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DDP-287-37

12 May 1970

MEMORANDUM FOR: Acting Chief, Development Projects Division

SUBJECT: Tech Rep Services for [] Aircraft

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1. This morning I received a call from [] seeking guidance to enable his office to intelligently negotiate tech rep services contracts for FY60 with the four industrial concerns presently supplying tech reps to [] in support of [] aircraft.

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2. For your information, the following companies are involved:

Lockheed Aircraft Corporation	2 representatives
Granger Associates	1 representative
Thompson-Ram-Bouldridge Corp.	1 representative
Westinghouse Electric Corp.	2 representatives

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3. [] said that it had been brought to his attention that these contracts were in the process of normal renegotiation for the entire year, and, knowing that our return move of [] assets was to be completed within that period, he felt it would be advisable to reflect the shorter contract time in present discussions. An estimated \$120,000 is involved.

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4. I told [] that I was not at the moment in position to give him an estimated time in FY60 by which the requirement for overseas tech reps would cease, but that I would pass this request for guidance along to you to be included in planning now going on for the relocation. I also told him that when a date was arrived at, his office would be advised promptly by [] or myself.

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SIGNED

JAMES A. CUNNINGHAM JR.
Chief, Administrative Branch
DDP

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25 YEAR RE-REVIEW

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