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Warsaw Pact Economic Aid Programs in Non-Communist LDCs: Holding Their Own in 1986

An Intelligence Assessment

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An Intelligence Assessment

This paper was prepared by \(\subseteq \) Office of Global Issues, and was coordinated with the Department of State and the Agency for International Development.

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Warsaw Pact Economic Aid Programs in Non-Communist LDCs: Holding Their Own in 1986

Preface

The data on economic agreements reflect the latest information available to us and supersede information in our previous publications. They are derived from a variety of classified and unclassified sources

For the purpose of this report, the term Communist countries refers to the USSR and the following countries of Eastern Europe: Bulgaria, Czechoslovakia, East Germany, Hungary, Poland, and Romania. For some economic programs, such as technical services, we include data on Cuban activities where they complement or support Soviet or East European economic objectives in LDCs. The Communist less developed countries include Cuba, Cambodia, Laos, Mongolia, North Korea, and Vietnam

The term non-Communist less developed countries includes all countries of Africa except the Republic of South Africa; all countries of East and South Asia except Hong Kong, Japan, and the Asian Communist LDCs listed above; all countries in the Caribbean and Latin America except Cuba; and all countries in the Middle East except Israel. Historical data include about \$50 million in aid to Cambodia and Laos provided before 1975

The term Marxist states refers to countries that have identified themselves as Marxist-Leninist and that rely primarily or entirely on Communist military support to maintain their power. They are Afghanistan, Angola, Ethiopia, Mozambique, Nicaragua, and the People's Democratic Republic of Yemen (South Yemen)

Within the aid context, the terms agreements, commitments, extensions, and pledges refer to promises to provide goods and services, either on deferred payment terms or free of charge (grants). Assistance is considered to have been extended when accords are initialed and constitute a formal declaration of intent. Credits with repayment terms of five years or more are included in economic aid totals: they are designated as "trade credits" if amortization is less than 10 years. Concessionary aid includes all grants and credits with repayment periods exceeding 10 years. The terms drawings, disbursements, and deliveries refer to the delivery of goods or the use of service:

Warsaw Pact Economic Aid Programs in Non-Communist LDCs: Holding Their Own in 1986

Summary

Information available as of 15 October 1987 was used in this report.

During 1986, Warsaw Pact countries continued to use their economic aid programs in non-Communist LDCs to increase their presence, to expand equipment sales, and to guarantee return flows of hard currency and resources. Economic aid in 1986 reached \$3.7 billion in commitments and almost \$2 billion in deliveries, about the same as in previous years. New pledges were distributed among 24 countries, although eight of them received 90 percent of the new aid. India, which received the largest credit Moscow has ever provided to a non-Communist LDC, alone absorbed more than half of the new funding

As in most years, the Soviets provided about 80 percent of the new Warsaw Pact aid. Moscow's unusually liberal 17-year repayment terms to India raised the overall concessionality of the Soviet program to its highest level in this decade. Nonetheless, we believe the easy terms to India do not signal a change in Moscow's traditional profit-oriented policy, which relies on trade credits to finance aid dealings in most LDCs. In contrast to India, credits to Nigeria and Libya probably will be repaid in oil and other hard currency resources over a much shorter period

Moscow's commodity support to Marxist states has changed the character of the Soviet aid program in the 1980s. Nearly 25 percent of Moscow's aid to non-Communist LDCs in this decade consists of commodities that represent a net drain on Soviet resources because Moscow is unlikely to collect payment from its destitute clients. Until Moscow took on large-scale support to the Marxist regime in Afghanistan in 1979, it had steadfastly refused to provide more than token commodity support to LDCs. In 1986 the USSR continued heavy commodity deliveries to its newest Marxist client, Nicaragua, which is gaining on Afghanistan as the leading claimant of Soviet commodity aid. Last year, Managua received an unprecedented \$310 million pledge for oil and other resources for 1987 and took delivery on aid goods worth some \$250 million. We believe that commodity aid levels may be at their limit, however, as Soviet planners try to divert resources to finance Gorbachev's ambitious domestic economic program.

Commodity aid disbursements to Marxist states have cut deeply into the USSR's annual profits from the economic program at the same time that trade credits to major Middle Eastern and North African states, which promote Soviet equipment sales and hard currency income, have slumped to new lows. Nonetheless, the USSR continues to benefit from the LDC

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aid relationship with an economic presence in 65 countries, \$1 billion a year in equipment sales on credit, \$150 million in hard currency revenues from technical services, access to \$2 billion annually in raw materials, some as aid repayments, and the ability to provide low-risk support to Marxist regimes such as Nicaragua and Ethiopia, where more aggressive programs could be politically risky

Economic aid commitments from Eastern Europe remained well below the \$1 billion mark in 1986, in our view reflecting a lack of opportunities to bid on development contracts, as well as a growing reluctance to satisfy Moscow's demands that Eastern Europe commit major new resources to most Marxist states. The \$780 million of aid that was pledged mostly went to stimulate equipment sales in Africa and the Middle East

Finally, student training, one of the Warsaw Pact's most effective economic penetration programs, also appears threatened by events in 1986. We believe that the USSR and Eastern Europe may judge it necessary to restrict the flow of students from LDCs as the AIDS epidemic intensifies. About one-third of the LDC scholarship holders in the USSR and Eastern Europe traditionally come from high-risk Sub-Saharan African countries.

Joint ventures represent a bright spot in the Soviet-LDC economic picture. Moscow has revised its investment laws to permit ownership in foreign ventures. Such ventures would give the Soviets a low-cost means to expand hard currency and product returns from Third World raw materials producers in exchange for machinery and equipment as their partnership share



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Warsaw Pact Economic Aid Programs in Non-Communist LDCs: Holding Their Own in 1986

Introduction

Economic assistance has been an important element in Warsaw Pact foreign policy since the USSR extended its first credits to its Asian neighbors in 1954. Together with military sales, the Kremlin and Eastern Europe have used their economic aid programs to contest Western influence in LDCs, to expand trade, to gain access to strategic raw materials, and to increase hard currency earnings

Soviet economic aid usually has not had the deep impact of the military program: it has been both smaller and harder to implement. In the early years, when some LDCs were reluctant to accept a Soviet military presence, economic and military pledges were roughly equal. The gap widened in the mid-1960s and now, for every dollar in economic aid delivered, Moscow has transferred nearly \$10 worth of arms. On the other hand, East European countries have always depended on economic ties to sustain LDC relations; economic aid pledges since 1955 have exceeded military agreements by \$2 billion. East European aid programs are designed mainly to finance equipment sales

Personnel exchanges have become an increasingly important component of Warsaw Pact relations with LDCs and always provide good financial and political returns in the form of hard currency earnings and an increased technical presence. Technical services and academic training programs extend to 112 countries, including 45 that have accepted no other forms of Communist aio

Developments in 1986

Warsaw Pact economic aid programs in non-Communist LDCs reached over \$3.7 billion in new commitments and almost \$2 billion in deliveries during 1986. The new agreements brought total Warsaw Pact aid commitments to developing countries since the mid-1950s to nearly \$55 billion, less than half of which has been delivered (see table 1)

Although total aid pledged went to 27 countries, the Pact followed its usual practice of concentrating assistance on a few traditional recipients: eight countries received 90 percent of the new aid (see table 2). Moscow made its largest single aid commitment ever to an LDC—\$2.1 billion to India for energy and other projects. Major East European credits went to Algeria (\$200 million), Angola and Egypt (\$100 million each), and the Sudan (\$117 million) to finance equipment sales

Personnel exchanges—traditionally a key element of Communist penetration efforts and a steady source of hard currency—remained a mainstay in 1986. More than 100,000 students from 110 LDCs were being trained at Communist educational facilities in 1986. The number of Warsaw Pact technicians abroad, however, dropped by more than 20 percent because of austerity or war-induced cutbacks in Iran, Iraq, Libya, and Syria. Even at this reduced level technical services earn the USSR and its allies more than half a billion dollars a year in hard currency from LDCs

USSR: A More Concessional Program in 1986

Moscow pledged \$3 billion in aid to non-Communist LDCs in 1986. Although this was about the same level as in 1985, several developments ran counter to patterns observed in recent years:

- Fewer countries received new aid. Moscow signed new aid agreements with only 14 countries, compared with 20 the year before. More important, many pledges required no long-term commitment of
- 'This figure was bolstered by an 18-percent rise in the value of the ruble against the dollar; otherwise new pledges would have been lower than last year: this difference does not affect any of the conclusions in the paper. The total also excludes new credits of unknown value to Gabon, I ibya, and Nigeria, which could amount to several billion dollar.

Warsaw Pact: Economic Aid to Non-Communist LDCs

	Agreements			Disbursement	Disbursements	
	Total	USSR	Eastern Europe	Total	USSR	Eastern Europe
Total *	54,700	37,685	17,015	25,675	17,670	8,005
1954-80	34,755	23,245	11,510	13,645	9,485	4,160
1981	1,740	845	895	1,435	925	510
1982	2,050	1,420	625	2,035	1,350	690
1983	3,595	3,185	410	2,365	1,645	720
1984	5,195	3,120	2,075	2,235	1,510	725
1985	3,625	2,905	720	2,025	1,450	575
1986	3,740	2,960	780	1,930	1,305	625

Data are rounded to the nearest 5. Because of rounding, components may not add to the totals shown.

resources: only seven countries received project aid last year, compared with 15 countries a year on average in the 1980s. This suggests that officials charged with administering the program have not received high-level guidance on negotiating new project aid, which places heavy burdens on the donor for planning, technology transfer, training, and services.

- Budgetary support doubled over most previous years. The USSR provided a record \$915 million in credits and grants for commodity imports and local currency to support food programs and finance local construction, as shown in figure 1. For the first time the USSR provided substantial local currency to finance projects—India received about half of the new balance-of-payments support in rupees. We believe Moscow is relying on easily delivered commodity aid (mostly oil) to forestall Third World criticism about low aid levels, to give the appearance of movement on Third World aid issues, and to buy time for orderly consideration of the future of the overall aid program.
- Aid to Marxist states fell to its lowest level in five years. Moscow's increased budget support in 1986 did not go to its usual Marxist recipients. In fact,

new aid to this group of countries dropped to \$460 million, or 15 percent of total pledges (see table 3). Despite this overall reduction, pledges to Nicaragua rose to a record \$310 million for oil and other products in 1987. Managua is coming close to Afghanistan as a major claimant of Soviet commodity support (see table 4).

Program terms were easier. Moscow's determination to expand its Indian economic relationship beyond present levels of cooperation has dramatically reversed the decline in soft loans since the USSR introduced trade credits in the mid-1970s (see table 5). Moscow's record \$2.1 billion credit to finance industrial projects in India was provided on exceptionally easy terms: repayment over 17 years after a five-year grace period at 2.5 percent interest. Usual Soviet terms call for repayment over 10 to 12 years at 4.5 to 8 percent interest. Because the Indian agreements comprised more than 55 percent of the total program in 1985-86, they lent a luster of generosity to the Soviet program that Moscow already has used in the United Nations to demonstrate that it is moving to meet LDC demands for

Warsaw Pact Economic Credits and Grants Extended to LDCs, 1986

	USSR	Eastern E	urope				
		Total	Bulgaria	Czecho- słovakia	East Germany	Hungary	Romania
Total 4	2,962	779	34	403	179	46	117
North Africa		220	20	200		••	
Algeria		200	••	200	••		
Libya	NA	••					
Могоссо		20	20			. ••	
Sub-Saharan Africa	108	334		50	168		117
Angola	7	100			100		
Burkina	NEGL	••		••			
Ethiopia		50		50			
Gabon	NA						
Guinea-Bissau	2	••					
Madagascar	69	••					
Mali	2	••				• •	
Mozambique	26		- •				
Nigeria	NA	67			67	• •	
Sao Tome and Principe	1			••	÷	· .	
Senegal	NEGL	• •					
Somalia		NECL			NEGL	• • • • • • • • • • • • • • • • • • • •	
Sudan		117					117
Zimbabwe	NA						
Latin America	613	25	8		- 6	11	
Bolivia	ĺ	NEGL			4-11.	NEGL	
Brazil	300				7. 1		
Jamaica		11				11	
Nicaragua	312	14	8		6		
Middle East	15	130		115	* *	15	
Egypt		. 100		100			
South Yemen	15						-
Syria		15	4 -			15	
Other		15		15			
South Asia	2,226	64	5	38		20	
Afghanistan	100	4	4				
Bangladesh	NA	2	2				
India	2,126				- •		
Pakistan		58		38		. 20	
Other		. 6			6		

Because of rounding, the components may not add to the totals shown.

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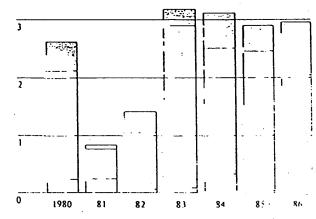
USSR: Composition of Aid, 1980-86

Billion US\$

Budgetary support
Project assistance

Other

4



easier aid terms. This impression is reinforced by agreements to fund local costs for India (\$425 million) and Madagascar (\$30 million), a concession the USSR rarely allows.

Export Promotion: Still a Major Goal
Gorbachev's aggressive new policy to promote exports
of equipment and manufactures has added momentum to Moscow's aid program in higher income
LDCs, which is designed to sell Soviet equipment on

Million US \$

USSR: Economic Aid Extended to Non-Communist LDCs, by Type

	Total	Trade Credits	Concessional Credits/Grants
Total 4	37,685	9,480	28,200
1954-76	13,390	1,710	11,675
1977	435		435
1978	3,000	225	2,775
1979	3.800	1,200	2,600
1980	2,620	630	1,985 -
1981	845	580	260
1982	1,420	810	615
1983	3,185	1,745	1,440
1984	3,120	1,700	1,425
1985	2,905	600	2,305
1986	2,960	280	2,680

^{*} Because of rounding, components may not add to the totals shown.

the best terms possible. In 1986 the USSR added two oil producers—Libya and Gabon—to its roster of credit recipients and provided further credits of undisclosed value to Nigeria. The credits to Libya will go for a nuclear power plant, two thermal power plants, and railroad construction

This deal may eventually reach several billion donars, substantially increasing Tripoli's dependence on the USSR for economic development. Moscow had tried to keep Libyan transactions on a cash basis, but was forced by Tripoli's declining oil revenues to provide funding to obtain the contract. Gabon received its first Soviet credits for minerals and metals development. The USSR reportedly offered competitive 15-year repayment terms in an effort to sell equipment and to secure long-term access to the manganese and other strategic metals to be produced by the Soviet-aided projects.

Seriel

Moscow already is capitalizing on the effect of the liberal Indian credits on its program. At the recent UNCTAD meeting in Geneval, the USSR boasted that its average aid terms allowed more than 15 years to repay after four years grace, reflecting the impact of the credits to New Delhi, and the low pledges to other countries that generally receive harder term.

USSK: Economic Aid Extended to Non-Communist LDCs

	Total	Marxist Client States	Other LDCs
Total •	37,685	8,530	29,150
1954-80	23,245	3,885	19,360
1981	845	215	630
1982	1,420	1,345	75
1983	3,185	590	2,595
1984	3,120	880	2,240
1985	2,905	1,155	1,750
1986	2,960	460	2,500

Data are rounded to the nearest 5. Because of rounding, components may not add to the totals shown.

USSR: Major Recipients of Budget Support, 1980-86

Country	Million US \$	Comments
Afghanistan	1,150	Food, consumer goods, agricultural supplies, other commodities.
Nicaragua	860	Oil, food, medicines, industrial raw materials.
Ethiopia	480	Oil, food, construction materials.
India	425	Rupees to finance local project costs.
Madagascar	155	Oil, food, commodities to finance local costs.
Mozambique	75	Food, consumer goods, commodities to finance local costs.

The overall Soviet program in 1985-86, dominated by the liberal Indian credits, gives the appearance that Moscow has returned to the easier terms offered in the 1950s and 1960s. We doubt, however, that Moscow has substantially changed its profit-oriented approach. We suspect the new credits to Libya and Nigeria will substantially reduce the overall concessionality of the 1986 program when their value becomes known

Moscow has stressed the advantages of its program—particularly the buyback feature in which the USSR takes products in repayment—and has promised to increase aid once Gorbachev's domestic reforms expand Soviet productive capacity. Nonetheless, we have found no evidence that LDC aid has received high-level attention since Gorbachev took power; most 1986 aid initiatives were in train before his arrival. The large package for India reflects preferential treatment traditionally shown New Delhi—Moscow's first major project aid recipient—rather than a policy change and is intended to expand trade and maintain Moscow's position as a major player in Indian development

The new aid agreements do not reflect any major rethinking on the question of hard currency outlays for aid programs. In the Indian agreement, for

example, all transactions are in rupees. Similarly, Soviet commodity support to Marxist states since the early 1980s has not involved foreign exchange expenditures, a feature that did not change in 1986. The major commodity pledged last year was Soviet-produced crude oil, which does not tax Soviet resources because small amounts are involved, and the depressed world oil market has reduced Soviet oil sales and left a surplus available for clients. On the other hand, food aid, which Moscow generally must purchase abroad, remained at its usual low level in 1986 (see table 6), and grants of all types fell to \$165 million—their lowest level since 1981

A Steady Payback

In spite of modest outlays, economic aid to non-Communist LDCs has effectively served Soviet political and economic goals. It is not surprising, therefore, that over the past three years Moscow has pushed economic programs into new areas strategic to Western security interests. For example, the USSR has used its fisheries program to gain a presence in the Western Pacific through contracts with Kiribati and Vanuatu, although the agreement with Kiribati was allowed to lapse because of payment disputes. The



USSR: Relief Assistance to Non-Communist LDCs

	Relief Assistance		Of Which: Food Aid		
	Total	Afghanistan	Total	Afghanistan	
Total •	1,095	820	740	515	
1954-75	125	5	125	5	
1976	4		4		
1977	2	• •	2		
1978	7		7		
1979	30	25	30	25	
1980	240	230	160	155	
1981	30	25	30	25	
1982	55	25	35	25	
1983	250	240	125	120	
1984	130	110	75	50	
1985	110	60	85	60	
1986	110	100	60	50	

Because of rounding, components may not add to the totals shown.

agreement with Vanuatu allows Moscow its first access to shore facilities in the area: at present several other Pacific states are studying Soviet economic offers. In the Philippines, the USSR has offered several hundred million dollars of project assistance to the Aquino government, hoping to achieve a long-sought economic presence in the country. Manila, however, remains wary of Moscow's offers

Our analysis indicates that the USSR continues to meet other important objectives at low cost through its aid program by:

- Placing economic advisers in more than 65 less developed nations, some in positions of influence, particularly in Marxist states.
- Using development loans to open new equipment markets and to support \$1 billion of annual equipment sales to LDCs.
- Guaranteeing access to \$2 billion annually of strategic raw materials from more than 20 countries.
- Earning about \$650 million in hard currency a year from initial sales of complete plants and equipment to Third World customers and from technical services and follow-on spares to all partners.

Cost Effectiveness-A Keynote

The Kremlin's economic aid program for non-Communist LDCs has been relatively small and inexpensive over the years; in most years, expenditures are more than met by raw materials obtained from Soviet-built projects and hard currency payments for technical services

Such aid has always accounted for the smallest fraction of flows to LDCs under Soviet penetration programs because:

- The USSR's massive support for Communist LDCs, in which Soviet prestige is closely tied to economic performance, has absorbed most economic aid resources.
- Soviet policy has favored military equipment sales as the most direct route to influence in non-Communist LDCs: the USSR has provided \$10 worth of military equipment for every dollar spent on economic aid in the past decade

Table 7 and figure 2 show how economic aid flows to non-Communist LDCs compare with other transfers to developing nations

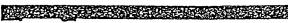
* Includes Cuha, Mongolia, North Korea, Vietnam, Laos, and Cambodi.

USSR: Economic and Military Flows to the

Third World, 1980-86

Economic aid to
Non-Communist
LDCs

Economic aid to Communist
LDCs



31 1117 12.

USSR: Economic and Military Deliveries to Developing Countries

	Total	Military Transfers to LDCs	Economic Aid		
		(0 LD C)	Communist LDCs, Of Which: (Subsidies) *	Non-Communist LDCs	
Total	162,420	105,860	47,420 (25,865)	9,140	
1980	20,410	13,900	5,555 (3,240)	955	
1981	21,910	14,200	6,785 (3,510)	925	
1982	24,140	15,950	6,840 (3,820)	1,350	
1983	24,635	16,580	6,410 (3,225)	1,645	
1984	24,175	16,000	6,665 (3,630)	1,510	
1985	22,085	13,670	6,965 (3,650)	1,450	
1986	25.065	15,560	8,200 (4,790)	1,305	

Moscow provides price subsidies (grants) to Communist LDCs by discounting prices for oil and other exports, and paying premium prices for LDC products it imports. These subsidies do not qualify as aid by OECD standards, and should be removed from the total when comparing Soviet and Western aid.

- Supporting at least one-third of its annual fish catch with fish from LDC coastal waters under the USSR's fisheries aid program.
- Providing direct, low risk support to new Marxist regimes, such as those in Ethiopia and Nicaragua, where Moscow and its allies have replaced Western countries as the major foreign influence.

Machinery and equipment transferred under economic programs account for about half of Moscow's civilian equipment exports, while goods from Sovietbuilt enterprises also account for half of Moscow's imports from all LDCs, according to Soviet data.

Eastern Europe: A Holding Pattern

New economic aid commitments from Eastern Europe remained well below the \$1 billion mark in 1986, in our view reflecting the continuing lack of new opportunities to bid on profitable development projects and a reluctance to throw more resources into supporting Moscow's efforts to consolidate regimes in Marxist states. Except for a brief surge in 1984, East European pledges during the 1980s have usually hovered at appromixately \$700 million a year (see table 8)

East European assistance is geared even more than Moscow's toward increasing export earnings and raw materials imports, rather than humanitarian or political objectives. About \$560 million of the new credits in 1986 promoted traditional East European business interests in Arab countries, where Warsaw Pact nations often are able to guarantee oil supplies and other



Eastern Europe: Economic Aid Extended to Non-Communist LDCs

•	Total	Marxist Client States	Other LDCs
Total .	17,015	2,050	14,965
1955-80	11,510	1,010	10,500
1981	895	345	550
1982	625	30	595
1983	410	65	345
1984	2,075	255	1,815
1985	720	175	545
1986	` 780	170	610

* Data are rounded to the nearest 5. Because of rounding, components may not add to the totals shown.

resources as repayment. Further, more than half of the \$170 million of aid to Marxist states went to Angola, where East Europeans believe they can ultimately recover their investment in oil and other resources. About \$750 million of the new credits financed East European equipment exports, some at near-market rates. Less than \$20 million was provided as grant

Because East European aid to non-Communist states is intended primarily to benefit the economy of the donor, we have seen growing resistance to Soviet pressure to aid Marxist states such as Afghanistan, Ethiopia, and Mozambique. East European countries in the 1980s have provided less than 20 percent of their aid to Marxist states. They have been most responsive to Nicaragua, which has received \$680 million of East European commitments, led by pledges from East Germany and Bulgaria, the most tractable of Moscow's East European client.

Czechoslovakia was the largest East European donor to LDCs in 1986, extending credits to stimulate equipment sales to Algeria, Egypt, and Pakistan, and to Ethiopia to renovate and expand Czechoslovakbuilt plants. East Germany was second with credits to Angola and Nigeria to finance a range of East German machinery and equipment export

Disbursements: A Continuing Downtrend

Soviet and East European aid disbursements continued to fall from their 1983 peak, despite heavy deliveries of food, consumer goods, and oil to Marxist states. Grants fell by \$65 million in 1986, reflecting a decline in commodity shipments to Afghanistan (see table 9). Soviet deliveries against project commitments also fell to their lowest point for the five years ending in 1986—\$815 million—as construction wound down on steel plants and other heavy installations in Algeria, Iran, Iraq, Nigeria, and Pakistan. Even though project aid levels have been lower recently, Moscow has improved its implementation record; about \$415 million of the project deliveries in 1986 moved under agreements concluded since 1980. This represents a substantial reduction of construction lags compared with earlier periods in the program

Even with the recent drop in disbursements, nearly half of the \$25 billion of aid delivered under Warsaw Pact programs since 1956 has been disbursed in the 1980s. This reflects the increased volume of commodity grants to Marxist states, which have been delivered immediately. Larger price tags on Soviet development projects also have pushed disbursement levels upward; costs for some equipment and material may have doubled since the 1970s

The Technical Presence: A Dramatic Reduction

The number of Warsaw Pact and Cuban economic technicians in non-Communist LDCs declined more than 20 percent in 1986 to its lowest level in nearly a decade, affected by declining oil revenues and conflict in Middle Eastern countries—the major customers for Communist technical services (see table 10). The largest cuts were in Algeria (4,300), Iran (1,000), Iraq (2,800), and Libya (16,000). In addition, more than 1,000 Cuban technicians left Nicaragua at the end of their tours of duty and were not replaced

Since the mid-1970s, the USSR and its East European allies have earned hard currency from the sale of technical services to North African and Middle



Warsaw Pact and Cuba: Economic Technicians in

Non-Communist LDCs •

Number of persons

USSR and Eastern Europe:
Economic Aid Deliveries
to Non-Communist LDCs

	USSR		Eastern Europe		
	Total	Grants	Total	Grants	
Total .	17,670	2,030	8,005	315	
1954-80	9,485	740	4,160	75	
1981	925	200	510	30	
1982	1,350	160	690	40	
1983	1,645	345	720	20	
1984	1,510	205	725	45	
1985	1,450	200	. 575	75	
1986	1,305	180	625	30	

^{*} Because of rounding, components may not add to the totals shown.

	Total	USSR	Eastern Europe	Cuba
1970	15,520	10,275	5,245	NA
1975	37,600	17,975	14,870	4,755
1980	101,515	33,565	47,750	20,200
1981	118,760	34,970	60,715	23,075
1982	138,955	41,805	75,445	21,705
1983	145,255	41,085	83,385	20,785
1984	145,005	39,570	86,390	19,045
1985	139,390	41,710	80,835	16,845
1986	108,105	27,030	69,425	11,650

^{*} Numbers present for one month or more, rounded to nearest 5

Eastern oil producers. The Communist presence in the area grew steadily for more than a decade, with the USSR and Eastern Europe winning construction contracts valued in excess of \$25 billion in the 10 years ending in 1985. Many of these contracts required a full range of technical services from laborers to skilled technicians and managers. We estimate that by the 1980s, Warsaw Pact countries were earning more than \$750 million a year in hard currency for services provided to major LDC oil producers. In 1985 the number of Soviet and East European technicians in Middle Eastern OPEC countries peaked at more than 86,500, about 70 percent of Warsaw Pact technicians in the non-Communist Third World

Student Training Programs: A Look Behind the Numbers

The Kremlin's belief that its education program pays big political dividends is evidenced by continued investment in scholarships for LDCs, despite the economic difficulties confronting some of the Communist donor countries. More than 16,000 students from non-Communist countries began first-year studies at Warsaw Pact universities and technical schools last year, bringing the total enrollment for 1986 to more than 100,000, and the number trained since the

mid-1950s to 246,000. For some 50 developing countries, the educational program is the only contact most of their citizens have with Communist countries

Soviet and East European training programs, designed to serve political goals, have several characteristics that effectively further Communist influence in LDCs:

- The USSR and its allies provide all-expense scholarships for almost all students accepted for training. As only about 15 percent of LDC students in Western universities receive officially financed scholarships, the Communist countries are able to attract large numbers of Third World students in spite of universal complaints about poor quality or narrow training, discrimination, and political indoctrination.
- Communist countries insist that graduates return home after training is completed to serve as symbols of Communist largess and possibly to promote Soviet political and economic interests. This policy also allows Moscow to disclaim any responsibility



for the Third World brain drain. In contrast, Western countries do not have a consistent return policy, and many graduates of Western schools work and eventually reside permanently in the West. Algeria, for example, reports that one-third of the students it sends to Western universities do not return home.

 Communist countries take students from all social classes, including those whose chances for training are limited by poor marks or poverty. Most who receive Communist scholarships are grateful for the opportunity, even if they do not return home converted to Marxism. Western countries, with rigorous admission criteria for foreign students, usually select only the best LDC students, most of whom come from wealthy families

While many graduates of Communist universities find it hard to advance beyond entry-level positions or are unable to find employment at all, their sheer numbers and the shortage of skills in the Third World are overcoming longstanding biases against Communist diplomas in many LDC **L**

Moscow increases the impact of training programs by distributing scholarships among countries that do not have a large student population in the West. This means that a larger proportion of foreign-trained students entering the work force in these countries will have Communist degrees. For example:

- In more than 30 African countries, the USSR provides more scholarships than the United States.
- Moscow is the major public scholarship source in such strategic countries as Panama and Nicaragua.
- Half of Syria's students abroad are in the USSR and Eastern Europe; within 20 years the majority of educators in Syria will be Sovie! trained

Since the program began in the mid-1950s, we estimate that some 125,000 graduates from Warsaw Pact schools have returned to 110 countries. We believe that this exposure of civil servants, educators, and journalists to Communist ideas has augmented Soviet and East European influence in the developing world. At present, we have identified Communist trained personnel in policy-level jobs in at least 25 LDCs. Figure 4 presents information on the impact of the Warsaw Pact scholarship program in LDCs

Academic Students from LDCs in Warsaw Pact Countries, by Region, 1986

Number of persons

East Asia 410

North Africa 4,670

Latin America
13,460

South Asia
17,935

Sub-Saharan Africa
31,630

Outlook: More Demands, Fewer Returns

We believe that Moscow's current, more expensive economic aid program is on a collision course with domestic demands for resources and expectations of the hefty return on aid investments that Moscow has experienced in the past. As expenses mount, the program's steady political and economic returns appear threatened, posing a new challenge for Soviet aid officials:

- Marxist states, which are supported on ideological grounds, cost the USSR more than \$500 million annually in oil, raw materials, and other commodities that could be sold elsewhere. These flows represent a net loss to the Soviet economy that will never be recovered (see figure 5). We believe that, because of the intense deterioration in Marxist LDC economies, Marxist aid demands could double by the end of the decade.
- Longtime recipients of Soviet aid in Africa, such as Guinea and Mali that adopted the Soviet economic model in the 1960s, are refurbishing their economic

USSR and Eastern Europe: Assessment of Training Programs in Non-Communist Developing Countr

C Yes	G Fair, ad	equate							
 Poor, inadequate 	O Good, s	atisfactory							
	Number of	USSR O	nly	LDC Judgment	Employ	ment of I	Returnees		
	Returnees (persons)		Former Students Society	About Quality	Policy Level	Civil Service	Media	Education	N E
North Africa									
Algeria	5,960	泉		•	•	P)	•	Ŋ	
Libya	265			•				~	
Mauritania	590			<u> </u>	·	#;	~	6	
Morocco	1,855	6	0	0		-	-	· ·	
Tunisia	2,670							y	
Sub-Saharan Africa									
Angola	1,660	£ę.			<u> </u>				
Benin	510	4			- '	;		a)	
Botswana	220		· · · · · · · · · · · · · · · · · · ·		- · · · · ·				
Burkina	245	· · · · · · · · · · · · · · · · · · ·			2		·		
Burundi	690				e.				
Cameroon	1,150		8		n	· ·	-		
Cape Verde	340	······································			v		<u>*</u>	7.	
Central African Republic	955					· *		· · · · · · · · · · · · · · · · · · ·	
Chad	500			•	3				
Comoros .	40								
Congo	2,075	9	2	0	2	3	3		
Djibouti	30		·— 			<u> </u>		<u> </u>	
Equatorial Guinea	560	·		-	9	3	· · · · · ·		
Ethiopia	5,425		3		,		: 12		
Gabon	780		- <u></u>					· }	
Gambia, The	205	9							•••••
Ghana	3,435	7		•		7		·	
Guinea	2,615	2					4	2	
Guinea-Bissau	520		· · · · · · · · · · · · · · · · · · ·						
Ivory Coast	1,210	······································			-	3			
Kenya	1,700					3			
Lesotho	225	· · · · · · · · · · · · · · · · · · ·				_ y		<u>, , </u>	
Liberia	230								
Madagascar	1,390		Ť						
Malawi	40							<u>``</u>	
Mali	1,580	3							
Mauritius	465				· 3			<u> </u>	
Mozambique	1,630	ı							
Niger	660				· ·	تثمد	ż	4.9	

		Yes Poor, inadequate	Good, s		<u> </u>		
	Comments		Number	USSR O	ıly	LDC	En
not yed			of Returnees (persons)	Diploma Recogni- tion Agree- ment	Former Students Society	Judgment About Quality	Po Le
		Sub-Saharan Africa (contin	ued)	····			
	Algerians find courses dull and ideological.	Nigeria	4,570		*	0	
	•.	Reunion	80				
	USSR is largest source of foreign scholarships.	Rwanda	360		74	0	
	Social structure impedes growth of Soviet influence.	Sao Tome and Principe	30				
	Equivalency problems discourage acceptance of scholarships.	Senegal	860				
		Seychelles	5			0	
	President is Soviet-trained.	Sierra Leone	1,150				
		Somalia	2,315				
	Major opposition leaders are Soviet-trained.	Sudan	3,420			0	
	Difficulty reintegrating into French-based system.	Tanzania	2,680			•	
		Togo	640			•	
	Returnees concentrated in technical ministries.	Uganda	1,240				
	Some 40% of students abroad are in Warsaw Pact.	Zaire	1,450				
		Zambia	1,195	7			
		Zimbabwe	455				
	Comoros accepts scholarship because students return.	East Asia					
	Soviet-trained personnel employed in all sectors.	Burma	515			•	
	Returnees under close police surveillance.	Fiji	5				
	s	Indonesia	1,855		-		
	Most senior positions held by Western trainees.	Malaysia	5				
		Philippines	5				
· .	Returnees have problems finding jobs.	Thailand	115			•	
	Influence of returnees is slight.	Latin America and the Car	ibbean				
	Influence of returnees is decreasing.	Argentina	460			•	_
		Belize	15				
	Suspicious of Soviet-trained personnel.	Bolivia	695	,			
٠.	Social system has aversion to Communism.	Brazil	745				
		Chile	685				
		Colombia	640			0	
· ·	Returnees have difficulty finding jobs.	Costa Rica	725			•	
: .		Dominican Republic	590				
		Ecuador	2,550				
		Grenada	55				
·		Guatemala	120				
- (Scholarships accepted for financial reasons.	Guyana	275	······		0	
		. 					

				YesPoor, inadequate	Fair, adeGood, sa	
yment of	Returnees		Comments	-	Number	USS
Civil Servic	Media e	Education 1			of Returnees (persons)	Dipl Rece tion Agre men
				Latin America and the Car	ibbean (continued	
67		<u> </u>	Returnees employed in all sectors of economy.	Haiti	80	
				Honduras	435	
Ξ,	>	.5	Soviet-trained managers in most technical ministries.	Mexico	850	
			make year.	Nicaragua	3,635	
			Communist education detrimental to advancement.	Panama	1,755	
			Strong bias against Communist education.	Peru	980	
			USSR major foreign scholarship source. Not influential.	Suriname	10	
			Scholarships accepted because no facilities at home.	Uruguay	40	
			CP scholarship holders do not work for Party.	Venezuela	265	
				Middle East	.,	
			Technical developments require Western academic foundation.	Bahrain	395	
				Cyprus	3,485	
		e4.	Returnees have had no discernible effect.	Egypt	3,300	•
				Greece	8,400	
		·		Iran	150	
				Iraq	6,950	
		2	Communist education a liability.	Israel	380	
				Jordan	3,260	
		·		Kuwait	135	
			Returnees closely scrutinized.	Lebanon	1,210	
			First returnee avidly anti-Communist.	North Yemen (YAR)	3,435	
				Oman	15	
				South Yemen (PDRY)	2,085	
			Soviet scholarships not popular.	Syria	8,135	
				Turkey	90	
<u>·</u>	:	;	Returnees exerting growing influence in education.	South Asia		
			Few scholarships taken each year.	Afghanistan	10,500	-
				Bangladesh	1,675	
			Engineers, doctors, teachers return to small towns.	India	2,785	
				Maldives	40	
· · ·			Returnees must conceal Communist training to get jobs.	Nepal	1,495	
·			Growing Marxist influence in education.	Pakistan	610	
				Sri Lanka	- 1,040	
			No legal program.			
			Lack of alternatives make Soviet scholarships attractive.			

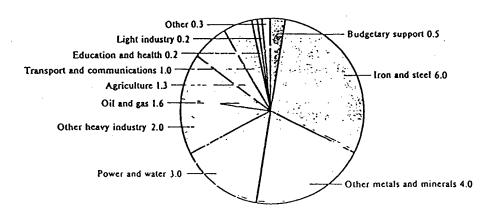


nly	LDC Judgment	Employ	ment of I	Returnees			Comments
Former Students Society	About	Policy Level	Civil Service	Media	Education	Many not Employed	•
							Clandestine students who do not return home.
							150 University faculty members Communist-trained.
	0	€: <u>;</u>		<i>P</i> .	 >		Some of leadership Soviet-trained.
	0			_			Panamanians perceive USSR program as larger than US.
							Large number of teachers Soviet-trained.
							USSR most active foreign country offering scholarships.
			· · ·	-3,			
	0						Go because not admitted to Greek university.
	0	:	9				Returnees have considerable influence.
	•		75	3			Growing influence in civil service, media.
							Many students from Armenian community.
	0		, ,				Half of students abroad in Warsaw Pact countries.
<u> </u>			, s	_ , x		···	Moscow revamping Afghan educational system.
			a .				Returnees must undergo remedial training.
45							Good job opportunities at Soviet-built projects.
	0	·					Students satisfied. Employed at Soviet-built plants.

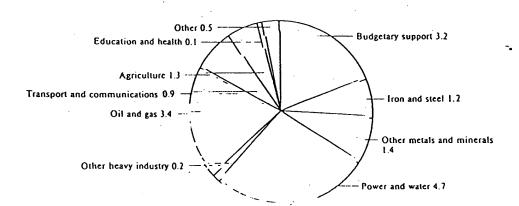
USSR: Aid Commitments to Non-Communist LDCs, by Type

Billion US \$

1954-79



1980-86





ties to the West, and Moscow can no longer count on their support for its international policies. Ghana and Guinea, for example, voted against the USSR on a UN resolution condemning the presence of foreign troops in Afghanistan, while Congo and Mali abstained from the vote.

 Credits to high- and middle-income countries have declined from a high of \$2 billion in 1983 and 1984.
 These credits are repayable in hard currency or valuable raw materials, and until recently offset Soviet outlays to poor LDCs. None of the agreements included in our estimates for 1986 call for these repayments, reducing Moscow's future earnings from the program.

If Moscow wants to use the economic program as it has in the past to attain political and economic objectives, its options for restructuring the aid program are few:

- We believe that Moscow may already have reached its upper limit on budgetary support, which largely will affect growth in the aid program in Marxist states. This type of support has grown to nearly 20 percent of total aid in the 1980s, compared with less than 5 percent in the 1954-79 period. Oil prices already are on the rise again, boosting the cost of Soviet crude deliveries to Marxist states and increasing pressures to conserve resources for economic revitalization at home. While Moscow appears politically committed to supporting Marxist states at current levels, we do not believe Kremlin planners will countenance an increased aid drain without extensive high-level debate. Before they commit further aid, they certainly will encourage clients to use resources on hand more efficiently. Moscow already has put Nicaragua on notice that it will take a more active role in Managua's economic planning because it has poorly managed Soviet-provided oil and other resources.
- Moscow will want to expand its aid program for traditional recipients in the Middle East and North Africa, largely for economic reasons. These countries generally receive export-type financing that promotes Soviet industrial exports, and eventual return flows from them sustain economic activity in

Table 11
USSR: Major Economic Offers
Outstanding to LDCs, 1986

Million US \$

Country	Value	Purpose
Algeria	700	Oil pipeline, expansion of two pow- er plants, rail and trolley line, mod- ernization of Annaba steel complex
Libya	5,000	Nuclear power plant, fertilizer plant, gas pipeline
Morocco	2,000	M'jara power and irrigation project and thermal power plant, Jorf Lasfar
Mozambique	nbique 250 Aluminum complex	
Togo 540 Phosphoric acid plant		Phosphoric acid plant
Philippines 350 Two power plants		Two power plants
Argentina	1,700 Gas pipeline	
Bolivia	1,500	Hydropower project, Beni River
Nicaragua	350	Power and irrigation project

other LDCs. In Iran, Iraq, and Libya, the USSR and its allies will use the influence stemming from the military-supply relationship to bid successfully on major projects. Moscow is awaiting decisions on a number of highly competitive project proposals to LDCs that will be more than enough to sustain credit levels through the end of the decade if awarded to Soviet contractors (see table 11).

• In resource-poor non-Marxist states, particularly those like Ghana, Guinea, Madagascar, and Mali that have hosted unsuccessful Soviet economic programs in the past, the USSR will be reductant to take on large commitments where the political and economic payback is dubious. We expect Moscow to provide only enough aid to protect its economic interests and presence, such as fishing projects in Guinea and gold mining in Mali.

As a result, we expect Moscow to continue on the path of recent years, with heightened cost-consciousness about the program in Marxist states

Secret



Moscow also will push energetically to use recent changes in its economic structure to increase ties to LDCs. For example, revisions in Soviet laws to permit the USSR to participate in foreign joint ventures will give Moscow new economic options in the Third World at virtually no cost, because Moscow will receive returns from its equity shares. For example, Moscow and Kuwait have tentatively agreed to several hundred million dollars worth of Kuwaiti financing for Soviet-built projects in third countries. Moscow hopes that this first major economic agreement with a conservative Gulf state will enable it to expand its presence in the area, as well as hard currency revenues, by constructing development projects funded by Kuwait and gain continuing access to Kuwaiti financing for Soviet development projects at home

Although the Communist countries do not want to abandon their effective student training program, this effort may undergo dramatic revision in the next few years. The growing AIDS epidemic in Africa, with its potential for rapid spread to other LDC areas, may force a reduction in Communist scholarship programs. The USSR and Eastern Europe already have begun AIDS testing of students from high-risk areas in the Bloc, and we believe that Moscow may restrict the flow of students from non-Communist countries as the AIDS epidemic intensifies

Secret

Appendix

Regional Overview

Aid agreements have been a primary tool used by Warsaw Pact countries to establish and maintain economic relationships with the non-Communist developing world, but Communist countries have at their disposal a number of other techniques to supplement aid pacts and maximize their economic presence. Figures 6 through 9 show the distribution of these other agreements among LDCs, including:

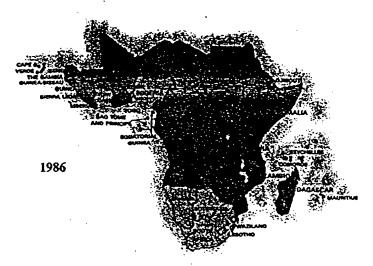
- Joint economic commission agreements. In the mid-1970s, the USSR and Eastern Europe began forming joint economic commissions with key LDC partners to administer Soviet aid programs and plan economic and trade relations, providing a firmer base for long-term planning by both Communist countries and LDCs. For Communist countries these commissions allow the orderly development of equipment export plans and resource supplies. In the past 10 years, 50 countries have formed joint commissions with the USSR and/or one or more East European countries.
- Joint ventures. Some 40 countries have concluded joint ventures with the USSR and Eastern Europe. These agreements call for joint ownership of the business or production unit formed, generally 51 percent for the LDC and 49 percent by the Communist partner. Moscow usually has formed joint ventures only for fishing; we expect new Soviet investment laws to permit Moscow to extend its equity participation into other areas. East European countries, with more flexible investment laws, also have formed ventures in other areas such as agricultural, minerals, and metals production and sales agencies.

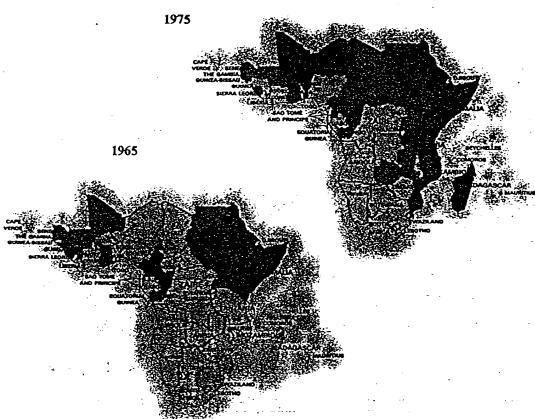
· Commercial development contracts. For the USSR and Eastern Europe, commercial development contracts are the ideal vehicle to penetrate LDCs from both economic and political standpoints. Under these contracts, which generally involve large projects in wealthy LDCs—and a correspondingly large technical presence—contractors are paid immediately for work performed. There are no deferred payment terms for equipment and services. More than half of the Soviet and East European technicians abroad come under the terms of commercial development contracts won in competition with Western bidders. Libya, for example, has paid Warsaw Pact countries billions of dollars for development projects over the past 10 years. Generally, however, Communist countries must offer credits to win contracts in LDCs; only 20 LDCs have signed commercial development contracts with Warsaw Pact countries



Sub-Saharan Africa: Moscow's Growing Economic Presence

Soviet economic aid agreement





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Sub-Saharan Africa: Sectoral Distribution of Soriet Ald

Mellion US \$



1980-86

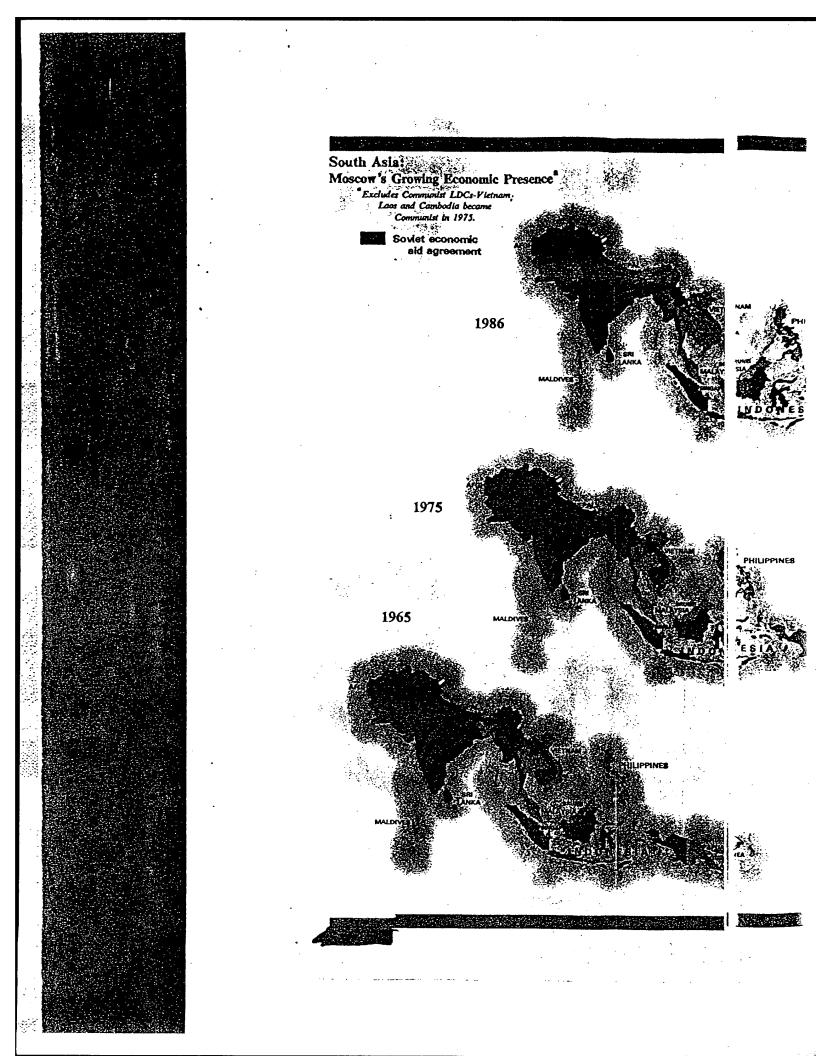


Warsaw Pact Economic Credits and Grants Extended, 1980-86

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Sub-Saharan Africa: Overview of Warsaw Pact Economic Activity

•				-						9.7.4.
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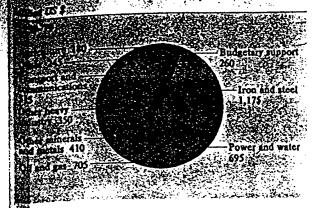


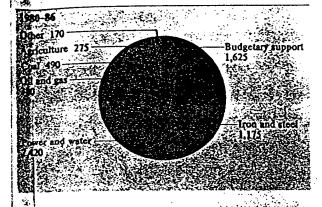
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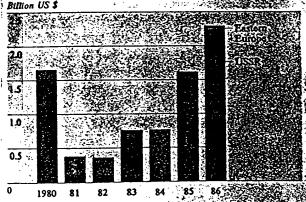
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Warsaw Pact Economic Credits and Grants Extended, 1980-86



Asia: Overview of W arsaw Pac

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USSREastern Europe	Economi (number
	USSR
Afghanistan	3,500
Bangladesh	75
Burma	48.4
India 🦽	1,500
Indonesia	
Malaysia	
Nepal	10
Pakistan	850
Philippines	5
Singapore	5
Sri Lanka	100
Thailand	₹/ •• ; :

Data for USSR is 1986; Eastern E.

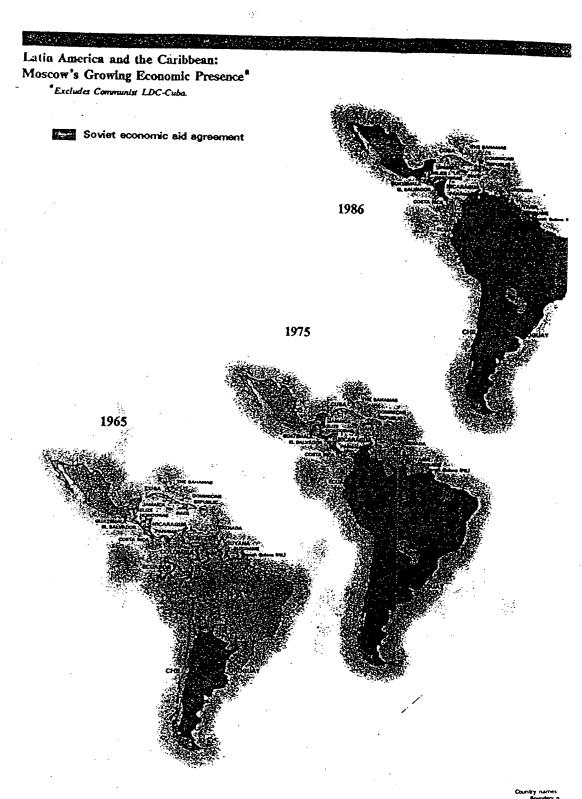


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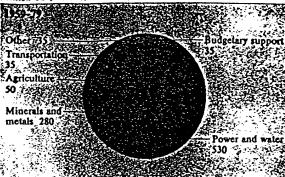
NOUZ S	Economic Aid (redillor US \$), 1980-86	Trade (million US 5)	Ober Economic A frament is
	LISSR Eastern Europe	THE PARTY CANADA COMPANY OF THE PARTY OF THE	Course State Com
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USSR is 1981 i; Eastern Europe is 1 785.



Latin America: Sectoral Distribution of Soviet Aid

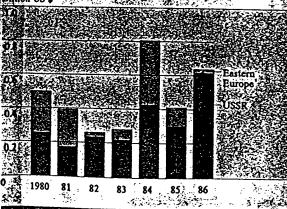




Health and education of the Machinety and equipment 210 me. Inansportation Agriculture Agriculture Minerals and metals 190. Power and water 155 and wat

Warsaw Pact Economic Credits and Grants Extended, 1980-86

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Latin America and the Caribbean: Overview

USSR

Eastern Europe

Economic Presence, 1986 (number of persons)

USSR Eastern Cut

Caribbean and Central America

Caribbean and Central A	merica 🚁 🚉
Costa Rica	NOW WELL
Dominican Republic	
El Salvador	PANEA.
Grenada	***
Guatemala	2935
Guyana	y 10 50
Honduras	
Jamaica	Service.
Mexico	15 240 15
Nicaragua	250 2 330 2,500
Panama	Bras 13 3 3 30
South America	A. 100 (1974)
Argentina Na	50 25 25 35
The state of the s	(210 SEP 8 8 5 5 5
Brazil (1977)	1-2538-1-271 N V 10-21
Chile Services	CONTROL SALES AND A SALES AND
Colombia 2007	# 10 Maria 18 18 18 18 18 18 18 18 18 18 18 18 18
Ecuador 2 2 0 2	Market Section 1
Paraguay -	SELECTION OF THE SELECT
Peri A Paris 14	#135 #2525 # Sec.
Uruguay & The	633 E 6532
Venezuela	1000 100 100 100 100 100 100 100 100 10

Dala for USSR is 1986; Eastern Enroye is 1985



nd the Caribbean: Overview

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Peop	onic r	resenc	e, 1986
e (num	ber of	person	s) > 5

USSR Eastern Cuba

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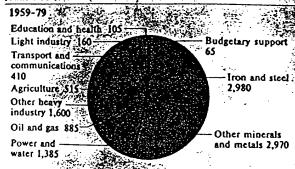
Economic Aid (million USS), 1980-86	Trade (million US 5)	Other Economic Agreements in Effect
USSR P Europe	USSR Fastern Europe	Extra Location Agreements in enece
Pledges Disburse Pledges Disburse ments	Exports Imports Exports Imports	Joint Commercial Economic Venture Developmen Commission
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75 40 25 35 35 15	75 275 270 275	
370 40 200 160 195	2 10	
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		TO THE PARTY OF TH
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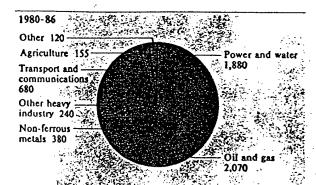


Middle East and North Africa: Moscow's Growing Economic Presence Soviet economic aid agreement

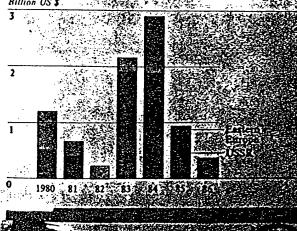
Middle East and North Africa: Sectoral Distribution of Soviet Aid

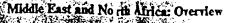






Warsaw Pact Economic Credits and Grants Extended, 1980-86





_	11000	64.
•	OSSK - Kassasia	Economic Presence,
	Eastern Europe	Economic Presence,

• Emmara Emiliano	40.
	USSR Eastern
Middle East	落 6
Abu Dhabi (UAE)	持30 250
Bahrain	E 10
Cyprus	·
Egypt	250 3,500
lran	200 350
Iraq	2,000 13,675
Jordan	50 575
Kuwait	50 900

Lebanon North Yemen (YAR) 400 Saudi Arabia

Shipping. South Yemen (PDRY) 1,000 7 605 1,100 3 3,105 Turkey · 200 🐐 1,550

North Africa Algeria \$4,000 \$4: 5,800 Libya 30,000 v

Mauritania 35 2 15 Morocco 11 14 15 150 150 1.665 X 140 Tunisia

Western Sahara Data for USSR 14 198 34







Arica: Overview of Warsaw Pact Economic Activity

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Economic Presence, 1986	Economic Aid (million US 5), 1980-86 Trade (million US 5)
(I timber of persons)	USSR Bastern Burgon Link St. Comments Burgon Link St. Comments Burgon Link St. Comments St. Comm
Europe Cub.	
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₹. 200 ₹. 1,550	330 840 755 755 770 140 450 105 105 105
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199 240	25 65 50 70 25 50 25 25
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