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Donald Christiansen
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October, 1988



Mr. William H. Webster
Director
Central Intelligence Agency
Washington, D.C. 20505

Dear Mr. Webster:

The quality and on-time delivery of complex U.S. military systems seems to be becoming harder to ensure. With the high unit costs of weaponry and looming Federal deficits, it is important that the U.S. acquisition process is as efficient as possible.

With this in mind, IEEE Spectrum called on scores of experts to address today's problems and possible solutions. Our November issue, enclosed, covers the subject in detail.

I hope you find it useful. If you have any comments or observations, or even suggestions for probing certain aspects of procurement more deeply in future issues, please let us know.

Cordially,

Enc.
DC/nth

P.S.: If you would like copies to be sent to certain members of your staff, drop us a note with their names, titles, and addresses.



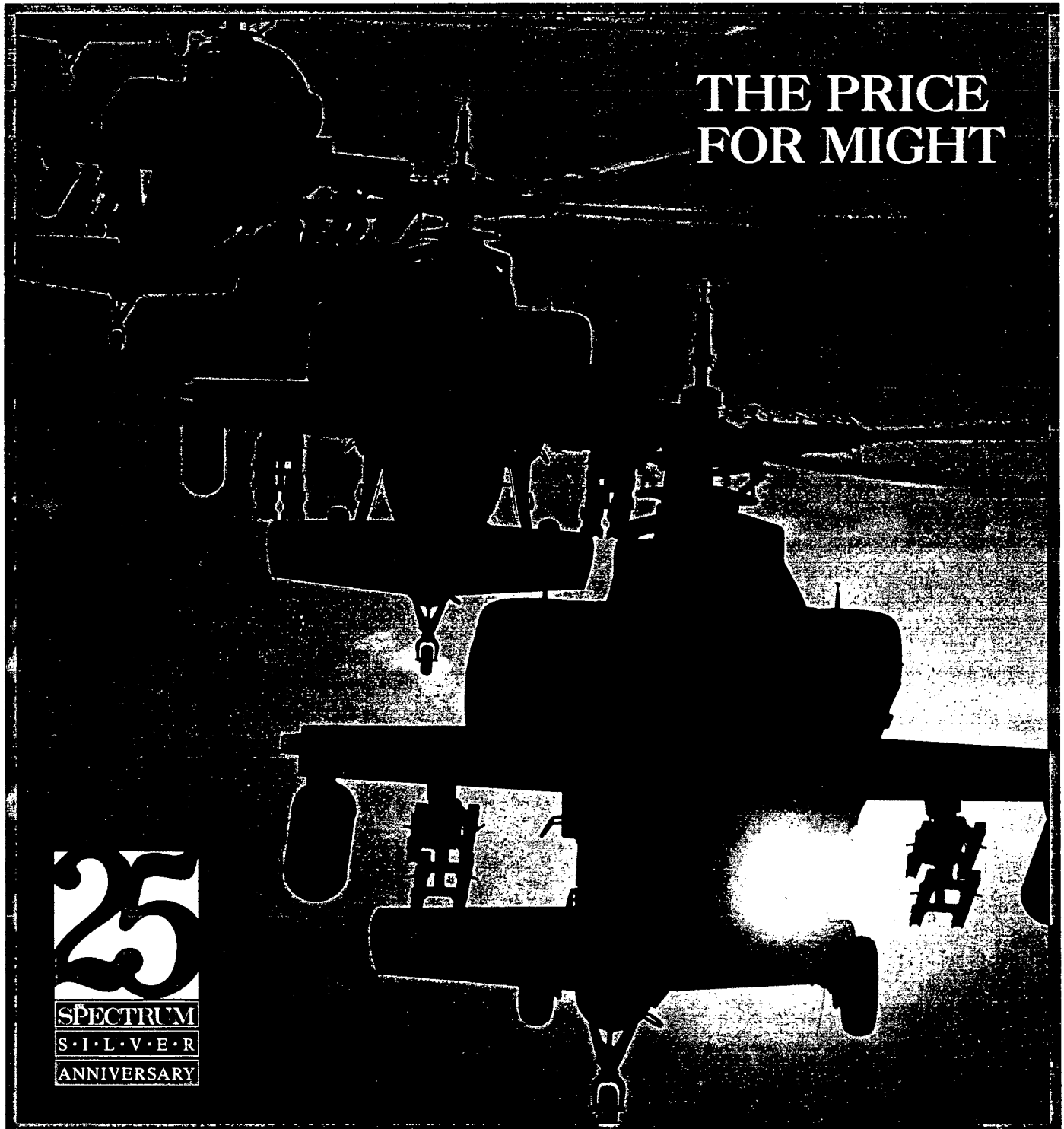
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SPECIAL ISSUE:

How are complex military systems
procured, and can it be done better?



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