

3 copies need
705/1249
June 9, 1965

Gentlemen:

[REDACTED] wishes to submit the attached revised cost proposal for the High Precision Stereo Comparator Study Program. The variance in dollars from our original proposal is attributed to the negotiations held at your agency on May 28, 1965.

STATINTL
STATINTL
Subsequent to that negotiation, telephone conversations between your representatives and [REDACTED] representatives have amplified the need for complete concurrence with paragraph 5.7.2 of your technical specification. It is felt that 1000 additional hours of effort will be required to accomplish this portion of the study. [REDACTED] intends to be fully responsive to the intent of the above stated paragraph by reserving the additional hours requested to the specific study of the auto stereo correlation problem as defined in that paragraph.

STATINTL
As we have indicated in the past, [REDACTED] is highly desirous of working with your agency on this most interesting and important technical endeavor; and as our technical proposal has stated, we feel our past efforts in this general work area, our staff, and our current programs point to the combination of capabilities essential to the complete and rigorous study of the technical requirement.

STATINTL
We trust that the attached cost proposal, which is valid for thirty (30) days, will offer you all the information needed in order for you to reach a decision. Terms and conditions of any resulting contract will be subject to the mutual acceptance of both parties. If any further clarification should be needed, we encourage contact at your convenience with the undersigned.

Very truly yours,
STATINTL

[REDACTED]
Manager, Advanced
Products Sales

TTH/dg
Attachment

Declass Review By NIMA/DOD