

[REDACTED]

September 3, 1963

Director, NPIC
Washington,
D. C.

DECLASS REVIEW by NIMA/DOD

STATINTL

Attention:

[REDACTED]
Chief, Information Processing Division NPIC

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Dear Sir:

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From discussions with representatives of your Agency, we at [REDACTED] have come to believe that the experience of personnel at the [REDACTED] and facilities in [REDACTED] could be profitably applied to the improvement of photointelligence processing operations. We are, therefore, pleased to propose to work cooperatively with Agency personnel in analyzing current processing operations at the National Photo Interpretation Center with the objective of designing and putting into operation an improved system. The terms of our offer are explained in the attached proposal. Submitted with the proposal is a detailed cost breakdown, a [REDACTED] 1964 Annual Report, a brochure on the [REDACTED] and a relevant technical memorandum.

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Of the four phases of work proposed a detailed work statement and costs are provided only for Phase I; the other Phase being covered by general task descriptions. Phase II will be defined in detail during Phase I and a detailed cost breakdown submitted at that time, along with budgetary estimates for the remainder of the work.

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This proposal in which the work of Phase I has been examined in detail is the first step in a two year program leading to the construction, installation, and operational support of an improved NPIC data processing system. [REDACTED] assures the NPIC that we will, if desired, complete the remainder of this program in the proposed time scale and will continue to support the NPIC in training, programming, and maintenance activities as required.

It is estimated that Phase I can be performed using a total of 26 man-months of labor within five (5) months from the date of award at a cost to your organization of [REDACTED]. This estimate has been developed on the basis that any resulting contract would be a cost-plus-fixed-fee type. The accomplishment of Phase I goals at this level of effort is only possible because work directly applicable has already been performed and continues in progress at [REDACTED] at a significant rate. The specific projects under which this work is being carried out are discussed in the proposal.

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Release 2001/11/07: CIA-RDP78B04747A001900020004-6

Director, NPIC

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September 3, 1965

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Above and beyond the direct labor and the support from parallel programs, contributions will be made by an advisory panel described in the proposal. The only charge to your organization for this activity will be for the services of [REDACTED] who will play a direct and major role in the Phase I work. Further significant contributions will be made by [REDACTED] management and members of the Special Projects Department, again at no direct charge.

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From ten (10) to fifteen (15) man months of the Phase I work will be performed at NPIC facilities in Washington, D.C., with the remainder at [REDACTED]

[REDACTED] Working space will be provided at [REDACTED] for an NPIC Project Engineer and other representatives as required.

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The program will be organized and conducted in a manner that will insure positive security control over all aspects of the work. We will welcome the assistance and guidance of your security personnel in formulating the most appropriate security plan.

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[REDACTED] can begin work on the program immediately. There is no requirement to hire additional personnel nor to purchase or have furnished additional material or equipment.

This offer is valid for 90 days.

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In connection with this proposal [REDACTED]

[REDACTED] can be reached at area code [REDACTED] extension 207. He will be pleased to assist you in any way necessary.

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Very truly yours,

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RHS:sm

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