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CENTRAL INTELLIGENCE AGENCY

## INFORMATION REPORT

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REPORT NO. [REDACTED]

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NO. OF ENCLS.  
(LISTED BELOW)SUPPLEMENT TO  
REPORT NO.

COUNTRY Austria/Hungary

SUBJECT Satellite Purchasing Agencies Insisting  
on Delivery within Sixty DaysPLACE  
ACQUIRED [REDACTED]DATE OF  
INFO. [REDACTED]

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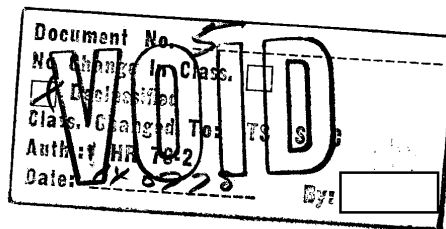
THIS IS UNEVALUATED INFORMATION

1. Intrac GmbH and all Hungarian purchasing agencies in Vienna are now refusing to sign contracts unless delivery is guaranteed within 60 days.\* Because of the failure of many foreign suppliers to deliver on schedule, the Hungarians are now buying from local sources only.
2. A dealer in Vienna who recently offered to deliver sheet steel to Ferunicon\*\* by August 1951 was told that no deliveries are acceptable after 1 April 1951.

\* [REDACTED] Comment: This is not believed to be an indication that Soviet and Soviet-controlled purchasing offices in Austria are dissolving within 60 days. Rather, the time limitation is imposed because of numerous refusals by suppliers to honor contracts signed prior to recent price rises. Private Austrian firms are also hesitant to sign long term contracts because of similar experiences with suppliers.

\*\* [REDACTED] Comment: Hungarian foreign trade organization concerned with technical products.

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