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DATE: COUNTRY China 25X1A6a INFO. Economic Information: Chinese Firms Wish to Import SUBJECT DIST. 3 February 1947 PAGES 1 SUPPLEMENT 25X1A6a ORIGIN 25X1X6

The Soviet Commercial Attache's office in Shanghai has shown little interest in trade with individual Chinese firms, but there is such a great demand for imports on the part of individual Chinese firms that the Soviets will probably soon try to obtain markets in China for their own products.

2. It is an outstanding and avowed characteristic of Soviet business procedure to insist on barter trade principles. The Soviets, for instance, are prepared to export the following to China.

> nent is heroby a. Lumber (from Siberia) This donum from the b. Coal (from Vladivostok) CONTIN intelligence to the letter ci c. Medicinal Herbs (from Siberia) United States. Director 5 d. Furs Archiv.S loview Date: 2008 e. Hides and Skins 009

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in return for:

a. Ores - Manganess - Wolfram - Tin - Copper

b. Gunny bage

c. Tea

d. Alum

e. Cotton Piece Goods

Date

Since items a,c, and d desired by USSR are Chinese Government controlled, the Soviets naturally insist that any private concern wishing to do business must obtain options of these goods from the Chinese Government in order to offer goods in barter.

F-2 3. A number of Chinese firms have lost interest in American cargoes. This loss of interest is not because of the new restrictions of the Chinese Import Regulations announced 17 November 1946 but because many American manufacturers and exporters have failed to abide by their contracts in the past months and have caused considerable loss of American business prestige in China.

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