

MORANDUM FOR THE RECORD

: NIO Discussions with CASCOPE/Ackermann on 2 June 1983

[] did a good job in impressing Ackermann with how "sauber"
r thinkin was.

At end of briefing, Ackermann asked that the discussion be
deepened" and made more concrete during upcoming NIO/W visit.
preliminary, Rosenlehner asked that gist of [] briefing
Ackermann be cabled in advance to CASCOPE Hqs to serve as
parture point. [] is doing the writeup and will ask E/G
cable out, with copy to Rosenlehner.

Ackermann said that the briefing had given him "new courage" in
rusing his somewhat lonely (in the CASCOPE organization) advocacy
an invigorated and dedicated HUMINT warning program. He took credit
r having instigated the recruitment of some 20 Eastern truck drivers
o were already reporting. However, the negative value of the reporting
nded to discourage the ops officers handling them. The concepts he
ard today redeemed that program in his eyes and he was anxious to
pand it.

Risk is a big factor for CASCOPE. One flap sets them back enormously.
recounted Kinkel's problems in the aftermath of one compromise of
elderly FRG agent: BND officers were asked by ~~Chancellor~~ Chancellry
produce (pitiful) package of this agent's reports and then told
ou shouldn't be able to sleep nights with that on your consciences".

Rosenlehner was a help, chiming in at the right times and emphasizing
e right points. He is perceptive, I would say. Both he and Ackermann
ommitted CASCOPE to doing the kind of studies needed on travel routes
nd modes to take the concepts further. Might not be done in time
or NIO's visit, but obviously there will have to be several subsequent
etings and discussions, in any case.

Within the Division, we will have to discuss and decide how to
andle the probably burgeoning support work required to keep the
ialogue -- off to a very positive start -- moving. Suggest that
would be fitting for EUR to send NIO/W a note of appreciation for
help. His winning point is his obvious sincerity and commitment
the warning problem. Too bad he will be leaving shortly, as I don't
ink the NIO/W has the time for this kind of close involvement with
e collection side of these problems.

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