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COUNTRY East Germany

SUBJECT Extension of DIA (Deutscher Innen-u. Aussenhandel) over Zeiss, Jena

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THIS IS UNEVALUATED INFORMATION

After the arrest of a number of high-placed persons in the administration of VEB Carl Zeiss, Jena,[1] an official of DIA, Sauer (fnu), came to the plant for the purpose of carrying out certain changes in its administration. At first he advocated a plan to place the entire sales department of the plant directly under DIA, so that export of all products would in the future be handled by DIA; Zeiss, Jena, would thus have been unable to sell directly to customers abroad. This plan, however, was dropped. Zeiss was allowed to maintain its sales organization (Vertriebsapparat). However, a DIA representative will be permanently attached to Zeiss for the purpose of supervising all exports, including the exports to the USSR and Soviet satellites. The name of this person is not yet known; possibly Sauer will be the DIA representative at Zeiss.

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