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Tachikawa, Japan 19 August 1966

Operations Manager Southern Air Transport Tachikawa Air Base, Japan

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REC'D WAS SEP 6 1966

Bill Hosty

We the undersigned Southern Air Transport First Officersdo not believe that we are receiving just compensation for the job we perform and the responsibility we exercise. As Second-in-Command we are responsible to be able to perform and often do perform the same duties as the Captain, However, we are the lowest paid member of the cockpit-crew. This is incompatible with sound management theory and creates a big morale problem among the First Officers.

We urgently request the company management raise the base pay of the Senior First Officers to \$950.00 per month. This would accrue the following:

- a. There would be much more stability among the personnel and a great reduction in the cost incurred from hiring, processing, and training replacements for those who leave.
- b. Better performance from the First Officers who would have more incentive to perform at a high level due to their better morale and to protect their retention of a good job.

Many of us are seeking employment elsewhere and this requested raise would be a very decisive factor. Please inform us of your decision as soon as possible. Not later than 1 September 1966.

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