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Economic Intelligence Weekly

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The oil situation is now being covered mainly in International Oil Developments, published each Friday morning.

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Note: Comments and queries regarding this publication are welcomed. They may be directed to Mrs.

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ECONOMIC INTELLIGENCE WEEKLY

Articles

BANNER AGRICULTURAL YEAR SPURS SOVIET ECONOMY

The USSR's year-end claims, published last week, show that the economy recovered sharply from the dismal performance of 1972. Among the achievements in 1973 were

- a real economic growth rate of about 8%;
- record harvests of grain, potatoes, vegetables, sunflower seeds, and cotton;
- recovery of industrial growth from the slowdown of 1972;
- marked increases in the availability of consumer goods, especially food.

The spurt in GNP reflects largely the comeback of farm output, from a drop of 7% in 1972 to an increase of 15% in 1973. Exceptionally good weather and greater supplies of chemical fertilizers were mainly responsible. The record grain harvest, following on massive imports, will enable the Soviets to rebuild stocks and even to export grain outside the Communist area.

Machinery production grew by 8% to lead the advance in industry. Output of industrial materials increased by 5.5% and production of concumer nondurables by 3.3%. Growth in energy production slowed somewhat as the depletion of older oil and gas regions intensified; as time passes, more and more investment in new capacity is required merely to maintain previous levels of output.

The chronic problems of slow assimilation of new technology and delayed completion of new facilities persisted in 1973. Nevertheless, programs to curtail the proliferation of new construction projects and concentrate investment in projects nearing completion were more successful than usual. Gross additions to new plant and equipment increased at nearly twice the previous year's rate, while the increase in unfinished construction dropped from 13% to less than 3%.

Soviet consumers benefited from substantial increases in food supplies – especially fruits, vegetables, and dairy products. With the help

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of the grain imports, the leadership managed to maintain meat consumption at about the 1972 level. Production of soft goods and certain consumer durables - notably furniture and television sets - grew faster than in 1972. Enough housing was built to permit a moderate increase in per capita living space.

			Percent
	1971	1972	1973
Major aggregates			
Real GNP	4.2	1.7	7.9
Industrial production	6.0	5.2	5.9
Agricultural production	0.3	-7.2	15.3
Energy			1010
Coal	2.7	2.2	2.0
Oil and gas	6.9	7.3	6.9
Electric power	8.0	7.1	6.7
Per capita consumption	3.5	1.5	3.7
Food	3.2	0.1	3.9
Soft goods	3.3	1.3	2.1
Durable goods	4.2	6.0	5.3
Housing	2.3	2.4	2.1
Investment		2	2.1
New fixed investment	7.2	7.1	4.0
Gross additions to fixed			1.0
capital	6.3	3.4	7.7
Volume of unfinished		- • •	
construction	10.3	12.6	2.8

Soviet Economic Growth Rates

Soviet trade with the developed West increased by one-third in 1973, after a 25% increase in 1972. Trade with the West exceeded \$9 billion and again featured large imports of machinery and grain. The Soviet hard currency deficit of \$1.7 billion exceeded the previous record of \$1.4 billion set in 1972. The USSR financed these deficits by selling about \$1.3 billion in gold in 1972-73 and by drawing on Western credits for the remainder.

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US-BULGARIAN TRADE: THE OPENING WEDGE*

US trade with Bulgaria -- Eastern Europe's most Soviet-oriented economy - increased about 75% in 1973 and should continue to rise in 1974. Longer term prospects have brightened as a result of new trade contracts and a recent agreement with Kaiser Industries.

US exports grew considerably faster than imports, boosting the export surplus to \$2 million. Cigarettes, dried beans, and iron and steel plates and sheets accounted for almost one-half of the exports. The bulge in exports in 1970 reflected a large order for coke and other fuels. Rose oil, paprika, and cheese make up about one-half of US imports.

Visits last year by Deputy Ministers of Foreign Trade Lukanov and Peev underscored Bulgarian interest in US products and credits. American Can Co. signed a cooperative technology agreement, and million-dollar contracts were awarded to IBM and to the Farm Machinery Co. of California. The agreement between Bulgaria and Kaiser Industries has the greatest potential for expanding US-Bulgarian economic relations. Kaiser cigned a memorandum of understanding on 26 January calling for studies on a number of high-priority projects, including a 12-million - ton steel complex, a large cement plant, reconstruction of port facilities, and possibly an aluminum combine. Kaiser offered to seek financing for the projects. Sofia also has ambitious plar[®] for the chemical and farm sectors, which will require Western assistance.

Some projects could be held back by Western misgivings about Bulgaria's debt position. The debt service ratio in hard currency transactions – approximately 40% -- is one of the highest in Eastern Europe. Moreover, if Bulgaria has to turn to the West for increased supplies of oil, basic chemicals, and other raw materials, foreign exchange problems will be further aggravated.

				Mi	llion US \$
	1965	1970	1971	1972	1973
US exports	3.6	15.3	4.4	3.4	6.5
US imports	1.7	2.4	2.6	2.9	4.5
US trade balance	1.9	12.9	1.8	0.5	2.0

US-Bulgarian Trade¹

* This is the fourth in a series of articles on current developments and prospects for US relations with the East European countries. * * * *

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US-CHINA TRADE: UP, UP, AND AWAY!

US-China trade jumped from only \$5 million in 1971 to \$95 million in 1972 and to \$755 million in 1973. It could reach the billion dollar mark in 1974.

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The United States replaced Hong Kong last year as China's number two trading partner, behind Japan. US exports of almost \$700 million consisted primarily of agricultural products. Other exports included Boeing 707 aircraft and scrap metals. China sold the United States \$65 million worth of light manufactures and specialty products.

Commercial relations on an institutional level also progressed in 1973:

- liaison offices were established in Peking and Washington;
- US representation at the Fall Canton Fair reached a new high with 250 businessmen representing 130 firms;
- the Chase Manhattan Bank of New York established a correspondent relationship with the Bank of China;
- the National Council for US-China Trade, a private group composed of major American corporations, sent its first official delegation to China;
- China's counterpart, the China Council for Promotion of International Trade, agreed to a return visit some time this year.

We expect further substantial expansion of US-China trade in 1974. Peking already has signed contracts for 4.6 million tons of US grain for delivery in 1974, compared with 4.1 million tons delivered in 1973. Exports of American machinery and equipment also are expected to be higher this year than last year. China will import additional Boeing 707s and equipment for the petroleum, mining, and machine tool industrics. Machinery for eight American-made ammonia plants, worth \$200 million, will start flowing into China this year, and the United States will supply technology and equipment for many of the \$1 billion worth of industrial plants China ordered from Japan and Western Europe in 1973.

The level of trade beyond 1974 will depend heavily on China's import needs for American agricultural products. Peking turned to the United States because of poor harvests and worldwide shortages of grain. China, which

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has grain contracts with Canada, Australia, and Argentina extending through 1976, plans to rely on the United States only as a contingency supplier. Even so, domestic and international agricultural developments could easily force Peking to continue substantial purchases from the United States.

The United States will remain a major supplier of high-technology items because of the involvement of US firms in existing Chinese contracts and the evident interest of Peking in spurring industrial modernization.

<u> </u>	<u></u>		Million US \$			
US Exports		US Imports				
Total	440.9	Total	51.8			
Wheat	213.7	Manufactured goods Of which:				
Corn	83.7	Cotton fabrics	4.8 4.0			
Cotton	54.0	Tin and tin alloys Works or art	4.0			
Aircraft	20.6	Raw materials Of which:	14.5			
Scrap	19.2	Raw silk	4.0			
Soybean oil	17.9	Animal materials	4.0 5.4			
Soybeans	9.4	Chemical products (including fireworks,				
Other	22.4	oils, and resins)	6.3			
		Foodstuffs				
		(including spices, nuts,				
		tea, and fruit	4.7			
		Miscellaneous items	6.9			

US-China Trade¹ January-October 1973

1. US data.

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Although purchases of Chinese goods will continue to rise, the US export surplus will remain large for some time. Chinese exports are hampered by supply problems as well as problems of meeting the styling, packaging, and labeling requirements of the American market. Higher tariff rates on Chinese exports resulting from lack of MFN status, although irritating to Peking. have yet to be a major constraint on trade expansion.

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EASTERN EUROPE NEEDS LESS US GRAIN

Last year's bumper harvest and increased imports from the USSR will reduce Eastern Europe's demand for US grain in FY 1974.

EASTERN EUROPE

Imports of Grain

Agricultural production in Eastern Europe in 1973 was up for the third successive year. Output rose by 4% on the strength of a record grain harvest of nearly 74 million tons and a boost in livestock production. On the minus side, important non-grain feed crops were reduced by late summer drought. The northern countries will need about 8 million tons of imported grain to assure continued growth in livestock production. But Eastern Europe's net imports of grainwill drop from about 7 million to 6 million tons because of larger exportable surpluses in Bulgaria, Romania, and Hungary.



The USSR - coming off a bumper grain harvest - is expected to increase deliveries to the northern countries by 1.2 million tons this fiscal year. Imports of Western grain by these countries thus can drop by a similar amount. Purchases from the United States are expected to be down by about 700,000 tons, largely in wheat.

To judge from the current status of winter wheat, another record production year is unlikely in spite of an increase in sown acreage. Soil moisture levels are nearly 40% below normal in the area from Slovakia south into Bulgaria, and an inadequate snow cover over most of Eastern Europe has increased the vulnerability of grain plants to winterkill.

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MONETARY AND FISCAL POLICY IN MAJOR OECD COUNTRIES

Monetary and fiscal policies remain tight in six major OECD countries – Canada, France, Italy, Japan, the United Kingdom, and West Germany. These countries are aware of the potential contractionary impact of sharply increased oil import bills. Nonetheless, they cite other concerns – inflation, balance-of-payments problems, and international competitive position – in justifying restrictive policies.

Of the six countries, only West Germany has recently taken stimulative measures, in order to soften the highly restrictive policies of last year. Bonn has now removed the 11% investment tax, liberalized depreciation allowances, offered incentives for housing construction, and increased expenditures above budgeted levels. The Bundesbank – still a strong advocate of a tight money policy – is liberalizing loans to hard-pressed firms.

Canada has continued to adhere to its moderately restrictive policies of last year. France, Japan, the United Kingdom, and Italy have all further tightened their policies since November 1973. To curb accelerating inflation, Paris has imposed various price restraints, squeezed credit, and speeded up tax collections. Japan raised its discount rate in December and subsequently announced a 1974 budget calling for slower growth in spending this year than last year. In response to serious labor problems and supply bottlenecks, the United Kingdom has taken several steps to dampen demand, including sharp cuts in government spending and limitations on installment credit. Italy is considering new tax measures to reduce its fiscal deficit.

As unemployment rates continue to rise, most of these nations can be expected to take steps to bolster demand some time in 1974. They may be tempted, however, to use exchange rate policy rather than fiscal and monetary tools to stimulate their economies. France, for example, probably will resist following up its decision to float the franc with expansionary domestic measures.

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MEXICO: GROWTH PROSPECTS STILL ENVIABLE

* * *

A shift to restrictive policies probably will cut Mexico's growth rate in half this year. Expansionary monetary and fiscal policy in 1973 sparked an 8% rise in real gross domestic product. It also created strong inflationary forces, which produced an 18% increase in wholesale prices, the sharpest rate in recent history. The government is switching to a restrictive monetary policy and an austere budget. As a result, economic growth in 1974 is expected to slow to 4% or 5%, still an enviable rate, compared with prospects in most major industrial countries.

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				M	illion US \$
	1970	1971	1972	Jan-Jun 1972	Jan-Jun 1973
Trade balance (f.o.b./c.i.f.)	-1,045	-891	-1,052	-392	-619
Services and transfers	122	188	263	111	185
Current account balance	-924	-703	-789	-281	-434
Errors, omissions, and					
short-term capital	477	194	214	97	-72
Long-term capital	504	669	790	397	491
Of which:					
Direct foreign investment	201	196	215	178	137
Amortization of public debt	-536	-456	-504	-270	-378
Allocation of SDRs	45	40	50	50	
Balance of payments	102	200	265	263	-14

Mexico: Balance of Payments

Financial developments last year contrasted sharply with Mexico's long-standing reputation for prudent economic management.

- Federal spending in 1973 exceeded budget limits by \$2.3 billion, or 16%.
- Public sector imports rose 70% in the first nine months; much of the increase reflected capital goods purchases by decentralized agencies such as the government oil monopoly and the federal electricity commission.
- The liberalized import policy led to a 45% increase in the trade deficit, despite a 30% increase in exports.
- Declining business confidence in the government's policies caused a \$72 million outflow of short-term capital and an appreciable slowdown in growth of direct foreign investment in Mexico during the first half.
- Government borrowing abroad increased sharply, with new loans in the first half of 1973 nearly equaling the total for 1972.
- The balance of payments registered a \$14 million deficit in the first half of the year, the first since 1965.
- During the second half, the government had to arrange a standby credit of \$500 million to support the peso in the foreign exchange markets.

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Mexico: Selected Economic Indicators

Growth of Money Supply Percent



Deficit in Merchandisc Trade Million US\$





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Domestic stabilization efforts will be complicated by the need to slow imports. Mexico presumably will reverse its liberal import policy to improve its foreign exchange position. The country does not have the production capacity to expand exports much further in 1974. Foreign markets probably would not be available anyway because of the general economic slowdown stemming from the energy crisis.

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Notes

China: Dry Weather Threatens Winter Crops

China's driest winter in recent years may depress output of winter crops, which account for one-fifth of China's grain and for one-third of its oilseeds. From October of last year until mid-January no precipitation was recorded over much of North China, and South China received only 25% to 50% of the norm. Drought prevails in the central Yangtze Valley, only partially relieved by rainfall in mid-January. Szechwan Province is the sole major agricultural region with nearly normal moisture conditions.

Soviets Defer All US Wheat Shipments

Soviet Deputy Minister of Foreign Trade Alkhimov announced on Tuesday that shipment of the remaining wheat bought from the United States will be delayed until the new US wheat crop is harvested. This brings total deferred deliveries to 1.3 million tons. Alkhimov said that press reports of his "offer" to resell wheat to the United States were a misinterpretation of his remarks at a news conference last Monday. He claimed that "at the present moment, we are not going to supply anyone with grain, except the socialist countries." (UNCLASSIFIED)

Capital Controls Relaxed in Europe

Capital controls have been relaxed in a number of European countries in an effort to foster capital inflows and help offset the higher cost of oil imports.

- Bonn has lowered the cost of foreign borrowing while doubling the borrowing limit.
- Brussels has suspended the prohibition of interest payments on non-resident accounts.
- Bern has lifted the ban on foreign purchases of domestic securities.
- Paris has relaxed restrictions on forcign borrowing and lowered the cost to French banks of accepting non-resident deposits.

These moves reverse the rend toward greater regulation of capital flows evident during the financial crises of 1973

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Publication of Interest

Soviet Economic and Technological Benefits from Detente (CIA ER IR 74-2, February 1974,

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US-Soviet detente has brought a succession of economic and technological benefits to the USSR: grain to offset a crop failure, access to technology and equipment previously denied, and long-term credits to finance imports. Moscow will benefit still further if it can acquire key military-related technology under the umbrella of detente.

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DOMESTIC ECONOMIC INDICATORS

GNP" Constant Market Prices	Average Annual Growth Rate Since					
		Percent Chan rom Proviou: Querter	1 Year Earlier	Previous Quarter		
United States	1 73 11	1 0.9 1	1970 5.0	1 5.7	3.7	
Japan	73 111	0.5	8.5	10.0	2.0	
West Germany	73 111	0.1	3.3	5.3	0.5	
France	73	0.7	6.2	8.7	2.9	
United Kingdom	73 11	0.9	4.5	11.3	3.9	
Italy	731	0.8	3.1	5.2	3.4	
Canada	73 (11	0.4	5.7	6.9	1.7	

WHOLESALE PRICES

Industrial			(Growth Aate S	
		ercent Chan om Previou Month		1 Year Earlier	3 Months Earlier
United States	1 Dec 73 (2.7	6.6	1 15.0	1 32.0
Japan	Dec 73	7.1	8.9	29.0	61.8
West Germany	Dec 73	0.9	5.3	8.8	11.0
France	Nov 73	3.3	8.6	19.9	27.4
United Kingdom	Dec 73	1.2	8.0	10.2	15.8
Italy	Nov 73	1.6	9.0	21.1	17.5
Canada	Nov 73	1.1	10.2	24.8	6.1

Average Arnos

Average Annual

INDUSTRIAL PRODUCTION.

			Gr	Growth Rate Since			
	Pe		······································				
	Latest fr	1 Year	3 Months				
	Month	Month	1970	Earlier	Earlier **		
United States	Dec 73	- 0.2	5.6	5.4	1.3		
Japan	Dec 73	-2.0	8.7	11.9	13.3		
West Germany	Oct 73	-1.1	3.8	6.5	7.7		
France	Nov 73	1.5	7.3	7.4	- 2.6		
United Kingdom	Nov 73	0.4	3.5	4.1	1.6		
Italy	Nov 73	10.1	7.0	20.2	35.3		
Canada	Sep 731	1.8	6.0	8.3	-3.4		

Average Annual

CONSUMER PRICES

	Percent Change Latest from Previous			Average Annual Growth Rate Since		
				1 Year	3 Months	
	Month	Month	1970	Earlier	Earlier	
United States	Dec 73	0.7	5.2	8.9	9.5	
Japan	Dec 73	3.6	9.1	19.1	21.8	
West Germany	Dec 73	0.9	6.2	7.9	12.4	
France	Dec 73	0.6	6.7	8.5	10.9	
United Kingdom	Dec 73	0.7	8.9	10.6	14.8	
Italy	Dec 73	1.7	7.7	12.3	13.4	
Canada	Dec 73	0.6	5.6	9.1	6.7	

RETAIL SALES*

Current Prices		Average Annual Growth Rate Since				
	Latest fr	rcent Chang om Previous	1 Year	3 Months		
	Month	Month	1970	Earlier	Earlier**	
United States	Dec 73	-1.3	10.2	7.8	4.1	
Japan	Sep 73	4.8	13.9	25.3	26.0	
West Germany	0ct 73	4.1	9.1	9.2	1.2	
France	Oct 73	2.2	6.5	12.5	3.1	
United Kingdom	Aug 73	0.7	.1.1	12.1	14.8	
Italy	Aug 73	6.7	12.4	19.0	5.0	
Canada	Nov 73	0.3	10.1	10.5	80	

MONEY SUPPLY.

			Grü	owth Hale S	INCE
	Pe				
	Latest fr	rom Previou	15	1 Year	3 Months
	Month	Month	1970	Earlier	Earlier **
United States	Dec 73	0.6	7.2	4.9	1 3.7
Japan	Oct 73	-0.1	18.2	22.7	15.0
West Germany	Nov 73	2.5	8.9	4.4	-1.6
France	Nov 73	-0.4	11.9	5.2	6.6
United Kingdom	Dec 73	- 0.2	9.6	3.8	- 8.9
Italy	Jun 73	2.8	20.8	22.2	26.5
Canada	Dec 73	3.0	13.0	11.7	l 2.9

MONEY-MARKET RATES

		Percent Rate of Interest						
	Representative Rates	Lates	t Date	1 Year Earlier	3 Months Eartier	1 Month Earlier		
United States	Prime finance paper	25 Jan	8.00	5.75	7.88	8.00		
Japan	Call money	18 Jan	11.50	5.12	8.75	12.00		
West Germany	Interbank loans (3 Months)	25 Jan	11.63	8.00	14.25	13.00		• •
France	Call money	1 Feb	14.00	7.62	11.25	12.50		
United Kingdom	Local authority deposits	25 Jan	15.81	5.74	12.93	16.91	*Seasonally adjusted.	
Canada	Finance paper	25 Jan	8.75	5.25	9.00	9.50	**Average for latest 3 months compare with average for previous 3 months	ad i
Euro-Dollars	Three-month deposits	l 1 Feb	9.00	1 7.38	9.38	9.13	with second to previous 3 dibutus	D4

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Office of Economic Research/CIA

EXTERNAL ECONOMIC INDICATORS

EXPORTS* 1.o.b.

	Latest Month	Cumulative			
United States Japan West Germany France United Kingdom Italy Canada	Milkon US S Dec 73 6,930 Dec 73 3,412 Dec 73 5,436 Dec 73 3,178 Dec 73 2,384 Nov 73 2,004 Oct 73 2,149	Million US \$ 1973 1972 70,790 49,221 35,937 27,878 67,755 40,727 36,836 26,308 28,401 22,875 19,831 16,549 20,233 16,420	Percent Change 43.8 28.9 45.0 39.5 24.4 19.8 23.2		

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	Intern		Cumulative			
United States Japan West Germany France United Kingdom Italy Canada		Month Million US \$ 5,990 3,464 4,520 2,972 3,154 1,981 2,106	Million 1973 69.076 31.918 51.727 35.426 33.946 21.973 19.020	US S 1972 55,553 18,995 37,991 25,268 24,627 15,298 15,463	Percent Change 24.3 68.0 36.2 40.2 37.8 43.6 23.0	
	1					

TRADE BALANCE.

f.o.b./f.o.b.

Dec 73 940 1,714 -6,332 8,040 Japan Dec 73 -53 4,019 8,883 -4,864 West Germany Dec 73 916 16,028 8,735 7,293 France Dec 73 205 1,408 1,129 278 United Kingdom Dec 73 2770 -5,485 -1,751 -3,734 Italy Nov 73 23 -2,143 1,253 -3,395		Latest	Month	Cumul	Cumulative (Million US S)		
Canada - UCC /3 43 1 1,213 1 957 1 257	Japan West Germany France United Kingdom	Dec 73 Dec 73 Dec 73 Dec 73 Dec 73 Dec 73	940 - 53 916 205 - 770	1,714 4,019 16,028 1,408 ~5,485	1972 -6,332 8,883 8,735 1,129 -1,751	Change 8,046 -4,864 7,293 278 -3,734 -3,395 257	

BASIC BALANCE**

Current and Long-Term-Capital Transactions

	Lales	Cumul	ative (Millio	n US S)	
United States * Japan West Germany France United Kingdom	73 Dec 73 Oct 73 73 73	Million US 2,540 -1,191 925 17 -522		1972 -8,400 2,184 3.867 -202 -1,347	Change 9,390 -11,846 -421 -357 - 497
Italy Canada	72 IV 73 II	800 93	N.A. -151	2,983 434	N.A. - 585

OFFICIAL RESERVES

	latest	Latest Month Billion US S				
United States	End of Dec 73	Billion US :	S Jun 1970	1 Year Earlier 13,2	3 Months Earlier 1 14.0	
Japan	Jan 74	11.6	4.1	17.9	14.0	1.1
West Germany	Dec 73	33.1	8.8	23.8	35.3	
France	Dec 73	8.5	4.4	10.0	11.2	11
United Kingdom	Jan 74	6.2	2.8	5.7	6.8	e . 14.
Italy	Dec 73	6.4	4.7	8.1	6.5	
Canada	Dec 73	5.8	4.3	6.1	5.5	

"Seasonally edjusted.

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"Converted into US dollars at current market values of exchange.

EXPORT PRICES 115.5

055			G	Average Ann rowth Rate S	
		ercent Chan rom Previos Month		1 Year Earlier	3 Months Earlier
United States	Nov 73	1.4	9.2	21.5	18.8
Japan	Oct 73	1.8	13.0	25.8	28.8
West Germany	Oct 73	2.0	15.5	38.2	-5.2
France	Sep 73	1.6	15.5	35.2	11.5
United Kingdom	Sep 73	-1.8	9.6	12.8	8.1
Italy	Aug 73	2.4	10.7	18.4	40.5
Canada	Sep 73	2.2	7.5	17.0	33.5

EXPORT PRICES National Currency

National Currency				Average Ann rowth Rate S	
		ercent Chan rom Previou: Month		1 Year Earlier	3 Months Earlier
United States	Nov 73	1.4	9.2	1 21.5	1 18.8
Japan	Oct 73	2.0	3.8	11.1	31.5
West Germany	Oct 73	1.7	1.8	4.6	4.5
France	Sep 73	2.7	6.3	14.3	12.4
United Kingdom	Sep 73	0.5	9.1	12.8	15.5
Italy	Aug 73	0.8	7.6	16.7	30.0
Canada	Sep 73	2.2	6.3	18.7	33.5

IMPORT PRICES National Currency

out out out only			G	owth Rate S	Since
		rcent Char om Previo Month	198	1 Year Earlier	3 Months Earlier
United States	Nov 73	3.4	1 12.3	26.5	1 33.5
Japan	Oct 73	2.4	3.5	16.8	29.4
West Germany	Oct 73	1.9	0.7	4.3	16.8
France	Sep 73	4.0	8.0	11.9	45.1
United Kingdom	Sep 73	5.5	14.8	41.5	65.2
Italy	Aug 73	3.5	13.4	34.2	72.6
Canada	Sep 73	0.7	5.4	12.5	11.5

Average Annual

EXCHANGE RATES Spot Rate

As of 1 Feb 74 Percent Change from US S 18 Dec 19 Mar 25 Jan Per Unit Dec 66 1971 1973 1974 Japan (Yen) 0.0034 22.04 3.70 -11.46 0.72 (Deutsche Mark) West Germany 0.3644 44.95 17.43 2.91 3.55 France (Franc) 0.2006 -0.64 1.88 -8.98 5.14 United Kingdom (Pound Sterling) 2.2648 -18.84 -13.08 -7.97 2.83 Italy (Lira) 0.0015 -4.87 -11.45 -13.95 2.21 Canada (Dollar) 1.0125 9.77 1.47 1.48 0.14

TRADE-WEIGHTED EXCHANGE RATES***

As of 1 i'eb 74	Percent Change from				
	D 00	18 Dec	19 Mar	25 Jan	
United States	Dec 66	1971	1973	1974	
	-13.00	-3.75	2.88	-1.43	
Japan	13.34	-0.29	-12.12	0.01	
West Germany	29.35	12.49	7.51	0.69	
France	-17.63	-4.29	-6.74	2.33	
United Kingdom	-35.05	-20.90	-6.55	0.93	
Italy	-21.37	-20.12	-13.27	-0.84	
Canada	1 7.95	1.35	2.98	-0.39	

***Weighting is based on each listed country's trade with 18 other industrialized countries to reflect the competitive impact of exchange-rate variations among the major currencies.

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