information. Thanks [redacted]

Original Text of [redacted]
Original Text of [redacted]

[redacted]..just checking to ensure that your Division Chief has given the letter her seal of approval and that it can be sent forward for signature. Thanks. [redacted]

CC: [redacted]@DA
Sent on 29 October 2001 at 12:32:32 PM

~~ADMINISTRATIVE - INTERNAL USE ONLY~~

~~ADMINISTRATIVE - INTERNAL USE ONLY~~

TO: [redacted]@DCI
FROM: [redacted]@DA
OFFICE: OS/[redacted]
DATE: 10/26/2001 04:18:00 PM
SUBJECT: [redacted] Re: Coordinatin of Revised Draft Response re Georal

[redacted]

Yes. [redacted]
Original Text of [redacted]
Original Text of [redacted]

[redacted]...sorry about that...some bad proofreading there; I'll send the letter forward for signature and you will receive an info copy for your records. Are you still located in [redacted] Thanks. [redacted]
Original Text of [redacted]

CC: [redacted]@DA
Sent on 26 October 2001 at 04:18:00 PM

~~ADMINISTRATIVE - INTERNAL USE ONLY~~

~~CONFIDENTIAL~~

OCA 01-01168/2



TO: [redacted]@DCI
FROM: [redacted]@DA
OFFICE: OS/[redacted]
DATE: 10/25/2001 10:19:45 AM
SUBJECT: Re: Constituent Inquiry re Georal



A representative of Georal, [redacted] called me this morning. He said they are in the process of having one of their security door systems tested and certified for use by the Department of State. As we are interested in being familiar with current and emerging security products, I asked that he call me once the report of the final test results is completed. I will then ask for a copy of the report from Georal and/or the Department of State, as appropriate.

Original Text of [redacted]

CC: [redacted]@DCI, [redacted]@DCI, [redacted]@DCI, [redacted]@DA

Sent on 25 October 2001 at 10:19:45 AM

~~CONFIDENTIAL~~

~~ADMINISTRATIVE - INTERNAL USE ONLY~~

TO: [redacted]@DCI
FROM: [redacted]@DA
OFFICE: OS/[redacted]
DATE: 10/25/2001 01:18:10 PM
SUBJECT: [redacted] Re: Coordination of 2nd Response re Georal Inquiry

[redacted]

ADA refers to the Americans with Disabilities Act. I Don't have any quibles with the letter, however; please don't send it until my Division Chief, [redacted] reviews it.

Original Text of [redacted]

CC: [redacted]@DCI, [redacted]@DA
Sent on 25 October 2001 at 01:18:10 PM

~~ADMINISTRATIVE - INTERNAL USE ONLY~~

~~ADMINISTRATIVE - INTERNAL USE ONLY~~

TO: [redacted]@DCI
FROM: [redacted]@DA
OFFICE: OS [redacted]
DATE: 10/25/2001 01:25:31 PM
SUBJECT: Re: Coordinatin of Revised Draft Response re Georal

Sherry,

A small quibble. Please delete the second "the firm" from the first sentence in the second paragraph

Original Text of [redacted]
Original Text of [redacted]

Hello [redacted]...based on your lotus note this morning, attached herewith is my revised draft; please advise if this version is more accurate and if any changes are necessary. Thanks for coordinating and for keeping me informed. [redacted]

[redacted]

CC: [redacted]@DA
Sent on 25 October 2001 at 01:25:31 PM

~~ADMINISTRATIVE - INTERNAL USE ONLY~~

TO : D/OCA via [redacted]	CONTROL # OCA 01-01168/2	DATE OF REQUEST 29 Oct 01
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FROM: DCI/OCA/ [redacted]	SUSPENSE DATE
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SUBJECT:

(U) Ltr to Rep. Carolyn Maloney in response to inquiry from constituent [redacted]

NOTES

Signed & closed

COORDINATED WITH (list names as well as offices)		
NAME	OFFICE	DATE
[redacted]	OS, [redacted]	
[redacted]	OS, [redacted]	
[redacted]	OFFICE OCA	
[redacted]	OFFICE	

ACTION REQUIRED BY D/OCA
For your Review and Signature

The Honorable Carolyn B. Maloney

DCI/OCA [redacted] (25 October 2001)
OCA 01-01168/2 FN: [redacted]

Distribution:

Original - Addressee

- 1 - D/OCA
- 1 - EA/OCA
- 1 - CFO, [redacted]
- 1 - OS/ [redacted]
(Attn: [redacted])
- 1 - OCA Records
- 1 - [redacted] Chron

[redacted]
CONSTITUENT