REMARKS OF WILLIAM J. CASEY

DIRECTOR OF CENTRAL INTELLIGENCE

BEFORE

THE ROCKY MOUNTAINS COLLEGE PLACEMENT ASSOCIATION

SNOWMASS, COLORADO

30 JULY 1986

HERE THIS MORNING LADIES AND GENTLEMEN. ITS A REAL PLEASURE TO BE HERE THIS MORNING TO TALK ABOUT THE AMERICAN INTELLIGENCE COMMUNITY WITH PEOPLE WHO ARE ENGAGED IN IDENTIFYING AND DEVELOPING YOUTHFUL TALENT. THE AMERICAN INTELLIGENCE COMMUNITY HAS A CRITICAL MISSION IN PROTECTING OUR NATIONAL SECURITY, ALERTING OUR POLICYMAKERS OF THREATS TO OUR NATIONAL WELFARE, AND WAYS TO OVERCOME THEM. OUR SUCCESS IN THAT MISSION DEPENDS ON THE QUALITY OF THE PEOPLE WE CAN RECRUIT TO DISCHARGE IT. WE CAN'T STAY ON THE CUITING EDGE OF CREATIVITY, CHANGE AND LEARNING WITHOUT SUCCESSFUL RECRUITMENT. THIS IN TURN MEANS GETTING THE HELP AND UNDERSTANDING OF PLACEMENT DIRECTORS SUCH AS YOURSELVES. SO, ITS NOT ENTIRELY THE BEAUTY OF THE ROCKY MOUNTAINS THAT BRINGS ME HERE THIS MORNING; I WAS QUICK TO EMBRACE THIS OPPORTUNITY TO ADDRESS SUCH A LARGE GROUP OF PEOPLE WHO CAN BE SO HELPFUL TO CIA AND TO OUR NATIONAL SECURITY.

YOU, NO DOUBT, EXPECT TO GET A RECRUITING PITCH FROM ME AND YOU WILL. BUT PERHAPS THE BEST PITCH I CAN MAKE FOR CIA IS TO SPEND A LITTLE TIME DISCUSSING WITH YOU THE KIND OF WORLD OUR NATION CONFRONTS, AND HOW THIS SHAPES THE MISSION OF INTELLIGENCE IN SUPPORT OF UNITED STATES POLICY.

THE CIA'S ORIGINAL INTELLIGENCE MISSION WAS THE PREVENTION OF A SURPRISE ATTACK ON THE U.S. -- ANOTHER PEARL HARBOR. THANKS IN LARGE PART TO OUR EXTRAORDINARY TECHNICAL COLLECTION CAPABILITIES, WE ARE DOING A PRETTY GOOD JOB HERE. BUT ANYONE WHO IS AWARE OF THE TREMENDOUS EFFORT MOSCOW HAS MADE TO ERODE THE STRATEGIC NUCLEAR BALANCE, KNOWS WE HAVE OUR HANDS FULL.

THE SOVIETS FOR SOMETIME NOW HAVE BEEN RELENTLESSLY EXPANDING A LARGE ARSENAL OF NUCLEAR WEAPONS AIMED AT THE U.S., EUROPE AND EAST ASIA. NEW MISSILES AND MISSILE CARRYING AIRCRAFT AND SUBMARINES ARE BEING DEVELOPED, TESTED AND DEPLOYED IN AMAZING PROFUSION. BY 1980 SOVIET STRATEGIC OFFENSIVE FORCES ALREADY HAD CAUGHT UP, AND IN SOME KEY AREAS SURPASSED THOSE OF OUR OWN. JUST ONE SOBERING EXAMPLE: THE SOVIETS ARE NOW PROTECTING THEIR LAND BASED MISSILE FORCES BY DEPLOYING MOBILE MISSILES. A MOBILE U.S. ICBM WILL NOT BE DEPLOYED UNTIL THE 1990S AT BEST.

PERHAPS EVEN MORE ALARMING, THE SOVIETS ARE IN THE MIDST OF A MAJOR LONGTERM MISSILE DEFENSE PROGRAM -- THEIR OWN "STAR WARS", IF YOU WILL, INVOLVING SOME 10 RESEARCH AND DEVELOPMENT FACILITIES AND THOUSANDS OF SCIENTISTS AND ENGINEERS. THEY LONG AGO DEPLOYED AN ABM SYSTEM AROUND MOSCOW. WE ARE THE NEWCOMERS ON THE BLOCK, ALTHOUGH YOU WOULD NEVER KNOW IT BY LISTENING TO SOVIET PROPAGANDA CONDEMNING THE PRESIDENT'S STRATEGIC DEFENSE INITIATIVE AS "DESTABLIZING".

ARMS CONTROL INITIATIVES DESIGNED TO CONSOLIDATE THEIR IMPRESSIVE GAINS AND TO CUT OFF OUR GOVERNMENT'S OWN PLANS TO MODERNIZE OUR STRATEGIC OFFENSIVE AND DEFENSIVE FORCES. BUT YOU SHOULD ALSO KNOW THAT MOSCOW PRESENTLY CONTINUES, THROUGH CAMOUFLAGE, CONCEALMENT AND OTHER MEASURES, TO DENY US CRITICAL INFORMATION WE NEED TO ASSESS THE CURRENT STRATEGIC BALANCE OR TO VERIFY ANY FUTURE ARMS CONTROL AGREEMENT.

LEADERSHIP REMAINS COMMITTED TO BUILDING A MILITARY FORCE THAT COULD FIGHT AND WIN A NUCLEAR WAR. FOR CIA, THIS GRIM REALITY MEANS THAT WE MUST DEVOTE ENORMOUS RESOURCES AND A WIDE VARIETY OF HUMAN SKILLS AND SPECIALIZATIONS TO NOT JUST UNDERSTAND THE PROBLEM BUT ALSO TO ACCURATELY ASSESS SOVIET NUCLEAR ARMS CONTROL STRATEGIES AND THE CHARACTERISTICS OF SOVIET WEAPONS THAT MAY NOT BE DEPLOYED FOR ANOTHER 10 TO 15 YEARS. MUCH OF OUR BUDGET, TIME AND ATTENTION WILL CONTINUE TO BE DEDICATED TO THIS CORE PROBLEM.

THERE WAS A DAY WHEN UNDERSTANDING THE MILITARY CAPABILITIES OF OUR PRINCIPLE ADVERSARY WAS PRACTICALLY OUR ONLY MISSION. THAT DAY IS LONG PAST. THE WORLD HAS CHANGED TREMENDOUSLY SINCE THE IMMEDIATE POST-WORLD WAR II ERA WHEN THE U.S. AND SOVIET UNION WERE THE ONLY WORLD PLAYERS THAT MATTERED. THE NUMBER OF PLAYERS HAS PROLIFERATED, ISSUES HAVE BECOME BEWILDERINGLY COMPLEX, THE PACE OF CHANGE AND TECHNOLOGICAL ADVANCE ALMOST OVERWHELMING, AND THE WORLD MUCH SMALLER AND FAR MORE INTERDEPENDENT. AND THIS, IN TURN, HAS REVOLUTIONALIZED THE WORLD OF INTELLIGENCE.

PERHAPS THE BEST EXAMPLE I CAN GIVE YOU IS THE EMPHASIS WE MUST NOW GIVE TO THE THIRD WORLD -- FOR MOST OF CIA'S HISTORY A RELATIVELY NEGLECTED AREA. THE IRANIAN REVOLUTION MADE IT PAINFULLY CLEAR THAT THE LONGER TERM INTERESTS AND SECURITY OF THIS COUNTRY CAN BE DIRECTLY AT STAKE IN THE THIRD WORLD. IN THE WAKE OF OUR SAD

EXPERIENCE IN IRAN, WE HAVE SIGNIFICANTLY EXPANDED OUR EFFORT TO MONITOR AND ANTICIPATE INSTABILITY AND UNREST IN COUNTRIES OF KEY IMPORTANCE TO THE U.S.

ONCE AGAIN WE HAVE OUR HANDS FULL. MUCH OF THE THIRD WORLD IS IN CRISIS. ONE NEEDS TO LOOK NO FURTHER THAN JUST BEYOND OUR SOUTHERN BORDER TO SEE A GOOD CROSS SECTION OF THE PROBLEM:
CRUSHING DEBT, A GROWING DISEQUALIBRIUM IN FOOD SUPPLY, RAPID POPULATION GROWTH, AND EXPLOSIVE URBANIZATION. BUT UNFORTUNATELY, THE THREAT TO THIRD WORLD STABILITY DOES NOT COME SOLELY FROM SUCH INHERENT DEVELOPMENTAL PROBLEMS. IT COMES AS WELL FROM OVERT AND COVERT SOVIET ACTIVITIES AIMED AT SUBVERTING OR DESTABILIZING GOVERNMENTS FRIENDLY TO THE U.S. IN FACT, LADIES AND GENTLEMEN, THE WEST ONCE AGAIN IS ENGAGED IN A CRITICAL STRUGGLE WITH TOTALITARIANISM -- THIS TIME IN THE FORM OF MARXISM - LENINISM AND THE PRIMARY BATTLEFIELD OF THIS STRUGGLE IS NOT ON THE MISSILE TEST RANGE BUT IN THE COUNTRYSIDE OF THE THIRD WORLD.

THE SOVIET UNION HAS BEEN BUSILY TESTING WHETHER THE U.S. WILL RESIST FOREIGN PROVOKED AND SUPPORTED INSTABILITY AND INSURGENCY IN THE THIRD WORLD. IT HAS DEVELOPED AN AGGRESSIVE STRATEGY WHICH AVOIDS DIRECT CONFRONTATION AND INSTEAD TAKES MAXIMUM ADVANTAGE OF THIRD WORLD SURROGATES LIKE CUBA, VIETNAM, LIBYA AND NICARAGUA TO OBTAIN SOVIET OBJECTIVES. THIS ENABLES MOSCOW TO DENY INVOLVEMENT, LABEL SUCH CONFLICTS AS INTERNAL, AND WARN SELF-RIGHTEOUSLY AGAINST OUTSIDE INTERFERENCE. TIME AND AGAIN WE HAVE WATCHED THE SOVIETS AND THEIR SURROGATES MOVE IN TO EXPLOIT AND INSTIGATE SOCIAL AND

ECONOMIC DISCONTENT. THEY GAIN AN INSURGENT BASE, EXPAND IT WITH TRAINED MEN AND MILITARY ARMS, DRIVE OUT INVESTMENT, AND WAIT FOR ANOTHER COUNTRY TO FALL. SINCE 1972 MOSCOW HAS ADDED FIVE NEW CLIENT STATES IN THE THIRD WORLD AND THREATENS MORE THAN A DOZEN OTHER REGIMES VIA CROSSBORDER MILITARY OPERATIONS, INSURGENCIES AND SUBVERSION.

BUT THE PENDULUM OF HISTORY SLOWLY BUT SURELY IS SWINGING AWAY FROM SOVIET MARXISM AS A MODEL FOR COUNTRIES IN ASIA, AFRICA AND LATIN AMERICA, AND TOWARD THE CONCEPTS OF DEMOCRACY AND FREE MARKET ECONOMICS. MOSCOW NOW FINDS ITSELF ON THE DEFENSIVE, SUPPORTING HIGH COST, LONG TERM EFFORTS TO MAINTAIN IN POWER THE REPRESSIVE REGIMES THEY HAVE INSTALLED OR COOPTED IN PLACES LIKE AFGHANISTAN, ANGOLA, ETHIOPIA, CAMBODIA, MOZAMBIQUE, YEMEN AND NICARAGUA. THIS ROLE REVERSAL COULD TURN OUT TO BE ONE OF THE GREAT HISTORICAL TURNING POINTS OF OUR LIFETIME. BUT IT WILL ONLY WORK OUT THIS WAY IF THE INDIGENOUS THIRD WORLD FORCES RESISTING MARXISM-LENINISM, TOGETHER WITH THE U.S. AND THE WEST, CAN ACT TO TAKE ADVANTAGE OF THIS OPEN "WINDOW OF OPPORTUNITY" TO ADVANCE DEMOCRACY. THE IMPLICATIONS FOR U.S. POLICY AND FOR INTELLIGENCE SUPPORT ARE FAIRLY OBVIOUS. NOT ONLY DO WE HAVE TO UNDERSTAND THIRD WORLD PROBLEMS AND POTENTIAL SOLUTIONS, WE HAVE TO BE ACTIVELY INVOLVED IN SEARCHING FOR SOVIET VULNERABILITIES AND IN DOING WHAT WE CAN TO SUPPORT THE RESISTANCE TO SOVIET-BACKED REPRESSIVE REGIMES. NEEDLESS TO SAY, WE'VE HAD TO MOVE THIS HUGE GENERAL ISSUE OF THIRD WORLD STABILITY AND FREEDOM UP TO ONE OF OUR FRONT BURNERS. OUR NEED FOR PEOPLE

WITH LANGUAGE CAPABILITIES, SOME EXPERIENCE AND KNOWLEDGE OF FOREIGN CULTURES, FOR THIRD WORLD ECONOMISTS AND SOCIAL SCIENTISTS HAS NEVER BEEN GREATER.

CIA ALSO HAS BEEN DRAWN INTO OTHER NON-TRADITIONAL AREAS OF COLLECTION AND ANALYSIS. I AM TALKING ABOUT THE KIND OF INTERNATIONAL ISSUES THAT ARE IMPOSING INCREASINGLY DIFFICULT CHALLENGES TO OUR SOCIETY. THE LIST IS LONG -- NARCOTICS, TECHNOLOGY TRANSFER, INTERNATIONAL FINANCE, INDUSTRIAL COMPETITIVENESS, THE PROLIFERATION OF NUCLEAR, CHEMCIAL AND BIOLOGICAL WEAPONS JUST TO MENTION A FEW. EACH OF THEM DESERVES A SPEECH ALL ITS OWN. SUFFICE IT TO SAY THAT TODAY'S POLICYMAKER HAS TO DEAL WITH AN INCREDIBLE RANGE OF COMPLEX, INTRACTABLE ISSUES. FOR CIA IT MEANS WE HAVE HAD TO DEVELOP NEW COLLECTION TECHNIQUES, HIRE NEW KINDS OF ANALYSTS AND DEVELOP NEW TECHNOLOGIES TO DEAL WITH THIS EXPANDED AGENDA.

LET ME TALK IN A LITTLE MORE DETAIL ABOUT OUR EVOLVING EFFORT ON ONE OF THESE NEW AGENDA ITEMS -- INTERNATIONAL TERRORISM, A SCOURGE THAT IS INCREASINGLY COMING TO DOMINATE OUR LIVES AND TIMES. IN 1983 WE RECORDED ABOUT 500 INTERNATIONAL TERRORISM INCIDENTS; LAST YEAR THE NUMBER ROSE TO ABOUT 800. THE UNITED STATES AND ITS FRIENDS AND ALLIES CONTINUE TO BE THE PRIMARY TARGETS. THE NUMBER OF PERSONS KILLED OR INJURED IN 1985 EXCEEDED 2,200 -- MORE THAN ANY OTHER YEAR, MORE EVEN THAN THE TERRIBLE TOLL IN 1983 WHEN THE US AND FRENCH CONTINGENTS OF THE PEACEKEEPING FORCE IN LEBANON WERE BOMBED.

THE CAPABILITY OF THE TERRORIST TO KILL, MAIM, KIDNAP, AND TORTURE HIS VICTIMS HAS BEEN ENORMOUSLY ENHANCED BY STATE SPONSORSHIP. LIBYA, SYRIA, AND IRAN USE TERRORISM AS AN INSTRUMENT OF FOREIGN POLICY. THEY HIRE AND SUPPORT ESTABLISHED TERRORIST ORGANIZATIONS, OF WHICH THERE ARE MANY AROUND THE WORLD. THEIR OFFICIALS, THEIR EMBASSIES, THEIR DIPLOMATIC POUCHES, THEIR COMMUNICATIONS CHANNELS, AND THEIR TERRITORY AS SAFEHAVEN ARE AVAILABLE TO PLAN, DIRECT AND EXECUTE BOMBINGS, ASSASSINATIONS, KIDNAPPINGS AND OTHER TERRORIST OPERATIONS.

THEY HAVE OPERATED LARGELY IN THE MIDDLE EAST AND IN EUROPE.
BUT TODAY THEY ARE SPREADING THEIR WINGS INTO THIS HEMISPHERE. THE
LINK BETWEEN LIBYAN- AND CUBAN-SPONSORED TERRORISM AND
NICARAGUAN-SPONSORED TERRORISM IS LARGE AND GROWING LARGER. FOR
SOME YEARS, THE LIBYANS HAVE BEEN SUPPORTING THE SANDINISTA
GOVERNMENT IN NICARAGUA WITH SOMETHING LIKE \$100 MILLION DOLLARS A
YEAR. WE NOW SEE NICARAGUA TRAINING YOUNG MEN FOR VIOLENCE AND
SUBVERSION, SENDING THEM AS FAR DOWN INTO SOUTH AMERICA AS CHILE.
YOUNG MEN FROM LATIN AMERICA ARE BEING SENT TO LIBYA FOR TRAINING IN
THE TERRORIST CAMPS THERE AND THEN ARE BROUGHT BACK TO BE PLANTED
AMONG THE POPULATION IN CENTRAL AMERICA, IN VENEZUELA, IN ECUADOR.
IF THE SANDINISTA REGIME CONSOLIDATES ITSELF, WE CAN EXPECT MANAGUA
TO BECOME THE BERUIT OF THE WESTERN HEMISPHERE.

SO AGAIN WE HAVE OUR HANDS FULL. IN ORDER TO PREVENT TERRORIST PLANS OR DISRUPT THEIR ACTIVITIES, WE NEED INFORMATION ABOUT THEM. BUT THE VERY NATURE OF TERRORIST GROUPS AND THEIR ACTIVITIES MAKES THIS TASK EXTREMELY COMPLICATED.

SO HOW DO WE GO ABOUT IT? FIRST, WE ARE ACQUIRING AS MUCH INFORMATION AS WE CAN ABOUT TERRORIST GROUPS INCLUDING MODUS OPERANDI, ORGANIZATIONAL STRUCTURE, PERSONNEL SUPPORT, FINANCIAL AND COMMUNICATIONS ARRANGEMENTS, AND THEIR RELATIONSHIPS WITH OTHER GROUPS OR STATE SPNSORS. MUCH OF THIS IS JUST HARD RESEARCH, COMPILING A LARGE DATA BASE AND ATTEMPTING TO FILL IN THE GAPS. IT IS NOT VERY GLAMOROUS AND PEOPLE WHO DO IT DO NOT CAPTURE THE HEADLINES. BUT IT IS THE FOUNDATION UPON WHICH THE U.S. COUNTERTERRORISM EFFORT RESTS. CONTINUING COLLECTION AND ANALYSIS ENABLES US TO IMPROVE OUR ABILITY TO DETECT TRENDS IN TERRORISM OPERATIONS, UPGRADE SECURITY IN AREAS MOST LIKELY AT RISK, AND DETERMINE VULNERABILITIES OF TERRORIST GROUPS. AND WE ARE CREATING A WORLD-WIDE COUNTERTERRORISM NETWORK WORKING WITH SECURITY ORGANIZATIONS OF OTHER COUNTRIES: A HETWORK THAT ALLOWS US TO PASS OUR CONCLUSION AND WARNINGS QUICKLY TO THE POINT OF THREAT, PREEMPT ATTACKS AND KEEP THE TERRORISTS OFF-BALANCE.

IN THIS LATTER REGARD, OUR MILITARY RAID ON LIBYA WAS A REAL SUCCESS. TERRORIST ORGANIZATIONS AND THEIR STATE SPONSORS MUST NOW FACTOR INTO THEIR EQUATION THE CERTAINTY OF SWIFT AND PAINFUL RETALIATION. THIS ALREADY HAS HAD AN INHIBITING EFFECT ON INTERNATIONAL TERRORISM AND A GALVANIZING EFFECT ON THE RESOLVE OF

OUR FRIENDS AND ON THEIR WILLINGHESS TO ACT IN CONCERT WITH US.
THEIR IS NO GETTING AROUND IT. A CREDIBLE THREAT OF FORCE MUST BE
ONE ELEMENT OF A SUCCESSFUL COUNTERTERRORISM POLICY.

I THINK I HAVE SAID ENOUGH TO MAKE IT CLEAR THAT BOTH THE WORLD AND THE INTELLIGENCE PROFESSION ARE A LOT DIFFERENT THAN JUST 10 YEARS AGO. AT CIA WE HAVE THE INFORMATION, EXPERTISE AND RESOURCES TO DO INDEPTH RESEARCH ACROSS THE BROAD SPECTRUM OF INTERNATIONAL, POLITICAL, ECONOMIC, MILITARY AND DEMOGRAPHIC DEVELOPMENTS AND PRODUCE CAREFUL ASSESSMENTS OF THE PROBLEMS WE WILL FACE NOW AND BEYOND THE YEAR 2,000.

THIS BROAD MISSION MAKES IT NEARLY IMPOSSIBLE TO DESCRIBE A TYPICAL CIA CAREER. SOME OF OUR NEW RECRUITS WILL BE CHARGED WITH UNRAVELING THE PUZZLE OF HOW THE SOVIET UNION AND SOME OTHER COUNTRIES ARE SETTING UP HUNDREDS OF DUMMY CORPORATIONS IN ORDER TO ILLEGALLY ACQUIRE SOME OF OUR MOST SENSITIVE NEW TECHNOLOGY. OTHERS WILL BE GIVEN THE JOB OF CHARTING THE CONVULUTED ROADMAP OF INTERNATIONAL DRUG DEALING. OTHERS WILL BE CHARGED WITH THE TASK OF EXPOSING AND COUNTERING THE HUGE SOVIET ESPIONAGE AND PROPAGANDA APPARATUS. MANY WILL BE GIVEN THE TASK OF DEVELOPING NEW METHODS OF GATHERING, ANALYZING AND INTERPRETING DATA. THERE IS, IN FACT, AN ENDLESS PARADE OF NEW CHALLENGES -- A SUCCESSION OF PROBLEMS AND EXPERIENCES WHICH OUR RECRUITS CAN FIND IN THIS UNIQUE ORGANIZATION WHICH IS CHARGED WITH SCOUTING THE FUTURE GATHERING INFORMATION FROM ALL OVER THE GLOBE AND PULLING IT ALL TOGETHER.

SINCE A CAREER IN INTELLIGENCE CAN TAKE AN ALMOST INFINITE
NUMBER OF FORMS, PERHAPS IT WOULD BE MORE HELPFUL FOR ME TO CONCLUDE
BY TALKING ABOUT SOME OF THE MORE GENERAL STANDARDS AND
QUALIFICATIONS WE ARE LOOKING FOR IN NEW RECRUITS. FIRST OF ALL,
WHILE INTELLIGENCE MAY SOUND SHADOWY AND OUT OF SIGHT, MOST OF US
ARE NOT. OUR PEOPLE AT HEADQUARTERS ARE ENCOURAGED TO HAVE CLOSE
AND ACTIVE WORKING RELATIONSHIPS WITH THEIR COUNTERPARTS IN THE
POLICY COMMUNITY -- THEY CAN'T DO THEIR JOB OTHERWISE. BUT WE DON'T
STOP THERE. IF WE FAIL TO TAP THE IMPRESSIVE SOURCE OF EXPERTISE IN
THIS COUNTRY OUTSIDE OF GOVERNMENT, OUR OWN CAPITAL STOCK OF
KNOWLEDGE WILL RAPIDLY DEPLETE. WE WORK HARD TO MAINTAIN A
PRODUCTIVE DIALOGUE WITH THE ACADEMIC AND BUSINESS COMMUNITY. IN
OTHER WORDS, WE DON'T WORK IN A CLOISTER AND WE ARE NOT PARTICULARLY
INTERESTED IN PEOPLE WHO ARE LOOKING FOR THAT WORK STYLE.

NOR IS CIA THE PLACE FOR TENDER EGOS OR SHRINKING VIOLETS.

INTELLIGENCE IS NOT COLLECTED OR ANALYZED IN IVORY TOWERS. THE

DEBATES AND CLASHES OF IDEAS CAN GET ROUGH. NO ONE'S VIEWS, FROM MY

OWN TO THOSE OF THE MOST JUNIOR ANALYSTS, ARE PROTECTED FROM

CHALLENGE. NOR IS CIA THE PLACE FOR THE CYNICAL OR THE MERELY

CURIOUS. WE ARE LOOKING FOR PEOPLE WHO ARE AWARE OF THE WORLD AND

WHO ARE READY AND WILLING TO MAKE A COMMITMENT TO SERVE THEIR

COUNTRY IN A CHALLENGING ENVIRONMENT WHERE ONE PERSON CAN INDEED

MAKE A DIFFERENCE. WE CAN OFFER YOUR CLIENTS AN HONORABLE,

REWARDING AND CHALLENGING CAREER. AS ONE TESTAMENT TO THAT, WE HAVE

ONE OF THE LOWEST PERSONNEL ATTRITION RATES OF ANY U.S. GOVERNMENT

AGENCY.

WE WORK HARD AT RECRUITING JUST LIKE EVERYONE ELSE. ONE PART OF OUR EFFORT IS TO BRING COLLEGE PLACEMENT DIRECTORS TO CIA FOR A TWO-DAY SEMINAR DURING WHICH WE EXPLAIN IN SOME DETAIL WHAT WE DO, THE KIND OF PEOPLE WE NEED AND WHAT IT TAKES TO GET THROUGH OUR RIGOROUS SCREENING PROCESS. WE'VE BROUGHT IN ABOUT 300 PLACEMENT PEOPLE OVER THE LAST TWO YEARS. I DARE SAY THAT SOME OF YOU HERE THIS MORNING HAVE VISITED US ALREADY AND I AM SURE THAT OTHERS OF YOU WILL HAVE THE OPPORTUNITY TO DO SO IN THE NEAR FUTURE. WHEN YOU DO COME VISIT US, YOU WILL BE ABLE TO TALK TO OUR NEW RECRUITS DIRECTLY AND GET THEIR OWN ASSESSMENT OF THE PROFESSION I HAVE BEEN TRYING TO DESCRIBE. I THINK YOU'LL BE IMPRESSED. I CERTAINLY HOPE SO BECAUSE WE DO NEED YOUR SUPPORT.

I HAVE COVERED A LOT OF GROUND IN VERY LITTLE TIME. I WILL STOP NOW AND BE HAPPY TO ENTERTAIN YOUR QUESTIONS.