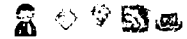


(U//~~FOUO~~) Interrogation



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(U) **Interrogation** is the systematic effort to obtain information by direct questioning of a person (source) under the control of the questioner (interrogator).^[1] There are many different methods and techniques for interrogation.

Types of Interrogation

Some types of interrogation include:

- Direct Approach
- Incentive Approach
- Emotional Approach, either Love or Hate
- Fear Approach, either Fear Up (Harsh or Mild), Increased Fear Up and Decreased Fear Down
- Pride and Ego Approach, either Up or Down
- Futility Technique Approach
- "We All Know" Approach
- "Establish Your Identity" Approach
- Repetition Approach
- File and Dossier Approach
- "Mutt and Jeff" or "Friend and Foe" Approach
- Rapid Fire Approach
- Silence Approach

See also

Interrogation Focus Group

Classic articles from CIA's Center for the Study of Intelligence:

- "Conditioned Reflex, Drugs, and Hypnosis in Communist Interrogations"

(b)(3)

by Leonard Hilden. *Studies in Intelligence* Volume 2, No. 2; 1958. 6 pages; 280 KB.

- "The Interrogation of Suspects Under Arrest"

(b)(3)

by Don Compos. *Studies in Intelligence* Volume 2, No. 3; 1958. 12 pages; 612KB.

[Redacted] (b)(3)

References

- 1. ↑ Glossary of Intelligence Terms and Definitions, June 1989 Section 2 [Redacted] (b)(3)
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Retrieved from [Redacted] (b)(3)

Categories: Intelligence Terms and Definitions | Interrogation Techniques | Studies in Intelligence

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and others. [Redacted] (b)(3)

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