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OTE 87-6308

2 APR 1987

MD/A REGISTRY

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MEMORANDUM FOR: Acting Director of Central Intelligence

VIA: Deputy Director for Administration

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Director of Training and Education

SUBJECT:

J'ROM:

Presentations on New Agency Compensation System

2. The purpose of the program is to:

a. demonstrate top management's commitment to the benefits and compensation undertaking and to the necessity for involving all Agency people;

b. provide some information on progress, prospects, and schedule;

c. impress on senior managers the importance of their leadership in the total effort;

d. explain to managers the problems inherent in large scale organizational change, expected employee reaction and how to deal with it.

We want the senior managers to leave the Auditorium feeling upbeat about the opportunity and feeling challenged and needed for the effort. Your introducing each of these sessions will demonstrate your support for the new system and your concern that this landmark change be managed effectively.

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SUBJECT: Presentations on New Agency Compensation System

3. We have in mind:

--Opening remarks by Robert Gates....5 to 10 minutes

--The status of the work of the Task Force and the responsibilities of senior managers in the new system by , Chairman of the Task Force.

--A discussion of the problems and opportunities involved in change in large organizations led by Dr. Robert Marshak, a nationally recognized authority on systemic and strategic change. Dr. Marshak was selected for the auditorium presentations after briefing the HRMCTF. He will also offer some strategies for implementing the new system and for helping our people cope with change.

4. If you wish further information, please have a member of your staff contact , Chief, Executive Development Staff STAT on STAT is prepared to assist in drafting your presentation.

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I agree to open the program on the new Agency compensation system at 0900 hours on _____ 29 April and _____ 10 June.

STAT OTE/LDD/EDS cz (1 Apr 87)

Distribution:

- Orig Addressee
 - 1 Executive Director
 - 1 DDA
 - 1 Exec Registry
 - 1 D/OTE
 - 1 OTE Registry
 - 1 C/LDD/OTE
 - 1 C/EDS/LDD/OTE

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