

MESSAGE FORM

ROUTING

ORIG : R. L. Bannerman
UNIT : ADD/S
EXT :
DATE : 26 October 1964

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 FILE IN CS FILE NO.

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TO :
FROM: DIRECTOR
CONFI: DD/S

PRIORITY 342

INFO ADDP, C/FE 6, C/DD/S-HB 3, C/BPA, C/SOD 4, File VR

TO :
INFO:
CITE DIR:

1. REFERENCE DISCUSSIONS WITH [] PRIOR TO HIS DEPARTURE FOR [], HQS HAS CONSIDERED POSSIBLE PROMINENT CHINESE CANDIDATES TO FILL POSITION OF PRES AND VP FOR PR OF [] HQS CONSIDERS [] AND [] AS THE TWO MOST LIKELY CANDIDATES BUT HAS RESERVATIONS AS TO WHETHER EITHER ENJOY THE PUBLIC STATURE AND GOOD STANDING WITH THE GRC TO BEST SERVE THE INTERESTS OF []

2. REQUEST THE OPINIONS OF [] AND ADDRESSES ON THESE TWO NOMINEES. FURTHER REQUEST FOR HQS CONSIDERATION ANY OTHER NOMINEES THAT YOU FEEL MAY BE SUITABLE. HQS FEELS THE NOMINEES SHOULD ENJOY CURRENT FAVOR WITH THE GRC, POSSESS EXECUTIVE ABILITIES AND PUBLIC RELATIONS STATURE AND SHOULD BE PERSONS WHO WILL PROPERLY SERVE OUR INTERESTS.

3. HQS FEELS THAT THE APPOINTMENT OF TWO PROMINENT CHINESE WOULD GREATLY SERVE OUR INTERESTS AND IMPROVE THE STATUS OF [] A CHINESE PRESIDENT OF [] IF TIME PERMITS, MIGHT WELL ASSIST IN NEGOTIATING RENEWAL OF [] LICENSES. IN ADDITION, THE

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APPROVED FOR RELEASE
DATE: 20-Mar-2009

RELEASING OFFICER

COORDINATING OFFICERS
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MESSAGE FORM

~~S-E-C-R-E-T~~

SSA-DD/8
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(PAGE TWO)

TO : INFO: CITE DIR

APPOINTMENT OF TWO SUCH CHINESE OFFICERS MIGHT WELL OFFSET THE SUGGESTIONS, HINTS, AND CRITICISMS FROM THE PRESS AND THE GRC THAT THE CAPITALIZATION OF [] IS TOO SMALL AND SHOULD BE INCREASED. THE POSSIBILITY THAT SUGGESTIONS WOULD BE MADE BY THE GRC IN THE COURSE OF NEGOTIATIONS FOR THE RENEWAL OF ROUTE LICENSES THAT [] CAPITALIZATION BE INCREASED HAS BEEN SUBJECT OF SERIOUS CONSIDERATION BY HQS. IT WOULD BE HIGHLY DESIRABLE TO AVOID THE MANY PROBLEMS ATTENDANT TO AN INCREASE IN CAPITALIZATION AND IT IS HOPED THAT CONSIDERATION OF THE ABOVE TOGETHER WITH OTHER IMPROVEMENTS TOWARDS A MORE FAVORABLE IMAGE WOULD OFFSET ANY INCREASED CAPITALIZATION SUGGESTIONS FROM THE GRC.

4. PLEASE ADVISE YOUR REACTIONS AND SUGGESTIONS THIS MATTER ON AN EXPEDITE BASIS. TIME CONSIDERED TO BE IMPORTANT MATTER.

END OF MESSAGE

FE []

SOD []

[]
 R. L. Bannerman
 Assistant Deputy Director
 for Support
 RELEASING OFFICER

COORDINATING OFFICERS

~~S-E-C-R-E-T~~

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MESSAGE FORM 79

ROUTING

TO: R. L. Bannerman
FROM: ADD/S
DATE: 2 November 1964

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PRIORITY

TO: DIRECTOR

CONF: D/S

INFO: ADDP, C/D04, C/D0/H3 C/BP8 SIG CEN

C/D0/H-1483, C/REG C/D04, OFC 2 V/REU

INFO:

CITE DIR

REFS

A

B

1. HQS EXTREMELY PLEASED WITH SUCCESS OF NEGOTIATIONS BY [REDACTED] AND [REDACTED] IT APPEARS MANY CRITICAL ISSUES BEING FAVORABLY RESOLVED, HOWEVER, WE NEED TO CONTINUE WITH IMAGE IMPROVEMENTS TO ASSURE SUCCESSES DEVELOPED TO DATE.

2. REF A PARA 5: BOARD OF DIRECTORS REACTED FAVORABLY TO INCREASE IN CAPITALIZATION OF [REDACTED]. NO SPECIFIC DOLLAR FIGURE WAS DISCUSSED BUT IN VIEW OF PLAN THREE YEARS AGO REFERRED TO IN PARA 4 REF A, FIGURE OF [REDACTED] APPEARS TO BE LOGICAL INCREASE IN CAPITALIZATION. HQS APPROVES ADVISING THE GRC THAT [REDACTED] CAPITAL WILL BE INCREASED [REDACTED] FROM RETAINED EARNINGS, HOWEVER, TECHNICAL DETAILS AND APPROVALS MUST BE WORKED OUT. WE ARE DISCUSSING WITH [REDACTED] POSSIBILITY FOREIGN INVESTMENT INSURANCE, HOWEVER, POSSIBILITIES NOT TOO FAVORABLE.

3. RE REF B PARA 2: HQS CONCURS [REDACTED] SHOULD BE

COORDINATING OFFICERS

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SSA-DD/S

MESSAGE FORM

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TO :
FROM: DIRECTOR

CONF: INFO (PAGE TWO)

TO INFO CITE DIR

IN CHARGE OF [] SALES IN ADDITION TO PR RESPONSIBILITIES. PLEASE ADVISE WHETHER YOU CONTEMPLATE ACTUAL TRANSFER OF SALES FORCE TO [] FOR THIS OFFICER TO HAVE AN ACTIVE AND DIRECT RESPONSIBILITY FOR SALES OR WOULD SALES BE CONDUCTED []

4. ADVISE NAMES OF ANY ADDITIONAL [] CANDIDATES YOU ARE CONSIDERING FOR THE TWO [] POSITIONS.

END OF MESSAGE

FE []
SOD []
OGC []

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[]

K. L. Bannerman
ADD/S

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COORDINATING OFFICERS

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