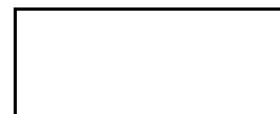
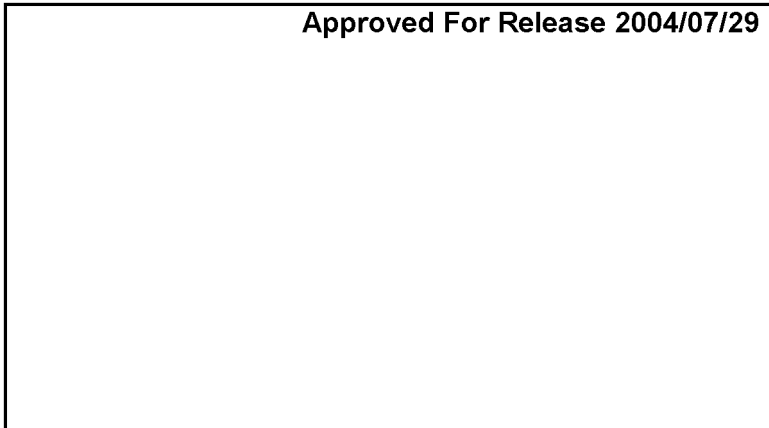


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11 April 1967

SUBJECT: Proposal for Development of Improved Version of Model 603 Light Table. Proposal No. 603A

Gentlemen:

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[redacted] is pleased to submit herewith our proposal for the development of a simplified light table fulfilling your Design Objectives of February 28, 1967.

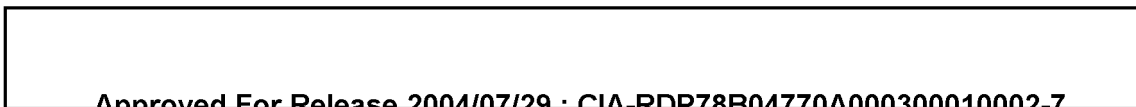
The main objective of this program is to use the basic design of the present Model 603 Light Table and simplify same such that upon completion and with proper tooling the production costs of the table would be in the general neighborhood of [redacted]

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Our proposal is submitted on the basis of receipt of a cost plus incentive fee contract. Cost analysis sheet on this basis is attached. The incentive fee would be based upon both performance and cost. The minimum fee proposed is 8%. The maximum fee would be 15%. On costs, any under-run or overrun would be split on a 85-15 basis with the customer. Performance would be based upon target fee of 10% for average performance; 13% for excellent performance, and 15% for superior performance.

Delivery of the production prototype unit would be six (6) months after receipt of a formal go ahead. Final payment of the equipment would be made 30 days after delivery and acceptance. Acceptance period should not exceed 30 days. This proposal shall remain valid for sixty (60) days from the date of this letter.

Declass Review by NGA.



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If we can provide to you any additional information, or amplify any points presented, please do not hesitate to contact us.

Very truly yours,



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LHB:sm

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